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LAMPIRAN

LAMPIRAN

Lampiran 1. Turnitin

HUBUNGAN ANTARA FEAR OF MISSING OUT (FOMO)
DENGAN IMPULSIVE BUYING ITEM PADA PLAYER GAME
LOVE AND DEEPSPACE

ORIGINALITY REPORT

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Lampiran 2. *Blueprint* Skala *Impulsive Buying*

Petunjuk Pengisian Kuesioner

Berikut ini, saudara/i akan disajikan sejumlah pernyataan dengan 5 pilihan jawaban:

Pilih satu jawaban yang paling sesuai dengan kondisi Anda:

SS = Sangat Setuju

S = Setuju

TT = Tidak Tahu

TS = Tidak Setuju

STS = Sangat Tidak Setuju

No	Pernyataan	SS	S	TT	TS	STS
1	Saya merasa puas setelah membeli <i>item game</i> secara spontan (F)					
2	Membeli <i>item game</i> secara spontan membuat saya merasa lebih baik (F)					
3	Saya tidak suka membeli <i>item game</i> tanpa direncanakan terlebih dahulu (UF)					
4	Saya merasa lega setelah melakukan pembelian tanpa direncanakan (F)					
5	Saya membeli <i>item game</i> hanya karena keinginan sesaat (F)					
6	Saya menyesal setelah membeli <i>item game</i> tanpa pikir panjang (UF)					
7	Saya membeli <i>item game</i> berdasarkan dorongan hati, bukan pertimbangan logis (F)					
8	Saya membuat keputusan membeli secara rasional (UF)					
9	Saya membeli <i>item game</i> hanya karena saya merasa <i>itemnya</i> menarik (F)					
10	Saya hanya membeli <i>item game</i> yang benar-benar saya butuhkan (UF)					

No	Pernyataan	SS	S	TT	TS	STS
11	Saya mempertimbangkan matang-matang sebelum membeli <i>item game</i> (UF)					
12	Saya merasa sangat senang saat membeli <i>item game</i> yang saya inginkan (F)					
13	Saya tidak tertarik membeli <i>item game</i> hanya karena suka sesaat (UF)					
14	Saya merasa bersemangat saat melihat <i>card</i> baru dan langsung membeli <i>item game</i> untuk mendapatkannya (F)					
15	Perasaan senang mendorong saya untuk segera memiliki <i>item game</i> tersebut (F)					
16	Saya tidak bisa menahan diri untuk membeli <i>item game</i> yang menarik perhatian saya (F)					
17	Saya merasa puas jika keinginan belanja saya terpenuhi (F)					
18	Saya bisa mengontrol keinginan untuk membeli <i>item game</i> yang menarik (UF)					
19	Saya tidak mudah tergoda oleh <i>item game</i> yang tampak menarik (UF)					
20	Saya tidak merasa perlu membeli <i>item game</i> hanya karena menyukainya (UF)					
21	Saya tidak membeli <i>item game</i> hanya karena mengikuti perasaan (UF)					

Lampiran 3. *Blueprint Skala Fear of Missing Out (FoMO)*

Petunjuk Pengisian Kuesioner

Berikut ini, saudara/i akan disajikan sejumlah pernyataan dengan 5 pilihan jawaban:

Pilih satu jawaban yang paling sesuai dengan kondisi Anda:

SS = Sangat Setuju

S = Setuju

TT = Tidak Tahu

TS = Tidak Setuju

STS = Sangat Tidak Setuju

No	Pernyataan	SS	S	TT	TS	STS
1	Saya tetap nyaman walau saya tidak tahu informasi <i>game</i> yang sedang tren (UF)					
2	Saya merasa tertinggal jika teman saya tahu informasi <i>game</i> lebih dulu (F)					
3	Saya tidak merasa tertekan jika teman saya lebih tahu informasi <i>game</i> terkini (UF)					
4	Saya merasa tertinggal jika tidak mengikuti informasi <i>game</i> yang sedang ramai dibicarakan (F)					
5	Saya merasa aman walau tidak mengikuti informasi <i>game</i> terbaru (UF)					
6	Saya tidak terganggu jika tidak <i>online game</i> selama beberapa waktu (UF)					
7	Saya merasa cemas jika tidak bisa <i>online game</i> (F)					
8	Saya tetap tenang meski tidak mengikuti aktivitas <i>game</i> teman-teman (UF)					
9	Saya tidak merasa cemas meskipun tidak <i>update game</i> (UF)					
10	Saya gelisah ketika tidak dapat memeriksa <i>update game</i> atau komunitas (F)					

No	Pernyataan	SS	S	TT	TS	STS
11	Saya tidak merasa rugi jika melewatkan suatu informasi atau <i>event</i> baru (UF)					
12	Saya khawatir jika tidak ikut <i>event game</i> tertentu yang hanya berlangsung sebentar (F)					
13	Saya sering merasa harus segera membuka <i>game</i> setelah bangun tidur (F)					
14	Saya tidak merasa harus selalu update tentang <i>event</i> dalam <i>game</i> (UF)					
15	Saya takut tertinggal informasi penting di komunitas <i>game</i> (F)					

Lampiran 4. Tabulasi Jawaban Skala *Impulsive Buying*

No	IMPULSIVE BUYING																				Total	
	Y 1	Y 2	Y 3	Y 4	Y 5	Y 6	Y 7	Y 8	Y 9	Y 10	Y 11	Y 12	Y 13	Y 14	Y 15	Y 16	Y 17	Y 18	Y 19	Y 20		Y 21
1	4	4	4	4	2	2	4	2	4	4	4	4	4	4	2	4	4	2	2	2	4	70
2	4	4	5	2	1	3	3	4	4	4	4	4	4	2	3	2	4	5	5	4	4	75
3	2	2	5	2	3	4	2	4	3	4	5	5	4	3	3	2	5	4	3	5	5	75
4	4	3	3	4	2	2	4	4	4	3	3	5	2	4	4	4	5	3	2	2	2	69
5	2	3	5	2	2	3	2	4	5	5	4	4	4	3	3	4	3	4	4	3	4	73
6	4	4	3	3	2	3	4	3	4	4	4	4	3	4	4	4	4	4	3	3	3	74
7	4	4	5	1	1	4	3	5	4	5	5	5	5	2	2	1	4	5	4	5	5	79
8	2	2	4	2	2	4	2	5	4	5	5	5	4	2	2	2	4	4	4	4	4	72
9	3	3	5	2	2	4	2	4	5	5	5	5	3	5	3	2	4	4	5	5	5	81
10	4	4	2	5	4	1	5	4	5	2	1	5	2	4	4	4	5	4	2	1	1	69
11	4	3	5	2	3	5	3	5	4	5	4	4	3	2	3	1	2	3	3	5	4	73
12	5	4	3	3	2	3	4	4	4	3	2	5	2	5	4	4	4	3	3	3	3	73
13	4	4	5	2	2	2	4	5	5	5	5	5	4	2	2	4	5	4	5	2	4	80
14	4	2	5	3	3	4	3	4	2	2	5	5	4	3	4	2	4	5	4	4	4	76
15	4	5	1	1	2	4	5	5	5	5	5	5	4	1	5	5	4	4	4	4	4	82
16	4	3	4	2	5	2	5	5	5	5	5	4	2	5	4	3	5	5	2	2	1	78
17	2	2	4	2	2	2	2	5	5	5	5	5	5	2	4	1	4	5	5	5	5	77
18	5	4	4	4	4	2	4	5	5	5	4	5	2	5	5	5	5	4	5	4	5	91
19	2	1	5	1	4	4	2	4	4	5	5	5	4	2	2	2	2	4	4	4	4	70
20	5	5	1	5	1	1	5	3	5	3	1	5	1	5	5	5	5	1	1	1	1	65
21	5	1	4	1	5	5	5	2	5	5	4	5	2	5	5	5	5	4	5	5	5	88
22	4	2	4	2	2	2	3	4	4	5	4	4	4	2	2	3	4	4	4	4	4	71
23	5	4	2	4	4	2	5	2	5	5	5	5	2	5	5	4	5	2	2	2	2	77
24	4	4	4	2	4	4	2	4	4	5	4	4	4	4	4	4	4	3	4	4	4	80
25	3	2	5	2	2	4	2	5	5	5	5	4	4	3	5	3	3	4	4	4	4	78
26	3	3	4	3	4	3	4	3	4	5	4	4	4	4	4	4	4	4	4	3	2	77

No	IMPULSIVE BUYING																				Total	
	Y 1	Y 2	Y 3	Y 4	Y 5	Y 6	Y 7	Y 8	Y 9	Y 10	Y 11	Y 12	Y 13	Y 14	Y 15	Y 16	Y 17	Y 18	Y 19	Y 20		Y 21
27	2	2	5	1	4	5	2	4	4	5	5	5	4	4	4	2	5	4	4	4	4	79
28	4	4	4	2	2	2	4	4	4	4	4	4	2	4	4	4	4	4	4	4	4	76
29	5	5	5	4	4	5	2	5	4	4	4	5	5	5	5	4	5	5	5	5	5	95
30	2	2	4	2	2	2	2	4	2	4	4	4	4	2	2	4	2	2	4	4	4	62
31	4	3	5	2	2	3	3	5	4	4	5	5	5	2	4	1	4	5	5	3	3	77
32	4	4	5	4	5	2	4	5	4	5	4	5	2	4	5	2	4	5	4	5	4	86
33	2	2	5	2	1	3	2	4	5	5	5	4	4	2	2	2	4	4	4	4	4	70
34	5	2	3	2	2	2	3	4	4	4	4	5	4	5	5	4	4	3	3	4	3	75
35	2	1	5	1	2	4	2	5	2	5	5	5	4	2	2	1	4	5	5	5	5	72
36	4	5	2	4	1	1	3	3	5	4	3	5	4	5	5	5	5	3	2	3	3	75
37	5	5	5	2	2	5	5	4	5	5	5	5	4	1	4	5	5	5	5	4	2	88
38	5	4	2	4	2	1	2	4	5	2	4	5	2	4	4	2	4	4	2	2	2	66
39	4	4	5	4	4	2	4	4	5	2	1	5	2	5	5	5	5	2	1	1	2	72
40	2	2	5	5	2	1	3	5	5	5	5	5	5	3	5	5	5	5	5	4	5	87
41	5	3	4	3	4	1	2	4	5	4	4	4	2	5	4	4	5	4	4	2	2	75
42	4	2	5	1	4	2	2	5	3	5	5	5	5	3	4	2	5	5	5	4	5	81
43	2	2	5	2	4	5	2	5	5	5	5	5	5	2	5	5	5	5	2	2	4	82
44	2	2	5	2	2	4	2	4	4	4	4	4	5	4	2	2	2	4	4	2	4	66
45	5	4	4	2	2	4	2	4	4	4	4	4	4	4	4	4	4	4	4	4	4	79
46	4	2	2	3	4	1	4	3	5	5	2	5	2	5	4	4	5	3	5	5	5	78
47	1	2	4	2	2	4	2	4	4	4	4	4	5	4	2	2	2	5	4	4	5	70
48	4	4	3	4	3	2	3	4	5	5	5	4	4	2	3	2	4	5	5	4	3	78
49	4	4	5	2	1	2	2	4	5	5	5	5	4	2	2	2	4	5	4	2	4	73
50	4	4	4	3	2	2	3	4	4	5	5	5	3	4	4	3	4	2	2	2	3	72
51	4	4	5	4	4	4	5	2	5	4	5	5	4	4	4	4	4	2	2	4	2	81

No	IMPULSIVE BUYING																				Total	
	Y 1	Y 2	Y 3	Y 4	Y 5	Y 6	Y 7	Y 8	Y 9	Y 10	Y 11	Y 12	Y 13	Y 14	Y 15	Y 16	Y 17	Y 18	Y 19	Y 20		Y 21
52	2	2	5	2	4	4	2	4	5	5	4	5	5	2	4	2	4	4	4	4	4	77
53	5	2	4	2	2	5	3	4	5	5	5	5	2	4	4	2	4	5	4	5	4	81
54	2	2	4	2	2	3	2	5	4	4	4	4	4	2	2	4	4	5	4	3	5	71
55	4	2	5	2	2	2	2	5	5	4	4	5	4	2	4	2	5	4	4	4	2	73
56	4	2	4	2	2	4	3	4	5	4	4	5	3	1	4	4	4	4	2	4	4	73
57	2	2	5	2	2	4	3	4	5	5	5	5	4	5	5	5	3	4	4	4	4	82
58	4	4	4	2	2	4	2	4	5	4	4	4	2	4	4	2	4	4	4	4	4	75
59	2	2	5	2	2	4	2	4	5	5	5	4	4	2	4	2	4	5	4	4	4	75
60	5	5	3	4	4	2	4	4	5	2	2	4	3	5	5	5	5	3	2	3	2	77
61	2	2	5	2	2	5	1	5	4	5	5	5	5	2	2	2	4	5	5	5	5	78
62	3	2	4	3	4	4	2	4	4	3	4	4	3	4	3	3	4	4	4	3	4	73
63	3	3	4	3	3	3	3	4	4	4	5	4	4	3	4	3	3	3	3	4	4	74
64	3	3	4	3	2	4	3	3	4	4	4	5	3	3	4	3	4	3	3	3	3	71
65	4	2	5	2	2	4	2	4	4	5	5	5	4	2	4	2	4	4	4	4	4	76
66	1	1	5	1	5	5	1	1	5	5	5	5	5	1	5	2	5	5	5	5	5	78
67	5	4	5	2	2	2	2	4	4	5	5	4	5	2	2	2	3	5	5	5	5	78
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69	4	3	3	3	4	3	4	3	5	5	3	3	3	2	2	2	4	5	5	3	3	72
70	3	3	4	3	4	4	3	4	4	3	4	4	3	3	4	4	4	3	3	4	4	75
71	5	5	4	2	3	4	3	4	5	5	4	5	4	3	4	3	4	4	3	2	3	79
72	4	5	4	4	4	2	4	2	5	2	2	5	2	4	5	5	5	1	2	2	2	71
73	4	2	5	2	5	2	4	5	5	5	5	5	4	4	4	2	4	5	2	4	4	82
74	4	4	4	2	2	4	2	4	5	5	5	5	5	5	5	5	5	5	2	2	2	82
75	4	2	4	2	2	4	2	4	4	4	4	4	4	2	4	2	4	4	4	4	4	72
76	5	4	2	5	4	2	5	2	4	2	2	5	2	5	5	4	5	2	2	2	2	71

No	IMPULSIVE BUYING																				Total	
	Y 1	Y 2	Y 3	Y 4	Y 5	Y 6	Y 7	Y 8	Y 9	Y 10	Y 11	Y 12	Y 13	Y 14	Y 15	Y 16	Y 17	Y 18	Y 19	Y 20		Y 21
77	2	2	5	1	2	4	2	4	4	4	4	5	4	1	2	1	4	5	5	4	4	69
78	4	5	4	4	2	2	4	4	4	2	2	5	2	5	4	5	4	2	2	2	2	70
79	4	4	2	4	4	2	4	2	4	2	2	4	2	4	4	4	4	2	2	2	2	64
80	4	5	4	4	5	5	4	3	5	4	2	4	5	3	4	4	3	5	4	4	2	83
81	2	2	2	2	5	1	5	4	5	4	4	5	4	5	4	5	4	4	2	2	2	73
82	4	4	2	4	4	2	5	2	5	4	5	4	2	5	4	4	4	2	1	2	2	71
83	4	2	1	1	1	1	1	4	4	5	5	5	5	2	2	2	3	5	5	5	5	68
84	5	4	2	4	5	2	5	1	4	2	2	5	1	4	4	5	5	2	1	2	1	66
85	4	3	5	2	3	3	2	5	4	5	4	4	3	4	3	2	4	4	3	3	3	73
86	4	2	4	2	2	2	5	4	4	4	4	5	4	4	4	4	4	4	4	4	2	76
87	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	4	4	5	2	4	4	95
88	4	2	4	2	4	4	2	4	4	4	4	4	2	2	2	2	4	4	4	4	4	70
89	2	2	4	2	2	2	5	5	2	5	4	5	3	4	4	2	4	5	5	4	2	73
90	2	4	4	2	4	4	2	4	4	2	4	4	4	4	4	4	4	4	2	2	4	72
91	4	3	5	2	3	4	2	4	5	4	3	4	2	5	5	2	4	4	3	2	2	72
92	3	3	1	2	2	2	2	4	5	5	4	5	5	3	5	2	5	4	3	3	1	69
93	3	2	5	2	3	2	3	4	4	5	5	4	5	2	3	3	3	5	4	2	3	72
94	3	2	5	2	2	2	1	4	4	5	4	4	3	2	4	1	4	4	4	4	4	68
95	4	3	5	1	2	2	2	5	5	5	5	4	1	3	3	1	4	5	4	5	4	73
96	4	3	2	3	3	2	2	4	5	3	3	4	3	3	4	2	5	4	3	2	3	67
97	4	4	5	3	3	3	2	5	4	5	5	5	5	1	3	2	3	4	3	4	5	78
98	3	3	4	2	2	2	2	4	5	5	4	4	4	2	2	2	4	3	4	4	4	69
99	5	5	1	5	5	1	5	5	5	1	1	5	3	5	5	5	5	1	1	1	5	75
100	5	5	3	5	2	2	5	5	5	5	3	5	1	5	5	5	5	3	2	1	1	78

N o	IMPULSIVE BUYING																				To ta l	
	Y 1	Y 2	Y 3	Y 4	Y 5	Y 6	Y 7	Y 8	Y 9	Y 1 0	Y 1 1	Y 1 2	Y 1 3	Y 1 4	Y 1 5	Y 1 6	Y 1 7	Y 1 8	Y 1 9	Y 2 0		Y 2 1
1 0 1	5	5	3	4	4	2	4	3	5	4	2	5	2	3	4	3	5	4	4	3	3	77
1 0 2	4	3	4	2	4	4	5	2	5	5	4	5	2	4	5	4	4	4	2	3	2	77
1 0 3	5	5	2	2	5	3	3	4	5	5	5	5	4	4	5	5	5	2	3	2	2	81
1 0 4	4	5	2	4	5	1	4	1	4	1	2	5	2	5	4	5	4	1	1	2	2	64
1 0 5	5	4	1	4	5	1	4	1	5	2	2	4	1	4	5	5	4	2	1	1	2	63
1 0 6	4	5	1	4	5	2	4	1	5	1	2	5	2	4	5	5	4	2	1	1	2	65
1 0 7	4	5	1	4	5	1	4	2	5	2	1	4	2	5	4	4	5	2	1	1	2	64
1 0 8	4	5	1	4	5	2	4	1	5	1	1	4	2	5	4	4	5	2	1	2	1	63
1 0 9	4	5	1	4	5	2	4	1	4	2	1	5	2	4	5	5	4	2	1	1	2	64
1 1 0	4	5	2	4	5	1	4	1	5	2	1	4	1	5	5	4	5	2	1	1	2	64
1 1 1	5	4	1	4	5	2	4	1	5	2	1	4	2	5	4	4	5	2	1	2	1	64
1 1 2	4	5	1	4	5	2	4	1	5	2	4	5	1	4	5	5	4	2	1	1	2	67
1 1 3	4	5	1	4	5	2	4	1	5	2	1	4	2	5	4	4	5	2	1	1	2	64
1 1 4	5	2	5	2	5	1	1	5	5	5	2	5	2	1	1	1	5	5	5	4	5	72
1 1 5	4	4	4	4	4	2	4	4	5	5	5	5	4	4	4	4	4	4	2	2	4	82
1 1 6	2	2	4	2	4	4	2	4	5	2	4	5	2	5	4	1	5	5	2	3	4	71

Data Interval

N o	IMPULSIVE BUYING																					
	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y1 0	Y1 1	Y1 2	Y1 3	Y1 4	Y1 5	Y1 6	Y1 7	Y1 8	Y1 9	Y2 0	Y2 1	
1	3,579	3,659	2,097	3,698	2,297	3,276	3,696	3,368	2,483	2,125	2,166	2,752	2,226	3,328	2,175	3,292	2,977	3,381	3,365	3,361	2,103	
2	3,579	3,659	1,005	2,290	1,216	2,617	3,102	2,260	2,483	2,125	2,166	2,752	2,226	3,328	2,175	3,292	2,977	0,000	1,100	1,110	2,103	
3	2,194	2,317	1,005	2,210	3,015	2,036	2,260	2,264	1,495	2,125	1,008	4,210	2,286	2,287	2,289	2,489	4,377	2,131	2,659	1,100	1,000	
4	3,579	3,099	2,629	3,689	2,297	3,276	3,696	2,260	2,483	2,125	2,166	4,752	3,328	3,412	3,388	3,175	4,377	2,279	3,161	3,365	3,363	
5	2,194	2,317	1,005	2,210	3,015	2,036	2,260	2,264	1,495	2,125	1,008	4,210	2,286	2,287	2,289	2,489	4,377	1,131	2,059	2,100	2,103	
6	3,579	3,659	2,097	3,698	2,297	3,276	3,696	3,368	2,483	2,125	2,166	2,752	2,226	3,328	2,175	3,292	2,977	2,131	2,659	2,794	2,749	
7	3,579	3,659	1,000	1,000	1,006	2,036	3,102	1,003	2,483	1,000	1,008	4,008	1,000	2,003	2,003	1,002	2,002	1,000	2,001	2,000	1,000	
8	2,194	2,317	2,097	2,297	2,297	2,036	2,300	1,003	2,483	0,000	1,008	4,008	2,006	2,008	2,003	2,009	2,002	1,131	2,059	1,110	2,103	
9	2,811	2,317	1,005	2,290	2,297	2,036	2,300	2,264	1,930	0,000	1,008	4,008	2,006	2,007	2,008	2,009	2,002	1,131	2,000	0,000	0,000	
10	3,579	3,659	2,973	4,763	3,476	4,410	4,660	2,260	3,930	3,004	3,843	4,328	3,412	3,228	3,385	3,175	4,377	2,131	1,163	3,333	4,433	
11	3,579	3,099	1,000	2,290	1,005	2,036	1,102	1,003	2,483	0,000	1,008	4,008	2,006	2,007	2,008	2,009	0,000	1,006	2,009	0,000	1,003	
12	4,810	3,659	2,097	3,698	2,297	3,276	3,696	2,260	2,483	1,103	3,008	4,328	3,412	4,414	3,385	3,175	4,377	2,266	2,659	2,794	2,749	
13	3,579	3,659	1,005	2,290	2,297	2,036	3,306	1,930	3,001	1,000	1,008	4,008	2,006	2,007	2,008	2,009	2,002	1,131	1,005	3,361	2,103	
14	3,579	3,317	1,000	2,290	3,015	2,036	3,102	1,003	2,483	0,000	1,008	4,008	2,006	2,008	2,003	2,009	2,002	1,001	2,005	2,110	2,103	
15	3,579	3,617	3,720	3,000	2,297	2,036	4,660	1,001	3,003	1,000	1,008	4,008	2,006	2,007	2,008	2,009	2,002	1,131	2,005	1,110	2,103	
16	3,579	3,099	2,097	2,297	4,415	4,276	4,660	1,001	3,930	0,000	1,008	4,008	2,006	2,007	2,008	2,009	2,002	1,131	3,163	3,365	4,433	
17	2,194	2,317	2,097	2,297	2,297	2,036	3,300	1,003	3,930	0,000	1,008	4,008	2,006	2,008	2,003	2,009	2,002	1,000	1,000	1,000	1,000	
18	4,810	3,659	2,097	3,698	3,476	4,410	4,660	2,260	3,930	1,000	2,166	4,328	3,412	4,414	4,416	4,418	4,417	2,131	1,100	2,110	1,000	
19	2,194	2,317	1,005	2,210	3,015	2,036	2,260	2,264	1,495	2,125	1,008	4,210	2,286	2,287	2,289	2,489	4,377	1,131	2,059	1,100	2,103	
20	4,810	4,618	3,720	3,760	1,003	4,410	4,660	1,001	3,930	2,571	3,843	4,328	4,412	4,414	4,416	4,418	4,417	2,131	4,053	4,333	4,433	
21	4,810	4,107	2,090	1,410	2,020	1,410	3,660	3,930	1,001	2,166	3,843	4,328	4,412	4,414	4,416	4,418	4,417	2,131	0,000	0,000	0,000	
22	3,579	3,317	2,097	2,297	2,297	2,036	3,302	2,930	1,003	2,125	2,166	2,752	2,226	3,328	2,175	3,292	2,977	2,131	2,059	1,110	2,103	

No	IMPULSIVE BUYING																					
	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10	Y11	Y12	Y13	Y14	Y15	Y16	Y17	Y18	Y19	Y20	Y21	
230	4,810	3,659	2,973	3,698	3,476	3,276	4,661	3,368	3,931	1,000	1,000	4,328	3,411	4,214	4,496	3,175	4,377	3,387	3,161	3,365	3,363	
249	3,579	3,659	2,097	2,295	3,476	2,030	2,266	2,230	2,248	1,000	2,166	2,752	2,106	3,228	3,738	3,175	2,977	2,796	2,051	2,211	2,210	
255	2,811	2,317	1,000	2,295	2,279	2,030	2,306	1,000	3,930	1,000	1,000	2,752	2,106	2,708	4,966	2,672	1,781	2,132	2,051	2,111	2,103	
261	2,811	3,094	2,097	3,089	3,476	3,616	3,697	3,304	2,483	1,000	2,166	2,752	2,106	3,228	3,738	3,175	2,977	2,132	2,051	2,111	2,103	
274	2,194	2,317	1,000	1,300	3,476	1,000	2,266	2,230	2,248	1,000	1,100	4,328	2,106	3,228	3,738	2,977	2,796	2,132	2,051	2,111	2,103	
289	3,579	3,659	2,097	2,295	2,279	2,030	2,266	2,230	2,248	1,000	2,166	2,752	2,106	3,228	3,738	3,175	2,977	2,132	2,051	2,111	2,103	
290	4,810	4,618	1,000	3,698	3,476	3,000	2,266	1,000	3,930	1,000	2,166	3,328	1,000	4,214	4,966	3,175	4,377	1,000	1,000	1,000	1,000	
304	2,194	2,317	2,097	2,295	2,279	2,030	2,266	2,230	2,248	1,000	2,166	2,752	2,106	3,228	3,738	3,175	2,977	2,132	2,051	2,111	2,103	
311	3,579	3,094	1,000	2,295	2,279	2,030	2,266	1,000	3,930	1,000	2,166	3,328	1,000	4,214	3,738	3,175	2,977	1,000	1,000	1,000	1,000	
322	3,579	3,659	1,000	3,698	4,412	3,276	3,697	1,000	2,483	1,000	2,166	4,328	3,411	3,228	4,966	2,672	2,977	1,000	2,051	1,000	2,103	
333	2,194	2,317	1,000	2,295	1,000	2,266	2,230	2,230	3,930	1,000	1,000	2,752	2,106	2,228	2,228	2,228	2,228	2,228	2,228	2,228	2,228	
344	4,810	4,317	2,097	2,295	2,279	2,030	2,266	2,230	2,248	1,000	2,166	4,328	2,106	4,214	4,966	3,175	2,977	2,132	2,051	2,111	2,103	
355	2,194	1,000	1,000	1,000	2,295	2,030	2,266	1,000	1,000	1,000	1,000	4,328	2,106	2,228	2,228	1,000	2,977	1,000	1,000	1,000	1,000	
366	3,579	4,618	2,097	3,698	4,412	3,276	3,697	3,304	3,304	2,266	2,166	4,328	2,106	4,214	4,966	3,175	4,377	2,796	3,161	3,365	3,363	
377	4,810	4,618	1,000	3,698	2,295	2,030	2,266	2,230	2,248	1,000	2,166	4,328	2,106	4,214	4,966	3,175	4,377	1,000	1,000	1,000	1,000	
388	4,810	3,659	2,097	3,698	2,295	2,030	2,266	2,230	2,248	1,000	2,166	4,328	2,106	4,214	4,966	3,175	4,377	2,132	2,051	2,111	2,103	
399	3,579	3,659	1,000	3,698	4,412	3,276	3,697	3,304	3,304	2,266	2,166	4,328	2,106	4,214	4,966	3,175	4,377	3,387	4,059	4,336	3,363	
400	2,194	2,317	1,000	2,295	2,279	2,030	2,266	2,230	2,248	1,000	2,166	4,328	2,106	4,214	4,966	3,175	4,377	1,000	1,000	1,000	1,000	
411	4,810	3,094	2,097	3,698	4,412	3,276	3,697	2,266	2,230	2,248	1,000	2,166	4,328	2,106	4,214	4,966	3,175	4,377	2,132	2,051	2,111	
422	3,579	2,317	1,000	2,295	3,476	3,000	2,266	1,000	3,930	1,000	2,166	4,328	2,106	4,214	4,966	3,175	4,377	2,132	2,051	2,111	2,103	
433	2,194	2,317	2,097	2,295	2,279	2,030	2,266	2,230	2,248	1,000	2,166	4,328	2,106	3,228	3,738	3,175	2,977	2,132	2,051	2,111	2,103	
444	2,194	2,317	1,000	2,295	2,279	2,030	2,266	2,230	2,248	1,000	2,166	4,328	2,106	3,228	3,738	3,175	2,977	2,132	2,051	2,111	2,103	
455	4,810	3,659	2,097	2,295	2,279	2,030	2,266	2,230	2,248	1,000	2,166	4,328	2,106	3,228	3,738	3,175	2,977	2,132	2,051	2,111	2,103	

N o	IMPULSIVE BUYING																					
	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y1 0	Y1 1	Y1 2	Y1 3	Y1 4	Y1 5	Y1 6	Y1 7	Y1 8	Y1 9	Y2 0	Y2 1	
46	3,579	2,317	2,973	3,089	3,347	4,410	3,696	3,046	3,931	1,000	3,083	4,328	3,411	4,214	3,738	3,175	4,377	2,796	1,000	1,000	1,000	
47	1,000	2,317	2,095	2,295	2,295	2,036	2,306	2,264	2,483	2,125	2,168	2,328	2,108	2,083	2,203	2,208	2,437	2,130	2,205	2,116	2,100	
48	3,579	3,659	2,629	3,689	3,017	3,276	3,106	2,260	3,930	1,000	1,000	2,750	2,108	2,086	2,968	2,208	2,972	1,000	1,000	2,006	2,749	
49	3,579	3,659	1,000	2,295	1,000	3,276	2,306	2,306	3,930	1,000	1,000	4,328	2,108	2,086	2,328	2,208	2,972	1,000	2,051	3,365	2,103	
50	3,579	3,659	2,095	3,089	3,297	3,306	3,202	2,264	2,483	1,000	1,000	4,328	2,767	2,328	3,882	2,208	2,672	3,387	3,315	3,374	2,749	
51	3,579	3,659	1,000	3,689	3,347	2,466	4,361	3,368	3,930	2,125	1,000	4,328	2,310	3,308	3,738	3,175	2,972	3,387	3,161	2,116	3,363	
52	2,194	2,317	1,000	2,295	2,476	3,036	2,306	2,264	3,930	1,000	1,168	2,328	1,000	0,800	3,208	2,208	2,972	2,130	2,051	2,116	2,103	
53	4,810	2,317	2,095	2,295	2,295	2,102	3,260	2,306	3,930	1,000	1,000	4,328	3,411	2,228	3,738	3,089	2,972	1,000	2,051	2,103	2,103	
54	2,194	2,317	2,095	2,295	2,295	2,617	3,306	2,483	3,930	2,125	2,168	2,750	2,108	2,083	2,308	2,208	2,972	1,000	2,051	2,194	2,100	
55	3,579	2,317	1,000	2,295	2,295	3,276	3,306	2,306	3,930	2,125	2,168	3,328	2,108	2,086	3,738	2,208	4,377	2,130	2,051	2,116	3,363	
56	3,579	3,217	2,095	2,295	2,295	3,036	2,306	2,306	3,930	2,125	2,168	4,328	2,767	2,008	3,738	3,175	2,972	2,130	2,161	2,110	2,103	
57	2,194	2,317	1,000	2,295	2,295	2,036	3,306	2,306	3,930	1,000	1,000	4,328	2,414	2,408	4,966	4,172	1,208	2,205	2,116	2,110	2,103	
58	3,579	3,659	2,095	2,295	2,295	2,306	2,306	2,306	3,930	2,125	2,168	3,752	3,328	3,808	3,738	2,972	2,972	2,205	2,116	2,163	2,103	
59	2,194	2,317	1,000	2,295	2,295	3,036	3,306	2,264	3,930	1,000	1,000	2,750	2,108	2,086	3,738	2,208	2,972	2,051	2,116	2,103	2,103	
60	4,810	4,616	2,629	3,689	3,476	3,276	3,696	2,306	3,930	3,046	3,083	2,767	2,216	2,408	4,966	2,376	4,377	3,796	3,167	2,794	3,363	
61	2,194	2,317	1,000	2,295	2,295	2,036	3,306	2,306	3,930	1,000	1,000	4,328	2,414	2,083	2,308	2,208	2,972	1,000	2,000	2,100	2,100	
62	2,811	2,317	2,095	3,089	3,476	2,476	3,306	2,264	3,930	2,571	2,168	2,767	2,767	2,228	3,968	2,678	2,972	2,130	2,051	2,110	2,103	
63	2,811	3,094	2,095	3,089	3,017	3,617	3,202	2,264	2,483	2,125	2,168	2,750	2,108	2,086	3,738	2,208	1,787	2,205	2,205	2,110	2,103	
64	2,811	3,094	2,095	3,089	3,297	2,306	3,306	2,306	3,930	2,125	2,168	4,328	2,767	2,708	3,882	2,208	2,972	2,205	2,659	2,794	2,749	
65	3,579	3,310	1,000	2,295	2,295	3,276	3,306	2,306	3,930	1,000	1,000	4,328	2,108	2,086	3,738	2,208	2,972	2,205	2,116	2,103	2,103	
66	1,000	1,000	1,000	1,000	4,410	1,000	1,000	1,000	3,930	1,000	1,000	4,328	1,000	1,000	1,968	2,082	4,377	1,000	1,000	1,000	1,000	
67	4,810	4,650	1,000	2,295	2,295	2,276	3,306	2,264	3,930	2,125	2,168	2,750	2,108	2,083	2,308	2,208	1,787	1,000	1,000	1,000	1,000	
68	4,810	4,310	1,000	2,295	2,295	2,036	3,696	1,000	3,930	1,000	1,000	4,328	2,108	2,308	3,738	4,182	2,972	2,130	2,051	2,110	2,103	

No	IMPULSIVE BUYING																					
	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10	Y11	Y12	Y13	Y14	Y15	Y16	Y17	Y18	Y19	Y20	Y21	
69	3,579	3,094	2,629	3,089	3,476	2,616	3,696	3,046	3,931	1,000	2,750	2,000	1,767	2,080	2,323	2,089	2,972	1,000	1,790	2,004	2,794	
70	2,811	3,094	2,097	3,089	3,476	2,036	3,210	2,260	2,483	2,571	2,166	2,757	2,767	2,708	3,738	3,175	2,979	2,796	2,659	2,116	2,263	
71	4,810	4,618	2,097	2,295	3,035	2,016	3,106	2,269	3,931	1,000	2,166	4,328	2,106	2,708	3,738	2,678	2,979	2,132	2,659	3,366	2,749	
72	3,579	4,618	2,097	3,698	3,476	2,276	3,698	3,368	3,931	3,006	3,083	4,328	3,418	3,228	4,966	4,182	4,477	4,425	3,169	3,366	3,363	
73	3,579	2,317	1,000	2,295	4,412	4,276	3,696	1,001	3,931	1,000	1,000	4,328	2,106	3,228	3,368	2,979	2,100	1,361	3,169	2,116	2,263	
74	3,579	3,659	2,097	2,295	2,297	2,036	2,266	2,269	3,931	1,000	1,000	4,328	1,004	4,406	4,466	4,182	4,477	1,361	3,169	3,366	3,363	
75	3,579	2,317	2,097	2,295	2,297	2,036	2,266	2,269	3,931	1,000	1,000	2,266	2,269	2,269	3,088	3,088	2,979	2,132	2,051	2,116	2,103	
76	4,810	3,659	2,977	3,763	4,476	3,276	4,668	3,368	3,483	3,043	3,083	4,328	3,418	4,214	4,965	4,177	4,377	3,381	3,169	3,366	3,363	
77	2,193	2,317	1,000	1,290	2,297	2,036	2,266	2,269	3,931	1,000	1,000	4,328	2,106	3,228	3,368	2,979	2,100	1,361	3,169	2,116	2,263	
78	3,579	4,618	2,097	3,698	2,297	2,276	3,698	2,269	2,483	3,006	3,083	4,328	3,418	4,214	4,965	4,182	4,477	2,381	3,169	3,366	3,363	
79	3,579	3,659	2,097	3,698	3,476	2,276	3,698	3,368	3,483	3,006	3,083	4,328	2,106	3,228	3,368	2,979	2,100	1,361	3,169	3,366	3,363	
80	3,579	4,618	2,097	3,698	4,412	1,000	3,696	3,368	3,483	2,008	3,205	3,752	1,008	2,208	3,368	3,368	1,778	1,001	2,051	2,116	2,263	
81	2,193	2,317	2,973	2,295	4,412	4,410	4,668	2,269	3,931	2,105	2,166	4,328	2,106	4,214	4,965	4,182	4,477	2,222	3,169	3,366	3,363	
82	3,579	3,659	2,097	3,698	3,476	2,276	3,698	3,368	3,483	1,008	1,005	2,100	2,106	3,418	4,214	4,965	2,977	2,381	3,405	3,366	3,363	
83	3,579	2,317	2,000	1,000	4,412	4,410	4,668	2,269	3,931	2,105	2,166	4,328	2,106	4,214	4,965	4,182	4,477	2,222	3,169	3,366	3,363	
84	4,810	3,659	2,977	3,763	4,476	3,276	4,668	3,368	3,483	2,008	3,043	4,328	3,418	4,214	4,965	4,177	4,377	3,381	3,169	3,366	3,433	
85	3,579	3,094	1,000	2,295	5,015	2,616	3,306	2,003	2,483	1,000	2,166	2,757	2,767	2,708	3,738	2,979	2,979	2,132	2,659	2,794	2,749	
86	3,579	2,317	2,097	2,295	2,297	2,036	2,266	2,269	3,931	1,000	1,000	4,328	2,106	3,228	3,368	2,979	2,100	1,361	3,169	2,116	2,263	
87	4,810	4,618	1,000	4,763	4,412	1,000	4,668	1,001	3,931	1,000	1,000	4,328	1,004	4,406	4,466	4,182	4,477	3,381	3,169	2,263	3,363	
88	3,579	2,317	2,097	2,295	4,412	4,276	3,696	1,001	3,931	1,000	1,000	4,328	2,106	3,228	3,368	2,979	2,100	1,361	3,169	2,116	2,263	
89	2,193	2,317	2,097	2,295	2,297	2,036	2,266	2,269	3,931	1,000	1,000	2,266	2,269	2,269	3,088	3,088	2,979	2,132	2,051	2,116	2,103	
90	2,193	3,659	2,097	2,295	4,412	4,276	3,696	1,001	3,931	1,000	1,000	4,328	2,106	3,228	3,368	2,979	2,100	1,361	3,169	2,116	2,263	
91	3,579	3,094	1,000	2,295	5,015	2,616	3,306	2,003	2,483	1,000	2,166	2,757	2,767	2,708	3,738	2,979	2,979	2,132	2,659	2,794	2,749	

N o	IMPULSIVE BUYING																					
	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y1 0	Y1 1	Y1 2	Y1 3	Y1 4	Y1 5	Y1 6	Y1 7	Y1 8	Y1 9	Y2 0	Y2 1	
9 2	2, 81 1	3, 09 4	3, 72 0	2, 29 5	2, 29 7	3, 27 6	2, 30 6	2, 26 0	3, 93 1	1, 00 0	2, 16 6	4, 32 8	1, 00 0	2, 70 8	4, 96 6	2, 08 9	4, 37 7	2, 13 2	2, 65 9	2, 79 4	4, 43 3	
9 3	2, 81 1	2, 31 7	1, 00 5	2, 29 5	3, 01 5	3, 27 6	3, 3, 10	2, 26 0	2, 48 3	1, 00 0	2, 00 0	2, 75 0	1, 00 0	2, 08 2	2, 96 8	2, 67 2	1, 78 1	1, 00 0	2, 05 1	3, 36 5	2, 74 9	
9 4	2, 81 1	2, 31 7	1, 00 5	2, 29 5	2, 29 7	3, 27 6	1, 26 0	2, 26 0	2, 48 3	1, 00 0	2, 16 6	2, 75 7	2, 76 0	2, 08 7	3, 73 8	1, 00 0	2, 97 2	2, 13 2	2, 05 1	2, 11 6	2, 10 3	
9 5	3, 57 9	3, 09 4	1, 00 0	1, 00 0	2, 29 7	3, 27 6	2, 30 0	1, 00 0	3, 93 0	1, 00 0	1, 00 0	2, 75 2	4, 02 0	2, 70 8	2, 96 8	1, 00 0	2, 97 2	1, 00 0	2, 05 1	1, 00 0	2, 10 3	
9 6	3, 57 9	3, 09 4	2, 97 3	3, 08 9	3, 01 5	3, 27 6	2, 26 0	2, 26 0	3, 93 1	2, 57 1	2, 75 0	2, 75 2	2, 76 7	2, 70 8	3, 73 8	2, 08 9	4, 37 7	2, 13 2	3, 65 9	2, 36 5	7, 74 9	
9 7	3, 57 9	3, 65 9	1, 00 0	3, 08 9	3, 01 5	2, 27 6	2, 30 0	1, 00 0	2, 48 3	1, 00 0	1, 00 0	4, 32 8	1, 00 0	1, 96 8	2, 08 9	2, 08 1	1, 78 2	2, 65 2	2, 11 6	1, 00 0	2, 00 0	
9 8	2, 81 1	3, 09 4	2, 09 7	2, 29 5	3, 29 7	2, 27 6	3, 30 0	2, 26 0	3, 93 1	1, 00 0	2, 16 6	2, 75 2	2, 10 6	2, 08 3	2, 32 9	2, 08 2	2, 97 6	2, 79 1	2, 05 6	2, 11 6	2, 10 3	
9 9	4, 81 0	4, 61 8	4, 72 0	3, 76 3	4, 41 2	4, 41 0	4, 66 1	1, 00 1	3, 93 5	4, 02 3	3, 84 8	4, 32 7	2, 76 4	4, 21 6	4, 96 6	4, 18 7	4, 37 5	4, 42 9	4, 05 6	4, 33 6	1, 00 0	
1 0 0	4, 81 0	4, 61 8	2, 62 9	2, 76 3	3, 29 7	3, 27 6	4, 66 0	1, 00 1	3, 93 0	1, 00 0	2, 75 8	4, 32 8	4, 52 1	4, 21 6	4, 96 6	4, 18 7	4, 37 9	3, 16 7	3, 33 6	4, 43 3	4, 00 0	
1 0 1	4, 81 0	4, 61 8	2, 62 9	3, 69 8	3, 47 6	3, 27 6	3, 69 6	3, 04 6	3, 93 1	2, 12 5	3, 08 3	4, 32 8	2, 41 7	3, 73 8	2, 67 8	4, 37 7	2, 13 2	2, 05 1	2, 79 4	2, 74 9	2, 00 0	
1 0 2	1 3 5	3, 09 4	2, 09 7	2, 29 5	3, 47 6	2, 03 6	4, 66 1	3, 36 8	3, 93 1	1, 00 0	2, 16 6	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	2, 97 2	2, 13 2	3, 16 7	2, 79 4	3, 36 3	
1 0 3	1 4 3	4, 61 8	2, 62 9	2, 76 3	4, 41 2	4, 41 0	4, 66 1	3, 00 1	3, 93 0	1, 00 0	1, 00 0	4, 32 8	2, 52 1	4, 21 6	4, 96 6	4, 18 7	4, 37 9	3, 16 7	3, 33 6	4, 43 3	4, 00 0	
1 0 4	1 3 5	3, 09 4	2, 09 7	2, 29 5	3, 47 6	2, 03 6	4, 66 1	3, 36 8	3, 93 1	1, 00 0	2, 16 6	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	2, 97 2	2, 13 2	3, 16 7	2, 79 4	3, 36 3	
1 0 5	1 3 5	3, 09 4	2, 09 7	2, 29 5	3, 47 6	2, 03 6	4, 66 1	3, 36 8	3, 93 1	1, 00 0	2, 16 6	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	2, 97 2	2, 13 2	3, 16 7	2, 79 4	3, 36 3	
1 0 6	0 57 9	3, 61 8	3, 08 0	3, 69 2	4, 41 2	4, 41 0	4, 66 1	3, 00 1	3, 93 0	3, 04 6	3, 08 3	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	3, 36 3	
1 0 7	1 3 5	3, 09 4	2, 09 7	2, 29 5	3, 47 6	2, 03 6	4, 66 1	3, 36 8	3, 93 1	1, 00 0	2, 16 6	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	3, 36 3	
1 0 8	1 3 5	3, 09 4	2, 09 7	2, 29 5	3, 47 6	2, 03 6	4, 66 1	3, 36 8	3, 93 1	1, 00 0	2, 16 6	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	3, 36 3	
1 0 9	1 3 5	3, 09 4	2, 09 7	2, 29 5	3, 47 6	2, 03 6	4, 66 1	3, 36 8	3, 93 1	1, 00 0	2, 16 6	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	3, 36 3	
1 1 0	1 4 3	4, 61 8	3, 72 0	3, 69 2	4, 41 2	4, 41 0	4, 66 1	3, 00 1	3, 93 0	3, 04 6	3, 08 3	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	4, 43 3	
1 1 1	1 4 3	4, 61 8	3, 72 0	3, 69 2	4, 41 2	4, 41 0	4, 66 1	3, 00 1	3, 93 0	3, 04 6	3, 08 3	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	4, 43 3	
1 1 2	1 3 5	3, 09 4	2, 09 7	2, 29 5	3, 47 6	2, 03 6	4, 66 1	3, 36 8	3, 93 1	1, 00 0	2, 16 6	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	3, 36 3	
1 1 3	1 3 5	3, 09 4	2, 09 7	2, 29 5	3, 47 6	2, 03 6	4, 66 1	3, 36 8	3, 93 1	1, 00 0	2, 16 6	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	3, 36 3	
1 1 4	1 4 3	4, 61 8	3, 72 0	3, 69 2	4, 41 2	4, 41 0	4, 66 1	3, 00 1	3, 93 0	3, 04 6	3, 08 3	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	4, 43 3	
1 1 5	1 4 3	4, 61 8	3, 72 0	3, 69 2	4, 41 2	4, 41 0	4, 66 1	3, 00 1	3, 93 0	3, 04 6	3, 08 3	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	4, 43 3	
1 1 6	1 4 3	4, 61 8	3, 72 0	3, 69 2	4, 41 2	4, 41 0	4, 66 1	3, 00 1	3, 93 0	3, 04 6	3, 08 3	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	4, 43 3	
1 1 7	1 4 3	4, 61 8	3, 72 0	3, 69 2	4, 41 2	4, 41 0	4, 66 1	3, 00 1	3, 93 0	3, 04 6	3, 08 3	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	4, 43 3	
1 1 8	1 4 3	4, 61 8	3, 72 0	3, 69 2	4, 41 2	4, 41 0	4, 66 1	3, 00 1	3, 93 0	3, 04 6	3, 08 3	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	4, 43 3	
1 1 9	1 4 3	4, 61 8	3, 72 0	3, 69 2	4, 41 2	4, 41 0	4, 66 1	3, 00 1	3, 93 0	3, 04 6	3, 08 3	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	4, 43 3	
1 2 0	1 4 3	4, 61 8	3, 72 0	3, 69 2	4, 41 2	4, 41 0	4, 66 1	3, 00 1	3, 93 0	3, 04 6	3, 08 3	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	4, 43 3	
1 2 1	1 4 3	4, 61 8	3, 72 0	3, 69 2	4, 41 2	4, 41 0	4, 66 1	3, 00 1	3, 93 0	3, 04 6	3, 08 3	4, 32 8	3, 41 1	4, 22 8	4, 96 6	3, 17 5	4, 37 9	3, 38 0	4, 05 3	4, 33 6	4, 43 3	

N o	IMPULSIVE BUYING																				
	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10	Y11	Y12	Y13	Y14	Y15	Y16	Y17	Y18	Y19	Y20	Y21
115	3,579	3,659	2,097	3,698	3,476	3,276	3,696	2,260	3,931	1,000	1,000	4,328	2,210	3,228	3,738	3,175	2,972	2,132	3,161	3,365	2,103
116	2,194	2,317	2,097	2,295	3,476	2,036	2,306	2,260	3,931	3,046	2,166	4,328	3,341	4,214	3,738	1,000	4,370	1,000	3,161	2,794	2,103

Lampiran 5. Tabulasi Jawaban Skala *Fear of Missing Out (FoMO)*

No	Fear of Missing Out (FoMO)															Total
	X1	X2	X3	X4	X5	X6	X7	X8	X9	X10	X11	X12	X13	X14	X15	
1	4	4	2	5	4	2	4	4	2	2	1	4	4	2	4	48
2	3	4	4	3	4	4	3	4	3	3	2	4	2	3	3	49
3	5	2	5	2	5	1	5	4	2	4	2	4	2	1	4	48
4	3	4	3	3	5	3	2	3	2	3	2	4	2	2	3	44
5	2	2	4	2	4	3	2	4	3	2	3	4	1	3	2	41
6	4	2	2	2	4	3	4	4	3	3	4	3	4	3	3	48
7	4	3	3	3	4	4	3	4	3	2	2	3	3	4	2	47
8	4	2	4	1	4	2	2	4	4	2	4	2	2	4	2	43
9	4	1	5	3	5	5	2	4	4	2	5	1	1	4	2	48
10	4	5	2	4	1	2	4	1	1	2	1	1	5	1	5	39
11	5	2	5	1	4	4	2	4	3	1	5	3	1	4	2	46
12	2	2	4	2	2	3	2	4	3	3	3	3	2	4	3	42
13	4	1	4	2	4	2	5	4	4	2	2	5	2	4	2	47
14	2	4	2	4	3	5	4	5	3	3	2	4	1	2	4	48
15	1	2	4	5	1	1	5	1	1	5	2	2	5	2	4	41
16	2	2	3	4	2	1	5	2	2	5	2	5	5	5	5	50
17	5	1	5	1	5	5	1	5	5	1	5	2	2	2	1	46
18	4	2	4	4	2	2	4	5	2	4	1	2	2	2	4	44
19	4	1	5	1	4	2	2	5	4	1	2	4	1	5	2	43
20	1	5	5	3	3	1	5	1	1	5	1	5	5	1	5	47
21	5	1	5	1	5	1	3	4	2	4	5	5	5	2	5	53
22	4	2	5	1	5	2	4	4	4	2	3	4	2	4	2	48
23	5	2	5	2	5	4	2	4	4	2	2	4	2	2	4	49
24	4	2	4	2	5	4	2	4	4	4	4	2	4	4	2	51
25	4	1	5	1	5	3	4	5	3	3	4	3	2	4	1	48
26	3	1	4	3	4	4	3	4	4	3	2	4	3	3	3	48
27	2	2	2	2	4	4	2	4	4	2	4	2	2	4	2	42
28	4	1	4	2	4	4	4	4	4	2	2	4	2	4	2	47
29	4	2	5	2	5	5	2	5	5	2	5	2	2	5	2	53
30	4	2	4	2	4	4	2	4	4	2	4	2	2	4	2	46
31	4	2	5	2	4	4	3	5	4	3	4	2	3	4	3	52
32	4	2	4	2	4	5	1	4	5	2	4	2	1	4	2	46

No	Fear of Missing Out (FoMO)															Total
	X1	X2	X3	X4	X5	X6	X7	X8	X9	X10	X11	X12	X13	X14	X15	
33	2	3	4	2	3	2	4	4	2	4	2	4	4	2	4	46
34	3	3	4	3	4	2	3	4	3	3	2	5	2	2	2	45
35	2	2	5	4	2	1	5	4	1	5	2	5	5	2	2	47
36	4	5	4	3	4	2	3	4	4	2	4	3	3	2	3	50
37	2	2	2	2	2	2	1	4	2	1	5	5	2	2	2	36
38	4	1	5	1	5	2	2	4	4	2	4	2	2	4	2	44
39	4	2	4	2	4	4	2	5	4	2	4	2	2	4	2	47
40	3	2	5	4	1	2	1	3	1	1	1	5	3	1	5	38
41	4	1	5	1	5	4	2	5	5	1	4	2	5	4	1	49
42	5	1	3	2	5	2	4	4	2	4	1	4	1	3	5	46
43	4	2	4	2	4	2	5	2	2	4	2	5	4	2	2	46
44	4	2	4	2	5	4	2	4	4	4	3	2	2	4	2	48
45	4	2	2	2	4	4	2	4	4	2	2	4	2	2	2	42
46	5	1	5	4	2	1	4	5	2	2	5	5	2	2	4	49
47	3	2	4	2	4	4	2	4	3	2	2	2	2	4	3	43
48	5	2	5	1	5	3	3	4	3	2	4	3	4	4	3	51
49	4	2	4	2	4	2	4	4	2	2	2	2	1	2	4	41
50	3	3	4	2	3	4	2	4	4	3	3	4	1	4	3	47
51	4	2	4	4	2	2	5	4	2	4	2	4	2	4	4	49
52	5	5	2	4	2	2	5	4	4	2	4	4	1	4	2	50
53	4	1	1	1	5	1	5	4	1	4	2	5	5	4	4	47
54	4	2	4	2	4	2	2	5	3	3	2	4	2	3	3	45
55	5	1	5	1	5	5	1	5	5	1	5	1	2	4	2	48
56	4	2	1	2	4	3	3	4	2	2	2	4	2	4	3	42
57	4	2	2	4	3	2	5	3	2	4	1	5	5	4	4	50
58	4	4	4	2	4	2	4	4	2	2	2	4	4	2	4	48
59	4	2	5	2	5	4	2	5	4	2	5	4	1	4	2	51
60	2	4	2	4	2	2	4	2	2	4	2	5	5	2	5	47
61	5	2	5	2	5	5	2	5	5	2	2	4	1	3	2	50
62	3	3	3	3	4	2	4	3	2	3	3	4	3	3	4	47
63	4	2	4	3	4	2	4	4	2	4	3	3	2	3	3	47
64	4	2	3	3	4	3	3	4	3	3	2	4	2	3	4	47
65	4	2	4	2	4	4	2	4	4	2	4	2	4	4	2	48
66	1	1	1	1	5	5	1	5	5	1	5	1	1	5	1	39

No	Fear of Missing Out (FoMO)															Total
	X1	X2	X3	X4	X5	X6	X7	X8	X9	X10	X11	X12	X13	X14	X15	
100	4	2	5	1	4	4	5	3	3	2	1	4	1	2	4	45
101	1	1	5	3	4	2	2	4	2	3	2	5	3	3	2	42
102	4	2	3	2	4	2	4	5	2	3	3	5	1	4	2	46
103	4	4	5	5	3	4	4	1	3	5	2	4	5	3	5	57
104	2	5	1	4	1	2	5	1	2	5	2	4	5	2	5	46
105	2	4	1	5	1	2	4	2	1	5	2	4	5	2	4	44
106	2	4	1	5	2	1	4	1	2	4	2	5	4	1	4	42
107	2	4	1	5	1	2	4	1	1	5	2	4	5	1	4	42
108	1	4	1	5	2	1	4	2	1	4	2	5	4	2	5	43
109	2	4	1	5	2	1	4	1	2	4	2	4	5	2	4	43
110	2	4	1	5	2	1	4	2	1	5	2	4	5	1	4	43
111	2	4	1	4	2	1	4	2	1	5	2	4	5	2	4	43
112	2	5	1	4	2	1	5	2	1	4	1	5	4	2	5	44
113	1	5	2	4	1	2	5	2	1	4	2	4	5	2	4	44
114	5	1	5	1	5	5	1	5	4	1	4	1	1	5	1	45
115	4	2	4	1	4	4	2	4	4	1	4	4	1	3	2	44
116	1	2	2	5	5	5	2	4	4	4	1	5	1	2	5	48

Data Interval

No	Fear of Missing Out (FoMO)														
	X1	X2	X3	X4	X5	X6	X7	X8	X9	X10	X11	X12	X13	X14	X15
1	2,220	3,387	3,007	4,093	2,126	3,268	3,307	2,327	3,529	2,078	4,525	3,312	3,007	3,799	3,342
2	2,940	3,387	2,062	2,670	2,126	2,050	2,770	2,327	2,892	2,777	3,200	3,312	2,073	3,091	2,747
3	1,000	2,209	1,000	2,074	1,000	4,336	4,279	2,327	3,529	3,462	3,200	3,312	2,073	4,996	3,342
4	2,940	3,387	2,585	2,670	1,000	2,652	2,115	3,157	3,529	2,777	3,200	3,312	2,073	3,799	2,747
5	3,495	2,209	2,062	2,074	2,126	2,652	2,115	2,327	2,892	2,078	2,426	3,312	1,000	3,091	2,088
6	2,220	2,209	3,007	2,074	2,126	2,652	3,307	2,327	2,892	2,777	1,936	2,630	3,007	3,091	2,747
7	2,220	2,901	2,585	2,670	2,126	2,050	2,770	2,327	2,892	2,078	3,200	2,630	2,645	2,331	2,088
8	2,220	2,209	2,062	1,000	2,126	3,268	2,115	2,327	2,167	2,078	1,936	2,066	2,073	2,331	2,088
9	2,220	1,000	1,000	2,670	1,000	1,000	2,115	2,327	2,167	2,078	1,000	1,000	1,000	2,331	2,088
10	2,220	4,354	3,007	3,163	4,175	3,268	3,307	4,406	4,555	2,078	4,525	1,000	3,834	4,996	4,346
11	1,000	2,209	1,000	1,000	2,126	2,050	2,115	2,327	2,892	1,000	1,000	2,630	1,000	2,331	2,088
12	3,495	2,209	2,062	2,074	3,209	2,652	2,115	2,327	2,892	2,777	2,426	2,630	2,073	2,331	2,747
13	2,220	1,000	2,062	2,074	2,126	3,268	4,279	2,327	2,167	2,078	3,200	4,450	2,073	2,331	2,088
14	3,495	3,387	3,007	3,163	2,722	1,000	3,307	1,000	2,892	2,777	3,200	3,312	1,000	3,799	3,342
15	4,522	2,209	2,062	4,093	4,175	4,336	4,279	4,406	4,555	4,525	3,200	2,066	3,834	3,799	3,342
16	3,495	2,209	2,585	3,163	3,209	4,336	4,279	3,572	3,529	4,525	3,200	4,450	3,834	1,000	4,346
17	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	2,066	2,073	3,799	1,000
18	2,220	2,209	2,062	3,163	3,209	3,268	3,307	1,000	3,529	3,462	4,525	2,066	2,073	3,799	3,342
19	2,220	1,000	1,000	1,000	2,126	3,268	2,115	1,000	2,167	1,000	3,200	3,312	1,000	1,000	2,088
20	4,522	4,354	1,000	2,670	2,722	4,336	4,279	4,406	4,555	4,525	5,534	4,450	3,834	4,996	4,346
21	1,000	1,000	1,000	1,000	1,000	4,336	2,770	2,327	3,529	3,462	1,000	4,450	3,834	3,799	4,346
22	2,220	2,209	1,000	1,000	1,000	3,268	3,307	2,327	2,167	2,078	2,426	3,312	2,073	2,331	2,088
23	1,000	2,209	1,000	2,074	1,000	2,050	2,115	2,327	2,167	2,078	3,200	3,312	2,073	3,799	3,342
24	2,220	2,209	2,062	2,074	1,000	2,050	2,115	2,327	2,167	3,462	1,936	2,066	3,007	2,331	2,088
25	2,220	1,000	1,000	1,000	1,000	2,652	3,307	1,000	2,892	2,777	1,936	2,630	2,073	2,331	1,000
26	2,940	1,000	2,062	2,670	2,126	2,050	2,770	2,327	2,167	2,777	3,200	3,312	2,645	3,091	2,747
27	3,495	2,209	3,007	2,074	2,126	2,050	2,115	2,327	2,167	2,078	1,936	2,066	2,073	2,331	2,088
28	2,220	1,000	2,062	2,074	2,126	2,050	3,307	2,327	2,167	2,078	3,200	3,312	2,073	2,331	2,088

N o	Fear of Missing Out (FoMO)														
	X1	X2	X3	X4	X5	X6	X7	X8	X9	X1 0	X1 1	X1 2	X1 3	X1 4	X1 5
29	2,22 0	2,20 9	1,00 0	2,07 4	1,00 0	1,00 0	2,11 5	1,00 0	1,00 0	2,07 8	1,00 0	2,04 6	2,07 3	1,00 0	2,08 8
30	2,22 0	2,20 9	2,06 2	2,07 4	2,12 6	2,05 0	2,11 5	2,32 7	2,16 7	2,07 8	1,93 6	2,04 6	2,07 3	2,33 4	2,08 8
31	2,22 0	2,20 9	1,00 0	2,07 4	2,12 6	2,05 0	2,77 0	1,00 0	2,16 7	2,77 7	1,93 6	2,04 6	2,64 5	2,33 4	2,74 7
32	2,22 0	2,20 9	2,06 2	2,07 4	2,12 6	1,00 0	1,00 0	2,32 7	1,00 0	2,07 8	1,93 6	2,04 6	1,00 0	2,33 4	2,08 8
33	3,49 5	2,90 1	2,06 2	2,07 4	2,72 2	3,26 8	3,30 7	2,32 7	3,52 9	3,46 2	3,20 0	3,31 7	3,00 7	3,79 9	3,34 2
34	2,94 0	2,90 1	2,06 2	2,67 0	2,12 6	3,26 8	2,77 0	2,32 7	2,89 2	2,77 7	3,20 0	4,45 3	2,07 3	3,79 9	2,08 8
35	3,49 5	2,20 9	1,00 0	3,16 3	3,20 9	4,33 6	4,27 9	2,32 7	4,55 5	4,52 5	3,20 0	4,45 3	3,83 4	3,79 9	2,08 8
36	2,22 0	4,35 4	2,06 2	2,67 0	2,12 6	3,26 8	2,77 0	2,32 7	2,16 7	2,07 8	1,93 6	2,63 6	2,64 5	3,79 9	2,74 7
37	3,49 5	2,20 9	3,00 7	2,07 4	3,20 9	3,26 8	1,00 0	2,32 7	3,52 9	1,00 0	1,00 0	4,45 3	2,07 3	3,79 9	2,08 8
38	2,22 0	1,00 0	1,00 0	1,00 0	1,00 0	3,26 8	2,11 5	2,32 7	2,16 7	2,07 8	1,93 6	2,04 6	2,07 3	2,33 4	2,08 8
39	2,22 0	2,20 9	2,06 2	2,07 4	2,12 6	2,05 0	2,11 5	1,00 0	2,16 7	2,07 8	1,93 6	2,04 6	2,07 3	2,33 4	2,08 8
40	2,94 0	2,20 9	1,00 0	3,16 3	4,17 5	3,26 8	1,00 0	3,15 7	4,55 5	1,00 0	4,52 5	4,45 3	2,64 5	4,99 6	4,34 6
41	2,22 0	1,00 0	1,00 0	1,00 0	1,00 0	2,05 0	2,11 5	1,00 0	1,00 0	1,00 0	1,93 6	2,04 6	3,83 4	2,33 4	1,00 0
42	1,00 0	1,00 0	2,58 5	2,07 4	1,00 0	3,26 8	3,30 7	2,32 7	3,52 9	3,46 2	4,52 5	3,31 2	1,00 0	3,09 1	4,34 6
43	2,22 0	2,20 9	2,06 2	2,07 4	2,12 6	3,26 8	4,27 9	3,57 2	3,52 9	3,46 2	3,20 0	4,45 3	3,00 7	3,79 9	2,08 8
44	2,22 0	2,20 9	2,06 2	2,07 4	1,00 0	2,05 0	2,11 5	2,32 7	2,16 7	3,46 2	2,42 6	2,04 6	2,07 3	2,33 4	2,08 8
45	2,22 0	2,20 9	3,00 7	2,07 4	2,12 6	2,05 0	2,11 5	2,32 7	2,16 7	2,07 8	3,20 0	3,31 2	2,07 3	3,79 9	2,08 8
46	1,00 0	1,00 0	1,00 0	3,16 3	3,20 9	4,33 6	3,30 7	1,00 0	3,52 9	2,07 8	1,00 0	4,45 3	2,07 3	3,79 9	3,34 2
47	2,94 0	2,20 9	2,06 2	2,07 4	2,12 6	2,05 0	2,11 5	2,32 7	2,89 2	2,07 8	3,20 0	2,04 6	2,07 3	2,33 4	2,74 7
48	1,00 0	2,20 9	1,00 0	1,00 0	1,00 0	2,65 2	2,77 0	2,32 7	2,89 2	2,07 8	1,93 6	2,63 6	3,00 7	2,33 4	2,74 7
49	2,22 0	2,20 9	2,06 2	2,07 4	2,12 6	3,26 8	3,30 7	2,32 7	3,52 9	2,07 8	3,20 0	2,04 6	1,00 0	3,79 9	3,34 2
50	2,94 0	2,90 1	2,06 2	2,07 4	2,72 2	2,05 0	2,11 5	2,32 7	2,16 7	2,77 7	2,42 6	3,31 2	1,00 0	2,33 4	2,74 7
51	2,22 0	2,20 9	2,06 2	3,16 3	3,20 9	3,26 8	4,27 9	2,32 7	3,52 9	3,46 2	3,20 0	3,31 2	2,07 3	2,33 4	3,34 2
52	1,00 0	4,35 4	3,00 7	3,16 3	3,20 9	3,26 8	4,27 9	2,32 7	2,16 7	2,07 8	1,93 6	3,31 2	1,00 0	2,33 4	2,08 8
53	2,22 0	1,00 0	3,87 4	1,00 0	1,00 0	4,33 6	4,27 9	2,32 7	4,55 5	3,46 2	3,20 0	4,45 3	3,83 4	2,33 4	3,34 2
54	2,22 0	2,20 9	2,06 2	2,07 4	2,12 6	3,26 8	2,11 5	1,00 0	2,89 2	2,77 7	3,20 0	3,31 2	2,07 3	3,09 1	2,74 7
55	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	2,07 3	2,33 4	2,08 8
56	2,22 0	2,20 9	3,87 4	2,07 4	2,12 6	2,65 2	2,77 0	2,32 7	3,52 9	2,07 8	3,20 0	3,31 2	2,07 3	2,33 4	2,74 7
57	2,22 0	2,20 9	3,00 7	3,16 3	2,72 2	3,26 8	4,27 9	3,15 7	3,52 9	3,46 2	4,52 5	4,45 3	3,83 4	2,33 4	3,34 2

N o	Fear of Missing Out (FoMO)														
	X1	X2	X3	X4	X5	X6	X7	X8	X9	X1 0	X1 1	X1 2	X1 3	X1 4	X1 5
58	2,22 0	3,38 7	2,06 2	2,07 4	2,12 6	3,26 8	3,30 7	2,32 7	3,52 9	2,07 8	3,20 0	3,31 2	3,00 7	3,79 9	3,34 2
59	2,22 0	2,20 9	1,00 0	2,07 4	1,00 0	2,05 0	2,11 5	1,00 0	2,16 7	2,07 8	1,00 0	3,31 2	1,00 0	2,33 4	2,08 8
60	3,49 5	3,38 7	3,00 7	3,16 3	3,20 9	3,26 8	3,30 7	3,57 2	3,52 9	3,46 2	3,20 0	4,45 3	3,83 4	3,79 9	4,34 6
61	1,00 0	2,20 9	1,00 0	2,07 4	1,00 0	1,00 0	2,11 5	1,00 0	1,00 0	2,07 8	3,20 0	3,31 2	1,00 0	3,09 1	2,08 8
62	2,94 0	2,90 1	2,58 5	2,67 0	2,12 6	3,26 8	3,30 7	3,15 7	3,52 9	2,77 7	2,42 6	3,31 2	2,64 5	3,09 1	3,34 2
63	2,22 0	2,20 9	2,06 2	2,67 0	2,12 6	3,26 8	3,30 7	2,32 7	3,52 9	3,46 2	2,42 6	2,63 6	2,07 3	3,09 1	2,74 7
64	2,22 0	2,20 9	2,58 5	2,67 0	2,12 6	2,65 2	2,77 0	2,32 7	2,89 2	2,77 7	3,20 0	3,31 2	2,07 3	3,09 1	3,34 2
65	2,22 0	2,20 9	2,06 2	2,07 4	2,12 6	2,05 0	2,11 5	2,32 7	2,16 7	2,07 8	1,93 6	2,04 6	3,00 7	2,33 4	2,08 8
66	4,52 2	1,00 0	3,87 4	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0
67	3,49 5	2,20 9	2,06 2	4,09 3	3,20 9	4,33 6	2,77 0	2,32 7	3,52 9	3,46 2	2,42 6	3,31 2	3,00 7	4,99 6	3,34 2
68	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	2,05 0	2,11 5	2,32 7	2,16 7	1,00 0	1,93 6	2,04 6	3,00 7	2,33 4	2,08 8
69	2,94 0	3,38 7	3,00 7	3,16 3	2,72 2	2,65 2	2,77 0	2,32 7	2,89 2	2,77 7	2,42 6	2,63 6	3,83 4	3,79 9	3,34 2
70	2,22 0	2,90 1	2,06 2	2,07 4	2,12 6	2,05 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	2,07 3	2,33 4	1,00 0
71	3,49 5	3,38 7	2,58 5	4,09 3	3,20 9	2,05 0	4,27 9	2,32 7	3,52 9	3,46 2	1,00 0	3,31 2	2,07 3	3,79 9	3,34 2
72	3,49 5	2,20 9	2,06 2	2,07 4	2,12 6	1,00 0	2,11 5	2,32 7	2,16 7	2,07 8	3,20 0	2,04 6	2,07 3	3,79 9	2,08 8
73	2,22 0	3,38 7	1,00 0	3,16 3	2,12 6	3,26 8	4,27 9	2,32 7	4,55 5	3,46 2	3,20 0	3,31 2	3,00 7	3,79 9	3,34 2
74	3,49 5	3,38 7	3,00 7	3,16 3	3,20 9	3,26 8	3,30 7	3,57 2	3,52 9	3,46 2	3,20 0	4,45 3	3,00 7	3,79 9	4,34 6
75	2,22 0	2,20 9	3,00 7	2,07 4	2,12 6	2,05 0	2,11 5	2,32 7	2,16 7	2,07 8	1,93 6	2,04 6	2,07 3	2,33 4	2,08 8
76	3,49 5	3,38 7	3,00 7	3,16 3	3,20 9	3,26 8	3,30 7	3,57 2	3,52 9	3,46 2	3,20 0	3,31 2	3,00 7	3,79 9	4,34 6
77	2,22 0	2,20 9	1,00 0	1,00 0	1,00 0	3,26 8	3,30 7	1,00 0	2,16 7	2,07 8	3,20 0	3,31 2	1,00 0	2,33 4	1,00 0
78	3,49 5	3,38 7	3,00 7	3,16 3	3,20 9	3,26 8	4,27 9	3,57 2	3,52 9	3,46 2	3,20 0	3,31 2	3,83 4	3,79 9	4,34 6
79	3,49 5	3,38 7	3,00 7	3,16 3	3,20 9	3,26 8	3,30 7	3,57 2	3,52 9	3,46 2	3,20 0	3,31 2	3,00 7	2,33 4	3,34 2
80	3,49 5	4,35 4	2,58 5	3,16 3	2,12 6	2,05 0	4,27 9	3,15 7	2,16 7	2,77 7	1,93 6	4,45 3	2,07 3	2,33 4	3,34 2
81	2,22 0	2,20 9	1,00 0	2,07 4	1,00 0	2,05 0	2,11 5	2,32 7	2,16 7	2,07 8	1,93 6	2,04 6	2,07 3	2,33 4	1,00 0
82	3,49 5	3,38 7	3,00 7	4,09 3	4,17 5	3,26 8	4,27 9	3,57 2	4,55 5	3,46 2	3,20 0	3,31 2	3,83 4	3,79 9	4,34 6
83	3,49 5	2,90 1	2,06 2	3,16 3	3,20 9	3,26 8	2,11 5	3,15 7	3,52 9	3,46 2	1,93 6	2,04 6	1,00 0	3,79 9	3,34 2
84	4,52 2	3,38 7	3,00 7	4,09 3	3,20 9	2,05 0	3,30 7	3,57 2	3,52 9	3,46 2	3,20 0	4,45 3	3,83 4	4,99 6	4,34 6
85	2,94 0	2,20 9	2,06 2	2,07 4	1,00 0	2,05 0	1,00 0	2,32 7	2,16 7	2,07 8	1,93 6	2,04 6	1,00 0	2,33 4	1,00 0
86	2,22 0	2,20 9	2,06 2	2,07 4	1,00 0	2,05 0	2,11 5	2,32 7	2,16 7	3,46 2	1,93 6	3,31 2	3,00 7	2,33 4	2,08 8

N o	Fear of Missing Out (FoMO)														
	X1	X2	X3	X4	X5	X6	X7	X8	X9	X1 0	X1 1	X1 2	X1 3	X1 4	X1 5
87	3,49 5	3,38 7	3,87 4	3,16 3	2,12 6	4,33 6	4,27 9	3,57 2	3,52 9	3,46 2	3,20 0	3,31 2	3,00 7	3,79 9	3,34 2
88	2,22 0	2,20 9	2,06 2	2,07 4	2,12 6	2,05 0	2,11 5	2,32 7	2,16 7	2,07 8	3,20 0	2,04 6	2,07 3	2,33 4	2,08 8
89	2,22 0	2,20 9	3,00 7	2,07 4	1,00 0	2,05 0	2,11 5	2,32 7	2,16 7	3,46 2	1,00 0	2,04 6	2,07 3	3,79 9	1,00 0
90	2,22 0	3,38 7	3,00 7	3,16 3	3,20 9	2,05 0	2,11 5	3,57 2	3,52 9	3,46 2	3,20 0	3,31 2	2,07 3	3,79 9	3,34 2
91	2,22 0	1,00 0	1,00 0	1,00 0	1,00 0	2,65 2	3,30 7	2,32 7	2,16 7	2,07 8	1,93 6	2,04 6	2,07 3	2,33 4	2,08 8
92	2,22 0	1,00 0	1,00 0	3,16 3	3,20 9	2,65 2	2,11 5	2,32 7	2,89 2	2,77 7	1,93 6	4,45 3	2,07 3	3,79 9	2,74 7
93	2,94 0	2,90 1	2,06 2	3,16 3	2,72 2	2,65 2	2,77 0	3,15 7	3,52 9	3,46 2	3,20 0	3,31 2	2,07 3	3,79 9	3,34 2
94	1,00 0	1,00 0	1,00 0	1,00 0	2,12 6	2,05 0	2,77 0	2,32 7	2,16 7	1,00 0	1,93 6	2,63 6	1,00 0	2,33 4	2,08 8
95	2,22 0	2,20 9	2,06 2	2,07 4	2,12 6	1,00 0	1,00 0	2,32 7	2,16 7	2,07 8	3,20 0	2,63 6	1,00 0	2,33 4	2,74 7
96	1,00 0	2,20 9	1,00 0	1,00 0	2,12 6	2,65 2	3,30 7	2,32 7	2,16 7	2,77 7	3,20 0	3,31 2	2,64 5	3,79 9	2,74 7
97	3,49 5	2,20 9	2,06 2	2,07 4	2,12 6	2,05 0	2,11 5	2,32 7	2,89 2	2,77 7	3,20 0	2,04 6	2,64 5	2,33 4	3,34 2
98	2,22 0	2,20 9	2,06 2	2,07 4	2,12 6	3,26 8	2,11 5	2,32 7	2,16 7	2,07 8	3,20 0	2,63 6	3,00 7	3,09 1	2,74 7
99	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	2,65 2	2,77 0	1,00 0	2,89 2	2,77 7	2,42 6	2,63 6	2,64 5	3,09 1	1,00 0
10 0	2,22 0	2,20 9	1,00 0	1,00 0	2,12 6	2,05 0	4,27 9	3,15 2	2,89 7	2,07 8	4,52 5	3,31 2	1,00 0	3,79 9	3,34 2
10 1	4,52 2	1,00 0	1,00 0	2,67 0	2,12 6	3,26 8	2,11 5	2,32 7	3,52 9	2,77 7	3,20 0	4,45 3	2,64 5	3,09 1	2,08 8
10 2	2,22 0	2,20 9	2,58 5	2,07 4	2,12 6	3,26 8	3,30 7	1,00 0	3,52 9	2,77 7	2,42 6	4,45 3	1,00 0	2,33 4	2,08 8
10 3	2,22 0	3,38 7	1,00 0	4,09 3	2,72 2	2,05 0	3,30 7	4,40 6	2,89 2	4,52 5	3,20 0	3,31 2	3,83 4	3,09 1	4,34 6
10 4	3,49 5	4,35 4	3,87 3	3,16 4	4,17 5	3,26 8	4,27 9	4,40 6	3,52 9	4,52 5	3,20 0	3,31 2	3,83 4	3,79 9	4,34 6
10 5	3,49 5	3,38 7	3,87 4	4,09 3	4,17 5	3,26 8	3,30 7	3,57 2	4,55 5	4,52 5	3,20 0	3,31 2	3,83 4	3,79 9	3,34 2
10 6	3,49 5	3,38 7	3,87 4	4,09 3	3,20 9	4,33 6	3,30 7	4,40 6	3,52 9	3,46 2	3,20 0	4,45 3	3,00 7	4,99 6	3,34 2
10 7	3,49 5	3,38 7	3,87 4	4,09 3	4,17 5	3,26 8	3,30 7	4,40 6	4,55 5	4,52 5	3,20 0	3,31 2	3,83 4	4,99 6	3,34 2
10 8	4,52 2	3,38 7	3,87 4	4,09 3	3,20 9	4,33 6	3,30 7	3,57 2	4,55 5	3,46 2	3,20 0	4,45 3	3,00 7	3,79 9	4,34 6
10 9	3,49 5	3,38 7	3,87 4	4,09 3	3,20 9	4,33 6	3,30 7	4,40 6	3,52 9	3,46 2	3,20 0	3,31 2	3,83 4	3,79 9	3,34 2
11 0	3,49 5	3,38 7	3,87 4	4,09 3	3,20 9	4,33 6	3,30 7	3,57 2	4,55 5	4,52 5	3,20 0	3,31 2	3,83 4	4,99 6	3,34 2
11 1	3,49 5	3,38 7	3,87 4	3,16 3	3,20 9	4,33 6	3,30 7	3,57 2	4,55 5	4,52 5	3,20 0	3,31 2	3,83 4	3,79 9	3,34 2
11 2	3,49 5	4,35 4	3,87 4	3,16 3	3,20 9	4,33 6	4,27 9	3,57 2	4,55 5	3,46 2	4,52 5	4,45 3	3,00 7	3,79 9	4,34 6
11 3	4,52 2	4,35 7	3,00 4	3,16 3	4,17 5	3,26 8	4,27 9	3,57 2	4,55 5	3,46 2	3,20 0	3,31 2	3,83 4	3,79 9	3,34 2
11 4	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	1,00 0	2,16 7	1,00 0	1,93 6	1,00 0	1,00 0	1,00 0	1,00 0
11 5	2,22 0	2,20 9	2,06 2	1,00 0	2,12 6	2,05 0	2,11 5	2,32 7	2,16 7	1,00 0	1,93 6	3,31 2	1,00 0	3,09 1	2,08 8

No	Fear of Missing Out (FoMO)														
	X1	X2	X3	X4	X5	X6	X7	X8	X9	X10	X11	X12	X13	X14	X15
116	4,52 2	2,20 9	3,00 7	4,09 3	1,00 0	1,00 0	2,11 5	2,32 7	2,16 7	3,46 2	4,52 5	4,45 3	1,00 0	3,79 9	4,34 6

Lampiran 6. Uji Validitas dan Reliabilitas Skala *Impulsive Buying* Putaran I

Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized <i>Items</i>	N of <i>Items</i>
.919	.917	21

Item-Total Statistics

	Scale Mean if <i>Item Deleted</i>	Scale Variance if <i>Item Deleted</i>	Corrected <i>Item</i> - Total Correlation	Cronbach's Alpha if <i>Item Deleted</i>
Y1	55.06075	133.512	.463	.917
Y2	55.32205	129.545	.647	.913
Y3	56.51648	128.982	.691	.912
Y4	55.75566	128.225	.716	.912
Y5	55.55274	134.171	.428	.918
Y6	55.75566	133.754	.441	.918
Y7	55.41164	130.021	.622	.914
Y8	56.26455	132.383	.520	.916
Y9	55.32205	137.087	.330	.920
Y10	56.72396	130.815	.621	.914
Y11	56.51648	129.567	.664	.913
Y12	54.82054	143.929	-.011	.925
Y13	55.99889	130.199	.611	.914
Y14	55.55274	129.488	.650	.913
Y15	54.82054	131.934	.542	.916
Y16	55.71143	129.501	.647	.913
Y17	55.21069	134.996	.415	.918
Y18	56.32423	128.598	.698	.912
Y19	56.10642	127.626	.735	.911
Y20	55.93825	127.667	.732	.911
Y21	56.02732	128.973	.670	.913

Putaran II

Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized <i>Items</i>	N of <i>Items</i>
.925	.925	20

Item-Total Statistics

	Scale Mean if <i>Item Deleted</i>	Scale Variance if <i>Item Deleted</i>	Corrected <i>Item-</i> Total Correlation	Cronbach's Alpha if <i>Item Deleted</i>
Y1	51.34564	133.142	.460	.925
Y2	51.60694	129.024	.652	.921
Y3	52.80136	128.418	.698	.920
Y4	52.04055	127.764	.719	.919
Y5	51.83762	133.661	.432	.925
Y6	52.04055	133.262	.444	.925
Y7	51.69653	129.775	.614	.921
Y8	52.54943	131.692	.534	.923
Y9	51.60694	136.678	.329	.927
Y10	53.00885	130.260	.628	.921
Y11	52.80136	128.873	.678	.920
Y13	52.28378	129.576	.621	.921
Y14	51.83762	129.087	.649	.921
Y15	51.10542	131.863	.525	.923
Y16	51.99632	129.258	.639	.921
Y17	51.49557	134.955	.396	.926
Y18	52.60911	128.152	.700	.920
Y19	52.39130	127.151	.738	.919
Y20	52.22313	127.129	.738	.919
Y21	52.31221	128.402	.678	.920

Lampiran 7. Uji Validitas dan Reliabilitas Skala *Fear of Missing Out (FoMO)*

Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized <i>Items</i>	N of <i>Items</i>
.930	.930	15

Item-Total Statistics

	Scale Mean if <i>Item Deleted</i>	Scale Variance if <i>Item Deleted</i>	Corrected <i>Item-</i> Total Correlation	Cronbach's Alpha if <i>Item Deleted</i>
X1	37.00965	90.535	.555	.928
X2	37.17782	89.196	.636	.926
X3	37.43338	90.902	.536	.928
X4	37.17782	86.961	.762	.922
X5	37.35629	87.823	.719	.923
X6	36.86818	89.102	.632	.926
X7	36.78284	89.097	.634	.926
X8	37.12605	87.342	.761	.922
X9	36.68237	85.912	.824	.920
X10	36.90666	87.231	.741	.923
X11	36.90666	90.511	.561	.928
X12	36.55855	90.901	.532	.929
X13	37.20242	89.753	.601	.927
X14	36.48305	89.523	.619	.926
X15	36.82706	86.790	.769	.922

Lampiran 8. Kategorisasi Data Penelitian

Variabel *Impulsive Buying*

<i>Impulsive Buying</i>	
Mean Teoritis	63
Standar Deviasi (SD) Teoritis	14

<i>Impulsive Buying</i>			
Mean - SD	Hasil	Kategori	Rumus
$X < M - 1,5 SD$	$X < 42$	Sangat Rendah	$X < 63 - 1,5 (14)$
$M - 1,5 SD < X \leq M - 0,5 SD$	$42 < X \leq 56$	Rendah	$63 - 1,5 (14) < X \leq 63 - 0,5 (14)$
$M - 0,5 SD < X \leq M + 0,5 SD$	$56 < X \leq 70$	Sedang	$63 - 0,5 (14) < X \leq 63 + 0,5 (14)$
$M + 0,5 SD < X \leq M + 1,5 SD$	$70 < X \leq 84$	Tinggi	$63 + 0,5 (14) < X \leq 63 + 1,5 (14)$
$M + 1,5 SD > X$	$X > 84$	Sangat Tinggi	$63 + 1,5 (14) > X$

Variabel *Fear of Missing Out (FoMO)*

<i>Fear of Missing Out (FoMO)</i>	
Mean Teoritis	45
Standar Deviasi (SD) Teoritis	10

<i>Fear of Missing Out (FoMO)</i>			
Mean - SD	Hasil	Kategori	Rumus
$X < M - 1,5 SD$	$X < 30$	Sangat Rendah	$X < 45 - 1,5 (10)$
$M - 1,5 SD < X \leq M - 0,5 SD$	$30 < X \leq 40$	Rendah	$45 - 1,5 (10) < X \leq 45 - 0,5 (10)$
$M - 0,5 SD < X \leq M + 0,5 SD$	$40 < X \leq 50$	Sedang	$45 - 0,5 (10) < X \leq 45 + 0,5 (10)$
$M + 0,5 SD < X \leq M + 1,5 SD$	$50 < X \leq 60$	Tinggi	$45 + 0,5 (10) < X \leq 45 + 1,5 (10)$
$M + 1,5 SD > X$	$X > 60$	Sangat Tinggi	$45 + 1,5 (10) > X$

Lampiran 9. Hasil Uji Perbedaan Mean Empiris dan Mean Teoritis Variabel *Impulsive Buying*

One-Sample Statistics

	N	Mean	Std. Deviation	Std. Error Mean
YT	116	54.8205	11.99706	1.11390

One-Sample Test

Test Value = 63

	t	df	Sig. (2-tailed)	Mean Difference	95% Confidence Interval of the Difference	
					Lower	Upper
YT	-7.343	115	.000	-8.17946	-10.3859	-5.9730

Variabel *Fear of Missing Out (FoMO)*

One-Sample Statistics

	N	Mean	Std. Deviation	Std. Error Mean
XT	116	39.6071	10.06959	.93494

One-Sample Test

Test Value = 45

	t	df	Sig. (2-tailed)	Mean Difference	95% Confidence Interval of the Difference	
					Lower	Upper
XT	-5.768	115	.000	-5.39294	-7.2449	-3.5410

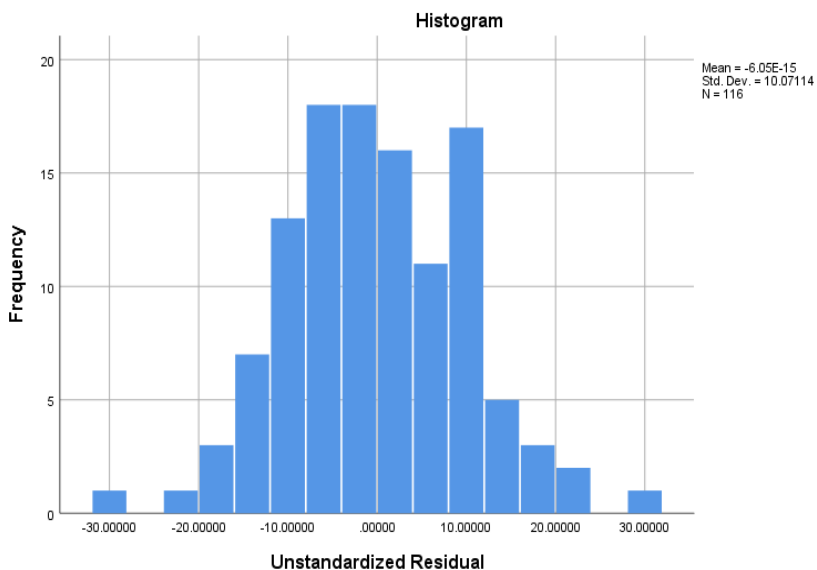
Lampiran 10. Uji Normalitas

Case Processing Summary

	Cases					
	Valid		Missing		Total	
	N	Percent	N	Percent	N	Percent
Unstandardized Residual	116	100.0%	0	0.0%	116	100.0%

Descriptives

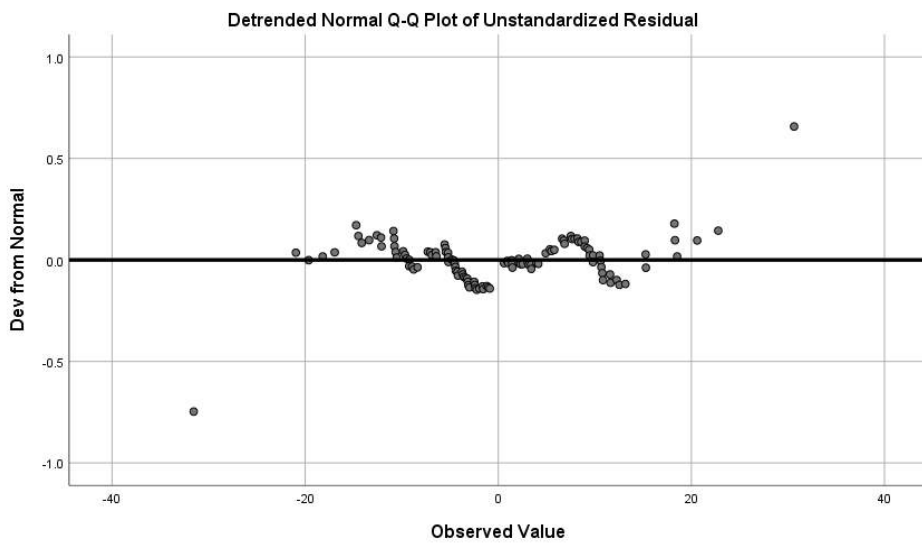
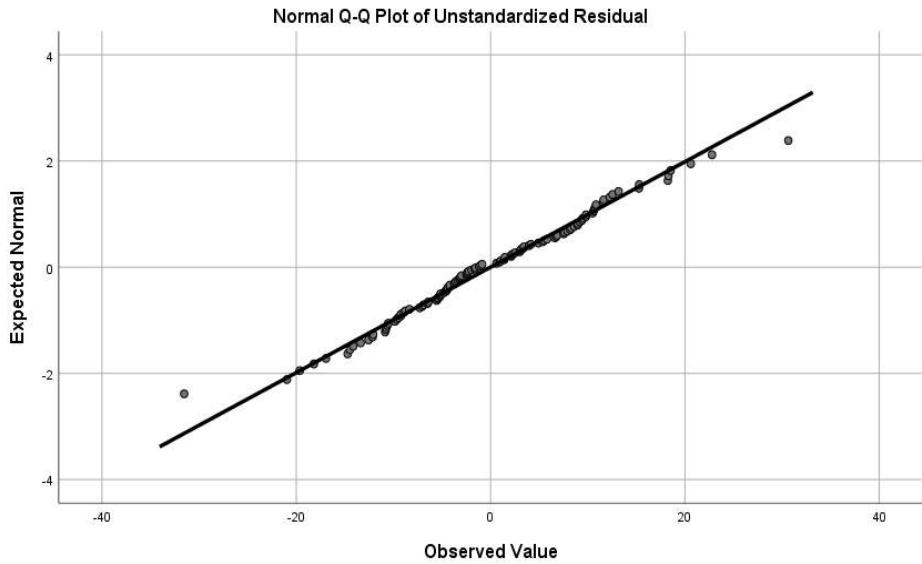
			Statistic	Std. Error
Unstandardized Residual	Mean		.0000000	.93508194
	95% Confidence Interval for Mean	Lower Bound	-1.8522174	
		Upper Bound	1.8522174	
	5% Trimmed Mean		-.0611012	
	Median		-1.3726909	
	Variance		101.428	
	Std. Deviation		10.07114068	
	Minimum		-31.54083	
	Maximum		30.63668	
	Range		62.17751	
	Interquartile Range		14.29845	
	Skewness		.079	.225
	Kurtosis		.435	.446

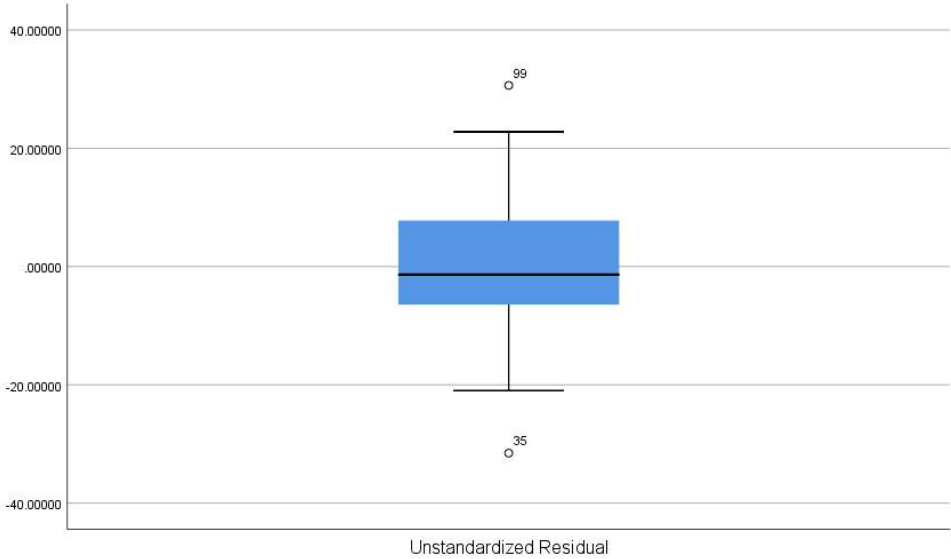


Unstandardized Residual Stem-and-Leaf Plot

Frequency	Stem &	Leaf
1,00	Extremes	(=<-32)
1,00	-2 .	0
3,00	-1 .	689
12,00	-1 .	000002223444
19,00	-0 .	5555566667788899999
25,00	-0 .	0111112222233333334444444
18,00	0 .	001111222233333344
19,00	0 .	5556667778888899999
10,00	1 .	0000011223
5,00	1 .	55888
2,00	2 .	02
1,00	Extremes	(>=31)

Stem width: 10,00000
Each leaf: 1 case(s)





Lampiran 11. Uji Linearitas

Model Summary

R	R Square	Adjusted R Square	Std. Error of the Estimate
.543	.295	.289	10.115

The independent variable is XT.

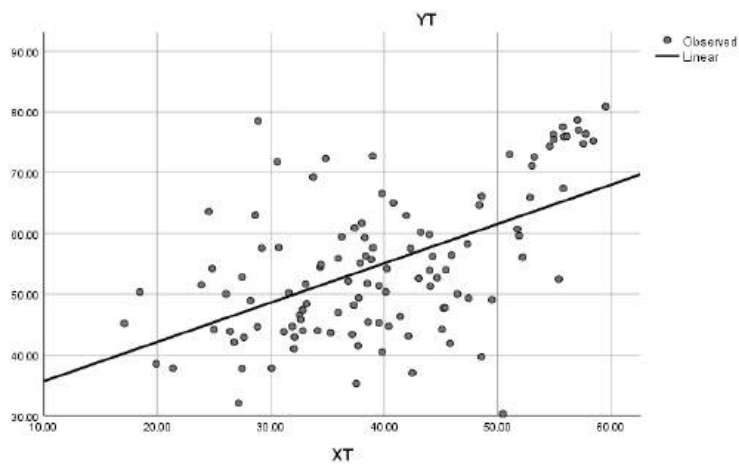
ANOVA

	Sum of Squares	df	Mean Square	F	Sig.
Regression	4887.683	1	4887.683	47.770	.000
Residual	11664.206	114	102.318		
Total	16551.888	115			

The independent variable is XT.

Coefficients

	Unstandardized Coefficients		Standardized Coefficients	t	Sig.
	B	Std. Error	Beta		
XT	.647	.094	.543	6.912	.000
(Constant)	29.178	3.827		7.624	.000



Lampiran 12. Uji Hipotesis**Correlations**

		YT	XT
YT	Pearson Correlation	1	.543**
	Sig. (2-tailed)		.000
	N	116	116
XT	Pearson Correlation	.543**	1
	Sig. (2-tailed)	.000	
	N	116	116

** . Correlation is significant at the 0.01 level (2-tailed).