Lampiran 1 : Kuesioner

<div align="center">KUESIONER PENELITIAN</div>

<div align="center">

**ANALISIS PENGARUH LAYANAN PURNA JUAL,
KUALITAS PRODUK DAN HARGA TERHADAP
KEPUTUSAN PEMBELIAN KONSUMEN KENDARAAN
SEPEDA MOTOR SUZUKI BERBAGAI TYPE (STUDI DI
KOTA SURABAYA)**

</div>

Tujuan Kuesioner Penelitian

Kuesioner ini bertujuan untuk pengumpulan data yang berhubungan dengan layanan purna jual, kualitas produk dan harga terhadap keputusan pembelian konsumen kendaraan sepeda motor Suzuki (studi di kota Surabaya). Penelitian ini dilakukan dalam rangka menyelesaikan skripsi Fakultas Ekonomi jurusan Manajemen di Universitas 17 Agustus 1945 Surabaya. Saya sangat menghargai partisipasi anda dalam menjawab kuesioner ini. Atas kesediaannya dalam meluangkan waktu untuk mengisi kuesioner ini, saya ucapkan terima kasih.

A. DATA RESPONDEN

Pilihlah salah satu jawaban pada setiap pertanyaan dengan memberikan tanda silang (X)

Nama   : .... (Jika Anda Berkenan)

Usia   : .... Tahun

Jenis Kelamin   : Pria / Wanita

B. Keterangan :

1. SS   = Sangat Setuju (5)
2. S   = Setuju (4)
3. R   = Ragu-ragu (3)
4. TS   = Tidak Setuju (2)
5. STS   = Sangat Tidak Setuju (1)

I. Layanan Purna Jual (X1)

No	Pernyataan	SS	S	R	TS	STS
1	Saya bisa dengan mudah mendapatkan bengkel resmi Suzuki saat hendak melakukan service motor					
2	Bengkel resmi Suzuki selalu buka sesuai dengan waktu operasional sehingga saya pasti bisa mendapatkan layanan service					
3	Suku cadang Suzuki mudah didapatkan di bengkel resmi					
4	Suku cadang Suzuki bisa didapatkan di luar bengkel resmi					
5	Suku cadang yang dibutuhkan selalu tersedia di bengkel resmi Suzuki					
6	Saya mendapatkan service gratis selama masa awal pembelian dalam periode tertentu					
7	Saya merasa terbantu dengan adanya layanan service gratis					
8	Suzuki memberikan garansi produk jika terjadi kerusakan akibat produksi					
9	Klaim terhadap garansi Suzuki prosesnya mudah					
10	Suku cadang Suzuki tidak pernah inden terlalu lama					

II. Kualitas Produk (X2)

No	Pernyataan	SS	S	R	TS	STS
1	Saya merasa motor merek Suzuki dapat memberikan kenyamanan berkendaraan secara maksimal					
2	Saya merasa motor merek Suzuki irit bensin					
3	Saya merasa motor merek Suzuki dapat digunakan lebih dari 5 tahun					
4	Saya merasa motor merek Suzuki sesuai dengan standart dan kualitas yang ditawarkan					
5	Saya merasa *body* motor produk Suzuki menarik perhatian					
6	Saya merasa spare parts yang digunakan motor Suzuki dapat bertahan lama/tidak gampang rusak					
7	Saya merasa desain motor merek Suzuki Menarik					
8	Saya merasa pemilihan warna motor produk Suzuki inovatif					
9	Saya merasa motor merek Suzuki memberikan reputasi yang baik					
10	Saya merasa motor produk Suzuki bisa dipercaya					

III. Harga (X3)

No	Pernyataan	SS	S	R	TS	STS
1	Saya merasa harga motor merek Suzuki terjangkau					
2	Saya merasa harga motor merek Suzuki sesuai dengan yang diinginkan					
3	Saya merasa harga motor merek Suzuki sesuai dengan produk yang ditawarkan					
4	Saya merasa harga motor merek Suzuki dapat bersaing dengan produk motor merek lain					
5	Saya merasa harga motor merek Suzuki sesuai dengan manfaat yang Saya rasakan					
6	Saya merasa harga motor merek Suzuki sesuai dengan fasilitas yang diberikan					
7	Saya merasa harga motor merek Suzuki					

No	Pernyataan	SS	S	R	TS	STS
	lebih murah dari harga motor produk pesaing					
8	Harga motor merek Suzuki sesuai dengan kualitasnya					
9	Harga motor merek Suzuki sesuai dengan desain produk					
10	Harga motor merek Suzuki sesuai dengan inovasi yang diberikan					

IV. Keputusan Pembelian (Y)

No	Pernyataan	SS	S	R	TS	STS
1	Kebutuhan saya terhadap motor produk Suzuki tinggi					
2	Saya tertarik untuk memiliki motor merek Suzuki					
3	Saya tertarik dengan motor merek Suzuki dari iklan					
4	Saya mencari informasi dari banyak sumber mengenai motor produk Suzuki					
5	Saya mendapat informasi tentang motor merek Suzuki dari orang lain					
6	Saya mengevaluasi beberapa merek motor yang ada selain merek Suzuki					
7	Motor merek Suzuki menjadi alternatif yang saya pilih					
8	Saya memutuskan untuk membeli motor produk Suzuki setelah mengevaluasi beberapa Alternative					
9	Saya merasa yakin dengan keputusan pembelian motor produk Suzuki					
10	Saya merasa *showroom* motor merek Suzuki ada dimana-mana					

Lampiran 2 : Hasil Perhitungan SPSS

Regression

Notes			
Output Created			17-JAN-2018 23:11:17
Comments			
Input	Active Dataset		DataSet0
	Filter		<none>
	Weight		<none>
	Split File		<none>
	N of Rows in Working Data File		100
Missing Value Handling	Definition of Missing		User-defined missing values are treated as missing.
	Cases Used		Statistics are based on cases with no missing values for any variable used.
Syntax			REGRESSION /MISSING LISTWISE /STATISTICS COEFF OUTS R ANOVA /CRITERIA=PIN(.05) POUT(.10) /NOORIGIN /DEPENDENT y /METHOD=ENTER x1 x2 x3 /SCATTERPLOT=(*SRESID ,*ZPRED) /RESIDUALS HISTOGRAM(ZRESID) NORMPROB(ZRESID) /SAVE RESID.
Resources	Processor Time		00:00:02,98
	Elapsed Time		00:00:46,51
	Memory Required	1956 bytes	

	Additional Memory Required for Residual Plots	896 bytes
Variables Created or Modified	RES_1	Unstandardized Residual

Variables Entered/Removed[a]

Model	Variables Entered	Variables Removed	Method
1	x3, x2, x1[b]	.	Enter

a. Dependent Variable: y

b. All requested variables entered.

Model Summary[b]

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	,977[a]	,955	,953	1,810

a. Predictors: (Constant), x3, x2, x1

b. Dependent Variable: y

ANOVAª

Model		Sum of Squares	df	Mean Square	F	Sig.
	Regression	6606,149	3	2202,050	671,952	,000ᵇ
1	Residual	314,601	96	3,277		
	Total	6920,750	99			

a. Dependent Variable: y

b. Predictors: (Constant), x3, x2, x1

Coefficientsª

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
	(Constant)	3,648	,685		5,329	,000
1	x1	,087	,134	,095	,649	,518
	x2	,664	,112	,722	5,944	,000
	x3	,158	,100	,166	1,579	,118

Residuals Statistics[a]

	Minimum	Maximum	Mean	Std. Deviation	N
Predicted Value	12,74	43,65	32,25	8,169	100
Std. Predicted Value	-2,389	1,395	,000	1,000	100
Standard Error of Predicted Value	,186	1,358	,334	,139	100
Adjusted Predicted Value	12,95	43,64	32,20	8,235	100
Residual	-2,739	6,107	,000	1,783	100
Std. Residual	-1,513	3,374	,000	,985	100
Stud. Residual	-1,571	3,413	,012	1,035	100
Deleted Residual	-2,952	8,845	,054	2,025	100
Stud. Deleted Residual	-1,583	3,622	,022	1,066	100
Mahal. Distance	,055	54,736	2,970	5,629	100
Cook's Distance	,000	3,360	,045	,336	100
Centered Leverage Value	,001	,553	,030	,057	100

a. Dependent Variable: y

Normal P-P Plot of Regression Standardized Residual

Dependent Variable: y
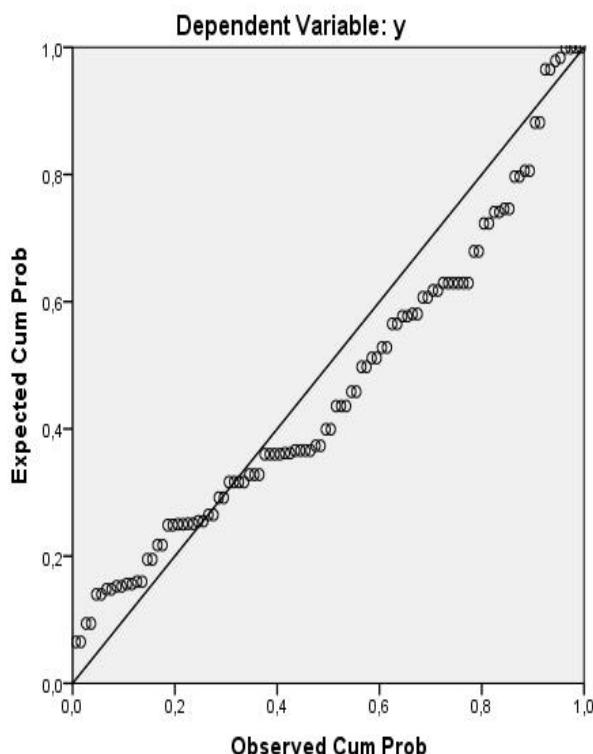
NPar Tests

One-Sample Kolmogorov-Smirnov Test

		Unstandardized Residual
N		100
Normal Parameters[a,b]	Mean	0E-7
	Std. Deviation	1,78263535
Most Extreme Differences	Absolute	,149
	Positive	,149
	Negative	-,096
Kolmogorov-Smirnov Z		1,487
Asymp. Sig. (2-tailed)		,024

a. Test distribution is Normal.

b. Calculated from data.

Reliability
Scale: X1

Case Processing Summary

		N	%
Cases	Valid	100	100,0
	Excluded[a]	0	,0
	Total	100	100,0

a. Listwise deletion based on all variables in the
procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,911	10

Reliability

Scale: X2

Case Processing Summary

		N	%
	Valid	100	100,0
Cases	Excluded[a]	0	,0
	Total	100	100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,906	10

Reliability
Scale: X3

Case Processing Summary

		N	%
	Valid	100	100,0
Cases	Excluded[a]	0	,0
	Total	100	100,0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,892	10

Reliability

Scale: Y

Case Processing Summary

		N	%
Cases	Valid	100	100,0
	Excluded[a]	0	,0
	Total	100	100,0

a. Listwise deletion based on all variables in the
procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
,870	10

Correlations X1

Correlations

		item1	item2	item3	item4	item5	item6
item1	Pearson Correlation	1	1,000**	,420**	,169	1,000**	,978**
	Sig. (2-tailed)		,000	,000	,093	,000	,000
	N	100	100	100	100	100	100
item2	Pearson Correlation	1,000**	1	,420**	,169	1,000**	,978**
	Sig. (2-tailed)	,000		,000	,093	,000	,000
	N	100	100	100	100	100	100
item3	Pearson Correlation	,420**	,420**	1	,333**	,420**	,375**
	Sig. (2-tailed)	,000	,000		,001	,000	,000
	N	100	100	100	100	100	100
item4	Pearson Correlation	,169	,169	,333**	1	,169	,145
	Sig. (2-tailed)	,093	,093	,001		,093	,149
	N	100	100	100	100	100	100
item5	Pearson Correlation	1,000**	1,000**	,420**	,169	1	,978**
	Sig. (2-tailed)	,000	,000	,000	,093		,000
	N	100	100	100	100	100	100
item6	Pearson Correlation	,978**	,978**	,375**	,145	,978**	1
	Sig. (2-tailed)	,000	,000	,000	,149	,000	
	N	100	100	100	100	100	100
item7	Pearson Correlation	,456**	,456**	,973**	,315**	,456**	,410**
	Sig. (2-tailed)	,000	,000	,000	,001	,000	,000
	N	100	100	100	100	100	100
item8	Pearson Correlation	,169	,169	,333**	1,000**	,169	,145
	Sig. (2-tailed)	,093	,093	,001	,000	,093	,149
	N	100	100	100	100	100	100
item9	Pearson Correlation	,420**	,420**	1,000**	,333**	,420**	,375**
	Sig. (2-tailed)	,000	,000	,000	,001	,000	,000
	N	100	100	100	100	100	100
item10	Pearson Correlation	,169	,169	,333**	1,000**	,169	,145
	Sig. (2-tailed)	,093	,093	,001	,000	,093	,149
	N	100	100	100	100	100	100

Total	Pearson Correlation	,820**	,820**	,760**	,592**	,820**	,786**
	Sig. (2-tailed)	,000	,000	,000	,000	,000	,000
	N	100	100	100	100	100	100

Correlations

		item7	item8	item9	item10	Total
item1	Pearson Correlation	,456	,169**	,420**	,169	,820**
	Sig. (2-tailed)	,000	,093	,000	,093	,000
	N	100	100	100	100	100
item2	Pearson Correlation	,456**	,169	,420**	,169	,820**
	Sig. (2-tailed)	,000	,093	,000	,093	,000
	N	100	100	100	100	100
item3	Pearson Correlation	,973**	,333**	1,000	,333**	,760**
	Sig. (2-tailed)	,000	,001	,000	,001	,000
	N	100	100	100	100	100
item4	Pearson Correlation	,315	1,000	,333**	1,000	,592
	Sig. (2-tailed)	,001	,000	,001	,000	,000
	N	100	100	100	100	100
item5	Pearson Correlation	,456**	,169**	,420**	,169	,820
	Sig. (2-tailed)	,000	,093	,000	,093	,000
	N	100	100	100	100	100
item6	Pearson Correlation	,410**	,145**	,375**	,145	,786**
	Sig. (2-tailed)	,000	,149	,000	,149	,000
	N	100	100	100	100	100
item7	Pearson Correlation	1**	,315**	,973**	,315**	,771**
	Sig. (2-tailed)		,001	,000	,001	,000
	N	100	100	100	100	100
item8	Pearson Correlation	,315	1	,333**	1,000**	,592
	Sig. (2-tailed)	,001		,001	,000	,000
	N	100	100	100	100	100
item9	Pearson Correlation	,973**	,333**	1**	,333**	,760**
	Sig. (2-tailed)	,000	,001		,001	,000
	N	100	100	100	100	100

item10	Pearson Correlation	,315	1,000	,333**	1**		,592
	Sig. (2-tailed)	,001	,000	,001			,000
	N	100	100	100	100		100
Total	Pearson Correlation	,771**	,592**	,760**	,592**		1**
	Sig. (2-tailed)	,000	,000	,000	,000		
	N	100	100	100	100		100

**. Correlation is significant at the 0.01 level (2-tailed).

Correlations X2

Correlations

		item1	item2	item3	item4	item5	item6
item1	Pearson Correlation	1	,317**	,653**	,199*	,635**	,183
	Sig. (2-tailed)		,001	,000	,047	,000	,069
	N	100	100	100	100	100	100
item2	Pearson Correlation	,317**	1	,360**	,186	,348**	,157
	Sig. (2-tailed)	,001		,000	,064	,000	,120
	N	100	100	100	100	100	100
item3	Pearson Correlation	,653**	,360**	1	,353**	,983**	,421**
	Sig. (2-tailed)	,000	,000		,000	,000	,000
	N	100	100	100	100	100	100
item4	Pearson Correlation	,199*	,186	,353**	1	,333**	,890**
	Sig. (2-tailed)	,047	,064	,000		,001	,000
	N	100	100	100	100	100	100
item5	Pearson Correlation	,635**	,348**	,983**	,333**	1	,452**
	Sig. (2-tailed)	,000	,000	,000	,001		,000
	N	100	100	100	100	100	100
item6	Pearson Correlation	,183	,157	,421**	,890**	,452**	1
	Sig. (2-tailed)	,069	,120	,000	,000	,000	
	N	100	100	100	100	100	100
item7	Pearson Correlation	,275**	,958**	,369**	,236*	,351**	,160
	Sig. (2-tailed)	,006	,000	,000	,018	,000	,111
	N	100	100	100	100	100	100

item8	Pearson Correlation	,239*	,927**	,402**	,203*	,377**	,187
	Sig. (2-tailed)	,016	,000	,000	,043	,000	,063
	N	100	100	100	100	100	100
item9	Pearson Correlation	,708**	,452**	,927**	,363**	,904**	,349**
	Sig. (2-tailed)	,000	,000	,000	,000	,000	,000
	N	100	100	100	100	100	100
item10	Pearson Correlation	,275**	,247*	,368**	,929**	,355**	,894**
	Sig. (2-tailed)	,006	,013	,000	,000	,000	,000
	N	100	100	100	100	100	100
Total	Pearson Correlation	,635**	,724**	,816**	,624**	,801**	,623**
	Sig. (2-tailed)	,000	,000	,000	,000	,000	,000
	N	100	100	100	100	100	100

Correlations

		item7	item8	item9	item10	Total
item1	Pearson Correlation	,275	,239**	,708**	,275*	,635**
	Sig. (2-tailed)	,006	,016	,000	,006	,000
	N	100	100	100	100	100
item2	Pearson Correlation	,958**	,927	,452**	,247	,724**
	Sig. (2-tailed)	,000	,000	,000	,013	,000
	N	100	100	100	100	100
item3	Pearson Correlation	,369**	,402**	,927	,368**	,816**
	Sig. (2-tailed)	,000	,000	,000	,000	,000
	N	100	100	100	100	100
item4	Pearson Correlation	,236*	,203	,363**	,929	,624**
	Sig. (2-tailed)	,018	,043	,000	,000	,000
	N	100	100	100	100	100
item5	Pearson Correlation	,351**	,377**	,904**	,355**	,801
	Sig. (2-tailed)	,000	,000	,000	,000	,000
	N	100	100	100	100	100
item6	Pearson Correlation	,160	,187	,349**	,894**	,623**
	Sig. (2-tailed)	,111	,063	,000	,000	,000

	N	100	100	100	100	100
item7	Pearson Correlation	1**	,976**	,404**	,195*	,720**
	Sig. (2-tailed)		,000	,000	,052	,000
	N	100	100	100	100	100
item8	Pearson Correlation	,976*	1**	,369**	,155*	,707**
	Sig. (2-tailed)	,000		,000	,124	,000
	N	100	100	100	100	100
item9	Pearson Correlation	,404**	,369**	1**	,447**	,830**
	Sig. (2-tailed)	,000	,000		,000	,000
	N	100	100	100	100	100
item10	Pearson Correlation	,195**	,155*	,447**	1**	,648**
	Sig. (2-tailed)	,052	,124	,000		,000
	N	100	100	100	100	100
Total	Pearson Correlation	,720**	,707**	,830**	,648**	1**
	Sig. (2-tailed)	,000	,000	,000	,000	
	N	100	100	100	100	100

**. Correlation is significant at the 0.01 level (2-tailed).

*. Correlation is significant at the 0.05 level (2-tailed)

Correlations X3

		item1	item2	item3	item4	item5	item6
				Correlations			
item1	Pearson Correlation	1	,317**	,653**	,199*	,635**	,183
	Sig. (2-tailed)		,001	,000	,047	,000	,069
	N	100	100	100	100	100	100
item2	Pearson Correlation	,317**	1	,360**	,186	,348**	,157
	Sig. (2-tailed)	,001		,000	,064	,000	,120
	N	100	100	100	100	100	100
item3	Pearson Correlation	,653**	,360**	1	,353**	,983**	,421**
	Sig. (2-tailed)	,000	,000		,000	,000	,000
	N	100	100	100	100	100	100
item4	Pearson Correlation	,199*	,186	,353**	1	,333**	,890**

	Sig. (2-tailed)	,047	,064	,000		,001	,000
	N	100	100	100	100	100	100
item5	Pearson Correlation	,635**	,348**	,983**	,333**	1	,452**
	Sig. (2-tailed)	,000	,000	,000	,001		,000
	N	100	100	100	100	100	100
item6	Pearson Correlation	,183	,157	,421**	,890**	,452**	1
	Sig. (2-tailed)	,069	,120	,000	,000	,000	
	N	100	100	100	100	100	100
item7	Pearson Correlation	,275**	,958**	,369**	,236*	,351**	,160
	Sig. (2-tailed)	,006	,000	,000	,018	,000	,111
	N	100	100	100	100	100	100
item8	Pearson Correlation	,239*	,927**	,402**	,203*	,377**	,187
	Sig. (2-tailed)	,016	,000	,000	,043	,000	,063
	N	100	100	100	100	100	100
item9	Pearson Correlation	,708**	,452**	,927**	,363**	,904**	,349**
	Sig. (2-tailed)	,000	,000	,000	,000	,000	,000
	N	100	100	100	100	100	100
item10	Pearson Correlation	,275**	,247*	,368**	,929**	,355**	,894**
	Sig. (2-tailed)	,006	,013	,000	,000	,000	,000
	N	100	100	100	100	100	100
Total	Pearson Correlation	,635**	,724**	,816**	,624**	,801**	,623**
	Sig. (2-tailed)	,000	,000	,000	,000	,000	,000
	N	100	100	100	100	100	100

Correlations

		item7	item8	item9	item10	Total
item1	Pearson Correlation	,275	,239**	,708**	,275*	,635**
	Sig. (2-tailed)	,006	,016	,000	,006	,000
	N	100	100	100	100	100
item2	Pearson Correlation	,958**	,927**	,452**	,247	,724**
	Sig. (2-tailed)	,000	,000	,000	,013	,000
	N	100	100	100	100	100
item3	Pearson Correlation	,369**	,402**	,927	,368**	,816**

	Sig. (2-tailed)	,000	,000	,000	,000	,000
	N	100	100	100	100	100
item4	Pearson Correlation	,236*	,203	,363**	,929	,624**
	Sig. (2-tailed)	,018	,043	,000	,000	,000
	N	100	100	100	100	100
item5	Pearson Correlation	,351**	,377**	,904**	,355**	,801
	Sig. (2-tailed)	,000	,000	,000	,000	,000
	N	100	100	100	100	100
item6	Pearson Correlation	,160	,187	,349**	,894**	,623**
	Sig. (2-tailed)	,111	,063	,000	,000	,000
	N	100	100	100	100	100
item7	Pearson Correlation	1**	,976**	,404**	,195*	,720**
	Sig. (2-tailed)		,000	,000	,052	,000
	N	100	100	100	100	100
item8	Pearson Correlation	,976*	1**	,369**	,155*	,707**
	Sig. (2-tailed)	,000		,000	,124	,000
	N	100	100	100	100	100
item9	Pearson Correlation	,404**	,369**	1**	,447**	,830**
	Sig. (2-tailed)	,000	,000		,000	,000
	N	100	100	100	100	100
item10	Pearson Correlation	,195**	,155*	,447**	1**	,648**
	Sig. (2-tailed)	,052	,124	,000		,000
	N	100	100	100	100	100
Total	Pearson Correlation	,720**	,707**	,830**	,648**	1**
	Sig. (2-tailed)	,000	,000	,000	,000	
	N	100	100	100	100	100

**. Correlation is significant at the 0.01 level (2-tailed).

*. Correlation is significant at the 0.05 level (2-tailed).

Correlations Y

Correlations

		item1	item2	item3	item4	item5	item6
item1	Pearson Correlation	1	,206[*]	,194	,314[**]	,893[**]	,251[*]
	Sig. (2-tailed)		,040	,053	,001	,000	,012
	N	100	100	100	100	100	100
item2	Pearson Correlation	,206[*]	1	-,009	,144	,274[**]	,856[**]
	Sig. (2-tailed)	,040		,933	,153	,006	,000
	N	100	100	100	100	100	100
item3	Pearson Correlation	,194	-,009	1	,773[**]	,254[*]	-,009
	Sig. (2-tailed)	,053	,933		,000	,011	,933
	N	100	100	100	100	100	100
item4	Pearson Correlation	,314[**]	,144	,773[**]	1	,366[**]	,144
	Sig. (2-tailed)	,001	,153	,000		,000	,153
	N	100	100	100	100	100	100
item5	Pearson Correlation	,893[**]	,274[**]	,254[*]	,366[**]	1	,318[**]
	Sig. (2-tailed)	,000	,006	,011	,000		,001
	N	100	100	100	100	100	100
item6	Pearson Correlation	,251[*]	,856[**]	-,009	,144	,318[**]	1
	Sig. (2-tailed)	,012	,000	,933	,153	,001	
	N	100	100	100	100	100	100
item7	Pearson Correlation	,893[**]	,274[**]	,254[*]	,366[**]	1,000[**]	,318[**]
	Sig. (2-tailed)	,000	,006	,011	,000	,000	,001
	N	100	100	100	100	100	100
item8	Pearson Correlation	,321[**]	,861[**]	,065	,218[*]	,388[**]	,861[**]
	Sig. (2-tailed)	,001	,000	,522	,029	,000	,000
	N	100	100	100	100	100	100
item9	Pearson Correlation	,257[**]	,133	,763[**]	,728[**]	,318[**]	,133
	Sig. (2-tailed)	,010	,188	,000	,000	,001	,188
	N	100	100	100	100	100	100
item10	Pearson Correlation	,251[*]	,188	,674[**]	,910[**]	,308[**]	,188
	Sig. (2-tailed)	,012	,061	,000	,000	,002	,061
	N	100	100	100	100	100	100
Total	Pearson Correlation	,671[**]	,545[**]	,616[**]	,760[**]	,750[**]	,564[**]

		,000	,000	,000	,000	,000	,000
Sig. (2-tailed)							
N		100	100	100	100	100	100

Correlations

		item7	item8	item9	item10	Total
item1	Pearson Correlation	,893	,321*	,257	,251**	,671**
	Sig. (2-tailed)	,000	,001	,010	,012	,000
	N	100	100	100	100	100
item2	Pearson Correlation	,274*	,861	,133	,188	,545**
	Sig. (2-tailed)	,006	,000	,188	,061	,000
	N	100	100	100	100	100
item3	Pearson Correlation	,254	,065	,763	,674**	,616*
	Sig. (2-tailed)	,011	,522	,000	,000	,000
	N	100	100	100	100	100
item4	Pearson Correlation	,366**	,218	,728**	,910	,760**
	Sig. (2-tailed)	,000	,029	,000	,000	,000
	N	100	100	100	100	100
item5	Pearson Correlation	1,000**	,388**	,318*	,308**	,750
	Sig. (2-tailed)	,000	,000	,001	,002	,000
	N	100	100	100	100	100
item6	Pearson Correlation	,318*	,861**	,133	,188	,564**
	Sig. (2-tailed)	,001	,000	,188	,061	,000
	N	100	100	100	100	100
item7	Pearson Correlation	1**	,388**	,318*	,308**	,750**
	Sig. (2-tailed)		,000	,001	,002	,000
	N	100	100	100	100	100
item8	Pearson Correlation	,388**	1**	,209	,265*	,643**
	Sig. (2-tailed)	,000		,037	,008	,000
	N	100	100	100	100	100
item9	Pearson Correlation	,318**	,209	1**	,812**	,716**
	Sig. (2-tailed)	,001	,037		,000	,000
	N	100	100	100	100	100

item10	Pearson Correlation	,308*	,265	,812**	1**	,749**
	Sig. (2-tailed)	,002	,008	,000		,000
	N	100	100	100	100	100
Total	Pearson Correlation	,750**	,643**	,716**	,749**	1**
	Sig. (2-tailed)	,000	,000	,000	,000	
	N	100	100	100	100	100

*. Correlation is significant at the 0.05 level (2-tailed).

**. Correlation is significant at the 0.01 level (2-tailed).

Lampiran 3 : Data Tabulasi Responden

Variabel Layanan Purna Jual (X1)

No	item 1	item 2	item 3	item 4	item 5	item 6	item 7	item 8	item 9	item 10	total
1	4	5	4	5	4	4	4	5	4	5	44
2	2	5	4	5	4	2	2	5	4	5	38
3	2	4	5	4	5	5	2	4	5	4	40
4	3	5	3	5	3	3	3	5	3	5	38
5	5	3	3	3	3	5	5	3	3	3	36
6	2	1	2	1	2	2	2	1	2	1	16
7	3	3	4	3	4	3	3	3	4	3	33
8	1	4	2	4	2	1	1	4	2	4	25
9	5	5	3	5	3	5	5	5	3	5	44
10	2	1	2	1	2	2	2	1	2	1	16
11	3	4	4	4	4	3	3	4	4	4	37
12	1	2	4	2	4	1	1	2	4	2	23
13	5	4	4	4	4	5	5	4	4	4	43
14	5	3	5	3	5	5	5	3	5	3	42
15	4	4	4	4	4	4	4	4	4	4	40
16	3	5	3	5	3	3	3	5	3	5	38
17	2	3	2	3	2	2	2	3	2	3	24
18	2	3	2	3	2	2	2	3	2	3	24
19	3	4	4	4	4	3	3	4	4	4	37
20	1	2	4	2	4	1	1	2	4	2	23
21	4	1	2	1	2	4	4	1	2	1	22
22	1	1	1	1	1	1	1	1	1	1	10
23	3	5	2	5	2	3	3	5	2	5	35
24	4	3	2	3	2	4	4	3	2	3	30
25	3	3	2	3	2	3	3	3	2	3	27
26	2	2	3	2	3	2	2	2	3	2	23
27	5	4	4	4	4	5	5	4	4	4	43
28	3	2	2	2	2	3	3	2	2	2	23
29	5	4	2	4	2	5	5	4	2	4	37

30	1	1	2	1	2	1	1	1	2	1	13
31	2	4	4	4	4	2	2	4	4	4	34
32	2	2	2	2	2	2	2	2	2	2	20
33	3	3	4	3	4	3	3	3	4	3	33
34	1	2	2	2	2	1	1	2	2	2	17
35	5	4	4	4	4	5	5	4	4	4	43
36	2	2	2	2	2	2	2	2	2	2	20
37	4	5	4	5	4	4	4	5	4	5	44
38	3	4	5	4	5	3	3	4	5	4	40
39	5	2	4	2	4	5	5	2	4	2	35
40	3	4	5	4	5	3	3	4	5	4	40
41	5	3	2	3	2	5	5	3	2	3	33
42	3	3	4	3	4	3	3	3	4	3	33
43	5	4	4	4	4	5	5	4	4	4	43
44	3	2	4	2	4	3	3	2	4	2	29
45	5	4	2	4	2	5	5	4	2	4	37
46	2	3	4	3	4	2	2	3	4	3	30
47	3	4	4	4	4	3	3	4	4	4	37
48	3	4	2	4	2	3	3	4	2	4	31
49	4	5	1	5	1	4	4	5	1	5	35
50	1	1	4	1	4	1	1	1	4	1	19
51	5	3	2	3	2	5	5	3	2	3	33
52	3	3	4	3	4	3	3	3	4	3	33
53	4	5	4	5	4	4	4	5	4	5	44
54	2	5	4	5	4	2	2	5	4	5	38
55	2	4	5	4	5	5	2	4	5	4	40
56	3	5	3	5	3	3	3	5	3	5	38
57	5	3	3	3	3	5	5	3	3	3	36
58	2	1	2	1	2	2	2	1	2	1	16
59	3	3	4	3	4	3	3	3	4	3	33
60	1	4	2	4	2	1	1	4	2	4	25
61	5	5	3	5	3	5	5	5	3	5	44
62	2	1	2	1	2	2	2	1	2	1	16
63	3	4	4	4	4	3	3	4	4	4	37
64	1	2	4	2	4	1	1	2	4	2	23

65	5	4	4	4	4	5	5	4	4	4	43
66	5	3	5	3	5	5	5	3	5	3	42
67	4	4	4	4	4	4	4	4	4	4	40
68	3	5	3	5	3	3	3	5	3	5	38
69	2	3	2	3	2	2	2	3	2	3	24
70	2	3	2	3	2	2	2	3	2	3	24
71	3	4	4	4	4	3	3	4	4	4	37
72	1	2	4	2	4	1	1	2	4	2	23
73	4	1	2	1	2	4	4	1	2	1	22
74	1	1	1	1	1	1	1	1	1	1	10
75	3	5	2	5	2	3	3	5	2	5	35
76	4	3	2	3	2	4	4	3	2	3	30
77	3	3	2	3	2	3	3	3	2	3	27
78	2	2	3	2	3	2	2	2	3	2	23
79	5	4	4	4	4	5	5	4	4	4	43
80	3	2	2	2	2	3	3	2	2	2	23
81	5	4	2	4	2	5	5	4	2	4	37
82	1	1	2	1	2	1	1	1	2	1	13
83	2	4	4	4	4	2	2	4	4	4	34
84	2	2	2	2	2	2	2	2	2	2	20
85	3	3	4	3	4	3	3	3	4	3	33
86	1	2	2	2	2	1	1	2	2	2	17
87	5	4	4	4	4	5	5	4	4	4	43
88	2	2	2	2	2	2	2	2	2	2	20
89	4	5	4	5	4	4	4	5	4	5	44
90	3	4	5	4	5	3	3	4	5	4	40
91	5	2	4	2	4	5	5	2	4	2	35
92	3	4	5	4	5	3	3	4	5	4	40
93	5	3	2	3	2	5	5	3	2	3	33
94	3	3	4	3	4	3	3	3	4	3	33
95	5	4	4	4	4	5	5	4	4	4	43
96	3	2	4	2	4	3	3	2	4	2	29
97	5	4	2	4	2	5	5	4	2	4	37
98	2	3	4	3	4	2	2	3	4	3	30
99	3	4	4	4	4	3	3	4	4	4	37

10 0	3	4	2	4	2	3	3	4	2	4	31

Variabel Kualitas Produk (X2)

No	item 1	item 2	item 3	item 4	item 5	item 6	item 7	item 8	item 9	item 10	tot al
1	4	4	5	4	4	2	5	4	5	4	41
2	2	2	5	4	2	2	3	4	5	4	33
3	2	2	4	5	2	2	4	5	4	5	35
4	3	3	5	3	3	3	5	3	5	3	36
5	5	5	3	3	5	5	3	3	3	3	38
6	2	2	1	2	2	2	1	2	1	2	17
7	3	3	3	4	3	3	3	4	3	4	33
8	1	1	4	2	1	1	4	2	4	2	22
9	5	5	5	3	5	5	5	3	5	3	44
10	2	2	1	2	2	2	1	2	1	2	17
11	3	3	4	4	3	3	4	4	4	4	36
12	1	1	2	4	1	1	2	4	2	4	22
13	5	5	4	4	5	5	4	4	4	4	44
14	5	5	3	5	5	5	3	5	3	5	44
15	4	4	4	4	4	4	4	4	4	4	40
16	3	3	5	3	3	3	5	3	5	3	36
17	2	2	3	2	2	2	3	2	3	2	23
18	2	2	3	2	2	2	3	2	3	2	23
19	3	3	4	4	3	3	4	4	4	4	36
20	1	1	2	4	1	1	2	4	2	4	22
21	4	4	1	2	4	4	1	2	1	2	25
22	1	1	1	1	1	1	1	1	1	1	10
23	3	3	5	2	3	3	5	2	5	2	33
24	4	4	3	2	4	4	3	2	3	2	31
25	3	3	3	2	3	3	3	2	3	2	27
26	2	2	2	3	2	2	2	3	2	3	23
27	5	5	4	4	5	5	4	4	4	4	44
28	3	3	2	2	3	3	2	2	2	2	24
29	5	5	4	2	5	5	4	2	4	2	38

30	1	1	1	2	1	1	1	2	1	2	13
31	2	2	4	4	2	2	4	4	4	4	32
32	2	2	2	2	2	2	2	2	2	2	20
33	3	3	3	4	3	3	3	4	3	4	33
34	1	1	2	2	1	1	2	2	2	2	16
35	5	5	4	4	5	5	4	4	4	4	44
36	2	2	2	2	2	2	2	2	2	2	20
37	4	4	5	4	4	4	5	4	5	4	43
38	3	3	4	5	3	3	4	5	4	5	39
39	5	5	2	4	5	5	2	4	2	4	38
40	3	3	4	5	3	3	4	5	4	5	39
41	5	5	3	2	5	5	3	2	3	2	35
42	3	3	3	4	3	3	3	4	3	4	33
43	5	5	4	4	5	5	4	4	4	4	44
44	3	3	2	4	3	3	2	4	2	4	30
45	5	5	4	2	5	5	4	2	4	2	38
46	2	2	3	4	2	2	3	4	3	4	29
47	3	3	4	4	3	3	4	4	4	4	36
48	3	3	4	2	3	3	4	2	4	2	30
49	4	4	5	1	4	4	5	1	5	1	34
50	1	1	1	4	1	1	1	4	1	4	19
51	5	5	3	2	5	5	3	2	3	2	35
52	3	3	3	4	3	3	3	4	3	4	33
53	4	4	5	4	4	2	5	4	5	4	41
54	2	2	5	4	2	2	3	4	5	4	33
55	2	2	4	5	2	2	4	5	4	5	35
56	3	3	5	3	3	3	5	3	5	3	36
57	5	5	3	3	5	5	3	3	3	3	38
58	2	2	1	2	2	2	1	2	1	2	17
59	3	3	3	4	3	3	3	4	3	4	33
60	1	1	4	2	1	1	4	2	4	2	22
61	5	5	5	3	5	5	5	3	5	3	44
62	2	2	1	2	2	2	1	2	1	2	17
63	3	3	4	4	3	3	4	4	4	4	36
64	1	1	2	4	1	1	2	4	2	4	22

65	5	5	4	4	5	5	4	4	4	4	44
66	5	5	3	5	5	5	3	5	3	5	44
67	4	4	4	4	4	4	4	4	4	4	40
68	3	3	5	3	3	3	5	3	5	3	36
69	2	2	3	2	2	2	3	2	3	2	23
70	2	2	3	2	2	2	3	2	3	2	23
71	3	3	4	4	3	3	4	4	4	4	36
72	1	1	2	4	1	1	2	4	2	4	22
73	4	4	1	2	4	4	1	2	1	2	25
74	1	1	1	1	1	1	1	1	1	1	10
75	3	3	5	2	3	3	5	2	5	2	33
76	4	4	3	2	4	4	3	2	3	2	31
77	3	3	3	2	3	3	3	2	3	2	27
78	2	2	2	3	2	2	2	3	2	3	23
79	5	5	4	4	5	5	4	4	4	4	44
80	3	3	2	2	3	3	2	2	2	2	24
81	5	5	4	2	5	5	4	2	4	2	38
82	1	1	1	2	1	1	1	2	1	2	13
83	2	2	4	4	2	2	4	4	4	4	32
84	2	2	2	2	2	2	2	2	2	2	20
85	3	3	3	4	3	3	3	4	3	4	33
86	1	1	2	2	1	1	2	2	2	2	16
87	5	5	4	4	5	5	4	4	4	4	44
88	2	2	2	2	2	2	2	2	2	2	20
89	4	4	5	4	4	4	5	4	5	4	43
90	3	3	4	5	3	3	4	5	4	5	39
91	5	5	2	4	5	5	2	4	2	4	38
92	3	3	4	5	3	3	4	5	4	5	39
93	5	5	3	2	5	5	3	2	3	2	35
94	3	3	3	4	3	3	3	4	3	4	33
95	5	5	4	4	5	5	4	4	4	4	44
96	3	3	2	4	3	3	2	4	2	4	30
97	5	5	4	2	5	5	4	2	4	2	38
98	2	2	3	4	2	2	3	4	3	4	29
99	3	3	4	4	3	3	4	4	4	4	36

| 100 | 3 | 3 | 4 | 2 | 3 | 3 | 4 | 2 | 4 | 2 | 30 |

Variabel Harga (X3)

No	item 1	item 2	item 3	item 4	item 5	item 6	item 7	item 8	item 9	item 10	total
1	5	4	5	3	5	4	4	4	5	4	43
2	5	2	5	4	5	4	2	2	4	4	37
3	4	2	4	5	4	5	2	2	4	5	37
4	5	3	5	3	5	3	3	3	5	3	38
5	3	5	3	3	3	3	5	5	3	3	36
6	1	2	1	2	1	2	2	2	1	2	16
7	3	3	3	4	3	4	3	3	3	4	33
8	4	1	4	2	4	2	1	1	4	2	25
9	5	5	5	3	5	3	5	5	5	3	44
10	1	2	1	2	1	2	2	2	1	2	16
11	4	3	4	4	4	4	3	3	4	4	37
12	2	1	2	4	2	4	1	1	2	4	23
13	4	5	4	4	4	4	5	5	4	4	43
14	3	5	3	5	3	5	5	5	3	5	42
15	4	4	4	4	4	4	4	4	4	4	40
16	5	3	5	3	5	3	3	3	5	3	38
17	3	2	3	2	3	2	2	2	3	2	24
18	3	2	3	2	3	2	2	2	3	2	24
19	4	3	4	4	4	4	3	3	4	4	37
20	2	1	2	4	2	4	1	1	2	4	23
21	1	4	1	2	1	2	4	4	1	2	22
22	1	1	1	1	1	1	1	1	1	1	10
23	5	3	5	2	5	2	3	3	5	2	35
24	3	4	3	2	3	2	4	4	3	2	30
25	3	3	3	2	3	2	3	3	3	2	27
26	2	2	2	3	2	3	2	2	2	3	23
27	4	5	4	4	4	4	5	5	4	4	43
28	2	3	2	2	2	2	3	3	2	2	23
29	4	5	4	2	4	2	5	5	4	2	37

30	1	1	1	2	1	2	1	1	1	2	13
31	4	2	4	4	4	4	2	2	4	4	34
32	2	2	2	2	2	2	2	2	2	2	20
33	3	3	3	4	3	4	3	3	3	4	33
34	2	1	2	2	2	2	1	1	2	2	17
35	4	5	4	4	4	4	5	5	4	4	43
36	2	2	2	2	2	2	2	2	2	2	20
37	2	4	5	4	5	4	4	4	5	4	41
38	3	3	4	5	4	5	3	3	4	5	39
39	2	5	2	4	2	4	5	5	2	4	35
40	1	3	4	5	4	5	3	3	4	5	37
41	5	5	3	2	3	2	5	5	3	2	35
42	4	3	3	4	3	4	3	3	3	4	34
43	1	5	4	4	4	4	5	5	4	4	40
44	4	3	2	4	2	4	3	3	2	4	31
45	2	5	4	2	4	2	5	5	4	2	35
46	4	2	3	4	3	4	2	2	3	4	31
47	3	3	4	4	4	4	3	3	4	4	36
48	5	5	2	4	2	2	4	2	5	5	36
49	3	3	3	5	1	1	5	5	3	3	32
50	2	2	3	5	4	4	5	4	2	2	33
51	5	5	3	2	3	2	5	5	3	2	35
52	4	3	3	4	3	4	3	3	3	4	34
53	5	4	5	3	5	4	4	4	5	4	43
54	5	2	5	4	5	4	2	2	4	4	37
55	4	2	4	5	4	5	2	2	4	5	37
56	5	3	5	3	5	3	3	3	5	3	38
57	3	5	3	3	3	3	5	5	3	3	36
58	1	2	1	2	1	2	2	2	1	2	16
59	3	3	3	4	3	4	3	3	3	4	33
60	4	1	4	2	4	2	1	1	4	2	25
61	5	5	5	3	5	3	5	5	5	3	44
62	1	2	1	2	1	2	2	2	1	2	16
63	4	3	4	4	4	4	3	3	4	4	37
64	2	1	2	4	2	4	1	1	2	4	23

65	4	5	4	4	4	4	5	5	4	4	43
66	3	5	3	5	3	5	5	5	3	5	42
67	4	4	4	4	4	4	4	4	4	4	40
68	5	3	5	3	5	3	3	3	5	3	38
69	3	2	3	2	3	2	2	2	3	2	24
70	3	2	3	2	3	2	2	2	3	2	24
71	4	3	4	4	4	4	3	3	4	4	37
72	2	1	2	4	2	4	1	1	2	4	23
73	1	4	1	2	1	2	4	4	1	2	22
74	1	1	1	1	1	1	1	1	1	1	10
75	5	3	5	2	5	2	3	3	5	2	35
76	3	4	3	2	3	2	4	4	3	2	30
77	3	3	3	2	3	2	3	3	3	2	27
78	2	2	2	3	2	3	2	2	2	3	23
79	4	5	4	4	4	4	5	5	4	4	43
80	2	3	2	2	2	2	3	3	2	2	23
81	4	5	4	2	4	2	5	5	4	2	37
82	1	1	1	2	1	2	1	1	1	2	13
83	4	2	4	4	4	4	2	2	4	4	34
84	2	2	2	2	2	2	2	2	2	2	20
85	3	3	3	4	3	4	3	3	3	4	33
86	2	1	2	2	2	2	1	1	2	2	17
87	4	5	4	4	4	4	5	5	4	4	43
88	2	2	2	2	2	2	2	2	2	2	20
89	2	4	5	4	5	4	4	4	5	4	41
90	3	3	4	5	4	5	3	3	4	5	39
91	2	5	2	4	2	4	5	5	2	4	35
92	1	3	4	5	4	5	3	3	4	5	37
93	5	5	3	2	3	2	5	5	3	2	35
94	4	3	3	4	3	4	3	3	3	4	34
95	1	5	4	4	4	4	5	5	4	4	40
96	4	3	2	4	2	4	3	3	2	4	31
97	2	5	4	2	4	2	5	5	4	2	35
98	4	2	3	4	3	4	2	2	3	4	31
99	3	3	4	4	4	4	3	3	4	4	36

| 10 0 | 5 | 5 | 2 | 4 | 2 | 2 | 4 | 2 | 5 | 5 | 36 |

Variabel Keputusan Pembelian (Y)

No	item 1	item 2	item 3	item 4	item 5	item 6	item 7	item 8	item 9	item 10	total
1	5	4	4	4	5	4	5	4	4	4	43
2	5	4	2	2	5	4	5	4	5	2	38
3	4	5	2	2	4	5	4	5	2	2	35
4	5	3	3	3	5	3	5	3	3	3	36
5	3	3	5	5	3	3	3	3	5	5	38
6	1	2	2	2	1	2	1	2	2	2	17
7	3	4	3	3	3	4	3	4	3	3	33
8	4	2	1	1	4	2	4	2	1	1	22
9	5	3	5	5	5	3	5	3	5	5	44
10	5	2	2	2	1	2	1	2	2	2	21
11	4	4	3	3	4	4	4	4	3	3	36
12	2	4	1	1	2	4	2	4	1	1	22
13	4	4	5	5	4	4	4	4	5	5	44
14	3	5	5	5	3	5	3	5	5	5	44
15	4	4	4	4	4	4	4	4	4	4	40
16	5	3	3	3	5	3	5	3	3	3	36
17	3	2	2	2	3	5	3	2	2	2	26
18	3	2	2	2	3	2	3	2	2	2	23
19	4	4	3	3	4	4	4	4	3	3	36
20	2	4	1	1	2	4	2	4	5	5	30
21	1	2	4	4	1	2	1	2	4	4	25
22	1	1	1	1	1	1	1	1	1	1	10
23	5	2	3	3	5	2	5	2	3	3	33
24	3	2	4	4	3	2	3	2	4	4	31
25	3	2	3	3	3	2	3	2	3	3	27
26	2	3	2	2	2	3	2	3	2	2	23
27	4	4	5	5	4	4	4	4	5	5	44
28	2	2	3	3	2	2	2	2	3	3	24
29	4	2	5	5	4	2	4	2	5	5	38

30	1	2	5	1	1	2	1	2	5	1	21
31	4	4	2	2	4	4	4	4	2	2	32
32	2	5	2	2	2	2	2	2	2	2	23
33	3	4	3	3	3	4	3	4	3	3	33
34	2	2	5	1	2	2	2	2	1	1	20
35	4	4	5	5	4	4	4	4	5	5	44
36	2	2	2	2	2	2	2	2	2	2	20
37	5	4	4	4	5	4	5	4	4	4	43
38	4	5	3	3	4	5	4	5	3	3	39
39	2	4	5	5	2	4	2	4	5	5	38
40	4	5	3	3	4	5	4	5	3	3	39
41	3	2	5	5	3	2	3	2	5	5	35
42	3	4	3	3	3	4	3	4	3	3	33
43	4	4	5	5	4	4	4	4	5	5	44
44	2	4	3	3	2	4	2	4	3	3	30
45	4	2	5	5	4	2	4	2	5	5	38
46	3	4	2	2	3	4	3	4	2	2	29
47	4	4	3	3	4	4	4	4	3	3	36
48	4	2	3	3	4	2	4	2	3	3	30
49	5	1	4	4	5	1	5	5	4	4	38
50	1	4	1	5	1	4	1	4	1	5	27
51	3	2	5	5	3	2	3	2	5	5	35
52	3	4	3	3	3	4	3	4	3	3	33
53	5	4	4	4	5	4	5	4	4	4	43
54	5	4	2	2	5	4	5	4	5	2	38
55	4	5	2	2	4	5	4	5	2	2	35
56	5	3	3	3	5	3	5	3	3	3	36
57	3	3	5	5	3	3	3	3	5	5	38
58	1	2	2	2	1	2	1	2	2	2	17
59	3	4	3	3	3	4	3	4	3	3	33
60	4	2	1	1	4	2	4	2	1	1	22
61	5	3	5	5	5	3	5	3	5	5	44
62	5	2	2	2	1	2	1	2	2	2	21
63	4	4	3	3	4	4	4	4	3	3	36
64	2	4	1	1	2	4	2	4	1	1	22

65	4	4	5	5	4	4	4	4	5	5	44
66	3	5	5	5	3	5	3	5	5	5	44
67	4	4	4	4	4	4	4	4	4	4	40
68	5	3	3	3	5	3	5	3	3	3	36
69	3	2	2	2	3	5	3	2	2	2	26
70	3	2	2	2	3	2	3	2	2	2	23
71	4	4	3	3	4	4	4	4	3	3	36
72	2	4	1	1	2	4	2	4	5	5	30
73	1	2	4	4	1	2	1	2	4	4	25
74	1	1	1	1	1	1	1	1	1	1	10
75	5	2	3	3	5	2	5	2	3	3	33
76	3	2	4	4	3	2	3	2	4	4	31
77	3	2	3	3	3	2	3	2	3	3	27
78	2	3	2	2	2	3	2	3	2	2	23
79	4	4	5	5	4	4	4	4	5	5	44
80	2	2	3	3	2	2	2	2	3	3	24
81	4	2	5	5	4	2	4	2	5	5	38
82	1	2	5	1	1	2	1	2	5	1	21
83	4	4	2	2	4	4	4	4	2	2	32
84	2	5	2	2	2	2	2	2	2	2	23
85	3	4	3	3	3	4	3	4	3	3	33
86	2	2	5	1	2	2	2	2	1	1	20
87	4	4	5	5	4	4	4	4	5	5	44
88	2	2	2	2	2	2	2	2	2	2	20
89	5	4	4	4	5	4	5	4	4	4	43
90	4	5	3	3	4	5	4	5	3	3	39
91	2	4	5	5	2	4	2	4	5	5	38
92	4	5	3	3	4	5	4	5	3	3	39
93	3	2	5	5	3	2	3	2	5	5	35
94	3	4	3	3	3	4	3	4	3	3	33
95	4	4	5	5	4	4	4	4	5	5	44
96	2	4	3	3	2	4	2	4	3	3	30
97	4	2	5	5	4	2	4	2	5	5	38
98	3	4	2	2	3	4	3	4	2	2	29
99	4	4	3	3	4	4	4	4	3	3	36

10 0	4	2	3	3	4	2	4	2	3	3	30