

Lampiran 1. kuesioner penelitian

Kuesioner Penelitian

Assalamu'alaikum. Wr. Wb

Responden yang terhormat,

Saya Magfiro izzatun awiya' Mahasiswi Fakultas Ekonomi dan Bisnis Universitas 17 Agustus 1945 Surabaya. Mohon kesediaan saudara/saudari untuk mengisi kuesioner secara jujur. Data yang saudara/saudari isikan pada kuesioner ini semata-mata hanya digunakan untuk kepentingan penelitian dalam penyusunan skripsi dengan judul **"PENGARUH GAYA HIDUP, KUALITAS PRODUK DAN IKLAN TIK TOK TERHADAP KEPUASAN KONSUMEN PAKAIAN THRIFT DI PRELOVAY.ID GRESIK"** pada program S1 Manajemen.

Atas kerjasama dan perhatian saudara/saudari berikan saya ucapan terimakasih.

I. IDENTITAS RESPONDEN

Nama :
 Umur :
 Jenis Kelamin :
 Pekerjaan :
 Pendapatan :

II. PETUNJUK PENGISIAN

1. Bacalah pertanyaan dengan teliti dan pilihlah jawaban yang menurut anda paling sesuai
2. Berilah tanda ceklis (✓) pada jawaban yang paling sesuai menurut anda

Keterangan jawaban

| No. | Jawaban | Nilai |
|-----|--------------------|-------|
| 1 | Sangat setuju (SS) | 5 |
| 2 | Setuju (S) | 4 |

| | | |
|---|---------------------------|---|
| 3 | Netral (N) | 3 |
| 4 | Tidak setuju (TS) | 2 |
| 5 | Sangat tidak setuju (STS) | 1 |

III. PERTANYAAN

| Variabel penelitian | Indikator | Pertanyaan | Jawaban | | | | |
|----------------------------|---------------------------------|--|----------------|---|---|----|-----|
| | | | SS | S | N | TS | STS |
| Gaya hidup (X1) | Aktivitas (<i>activities</i>) | Saya sering membeli pakaian thrift di <i>prelovay.id</i> | | | | | |
| | Minat (<i>interest</i>) | Pakain thrift menjadi tren masa kini | | | | | |
| | Opini (<i>opinion</i>) | Dengan menggunakan pakain thrift dapat meningkatkan percaya diri saya | | | | | |
| Kualitas produk (X2) | Bentuk (<i>form</i>) | Saya merasa bahwa informasi tentang produk (ukuran, bahan, dll.) di <i>Prelovay.id</i> cukup lengkap dan informatif. | | | | | |

| | | | | | | |
|--|--|--|--|--|--|--|
| | Ciri-ciri produk (<i>features</i>) | Pakain thrift <i>prelovay.id</i> memiliki model yang unik/tidak pasaran | | | | |
| | Kinerja (<i>performance</i>) | Saya merasa puas dengan pengalaman berbelanja pakaian thrift di <i>Prelovay.id</i> . | | | | |
| | Ketepatan/ kesesuaian (<i>conformance</i>) | Pakain bekas memiliki kualitas yang sesuai dengan standar yang ditetapkan | | | | |
| | Daya tahan (<i>durability</i>) | Pakain thrift memiliki daya tahan yang lama dan dapat digunakan lebih dari 5 tahun | | | | |
| | Keandalan (<i>reability</i>) | Pakain thrift tidak mudah rusak atau sobek | | | | |
| | Kemudahan perbaikan (<i>Repairability</i>) | Apakah Anda merasa mudah untuk menemukan informasi tentang kebijakan pengembalian | | | | |

| | | | | | | |
|-------------------------|---|--|--|--|--|--|
| | | barang yang rusak di prelovay.id? | | | | |
| | Gaya (<i>style</i>) | <i>Prelovay.id</i> menawarkan pakaian thrift sesuai dengan gaya dan selera konsumen | | | | |
| | Desain (<i>design</i>) | Saya merasa desain/model pakaian thrift diprelovay.id sangat sesuai dengan tren terkini | | | | |
| Iklan TikTok (X3) | Perhatian (<i>attention</i>) | Saya memperhatikan kondisi barang thrift yang ingin saya beli sebelum melakukan pembelian di <i>Prelovay.id</i> . | | | | |
| | Ketertarik an (<i>interest</i>) | Saya tertarik untuk membeli pakaian thrift di <i>Prelovay.id</i> . | | | | |
| | Keinginan (<i>desire</i>) | Saya ingin menemukan pakaian thrift yang unik dan berbeda di <i>Prelovay.id</i> . | | | | |

| | | | | | | |
|-----------------------|---------------------------|--|--|--|--|--|
| | Tindakan (action) | Saya merasa bahwa berbelanja pakaian thrift di Prelovay.id merupakan pilihan yang ekonomis. | | | | |
| Kepuasan konsumen (Y) | Re-purchase | Saya merasa puas dengan pengalaman berbelanja pakaian thrift di Prelovay.id sehingga saya akan kembali berbelanja di sana. | | | | |
| | Menciptakan Word-of-Mouth | Saya akan merekomendasikan Prelovay.id kepada teman dan keluarga saya sebagai tempat yang baik untuk membeli pakaian thrift. | | | | |
| | Menciptakan Citra Merek | Prelovay.id menawarkan pakaian ber merek dengan harga yang terjangkau | | | | |
| | Menciptakan | Saya memiliki niat untuk terus | | | | |

| | | | | | | |
|--|---|---|--|--|--|--|
| | keputusan Pembelian pada Perusahaan yang sama | membeli pakaian thrift dari Prelovay.id untuk keperluan pribadi saya. | | | | |
|--|---|---|--|--|--|--|

Lampiran 3. Output Hasil Uji Statistik

UJI VALIDITAS DAN RELIABILITAS

VARIABEL GAYA HIDUP (X1)

Correlations

| | | X1.1 | X1.2 | X1.3 | Gaya_Hidup |
|------------|---------------------|--------|--------|--------|------------|
| X1.1 | Pearson Correlation | 1 | .184 | .467** | .770** |
| | Sig. (2-tailed) | | .067 | .000 | .000 |
| | N | 100 | 100 | 100 | 100 |
| X1.2 | Pearson Correlation | .184 | 1 | .272** | .604** |
| | Sig. (2-tailed) | .067 | | .006 | .000 |
| | N | 100 | 100 | 100 | 100 |
| X1.3 | Pearson Correlation | .467** | .272** | 1 | .821** |
| | Sig. (2-tailed) | .000 | .006 | | .000 |
| | N | 100 | 100 | 100 | 100 |
| Gaya_Hidup | Pearson Correlation | .770** | .604** | .821** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | |
| | N | 100 | 100 | 100 | 100 |

**. Correlation is significant at the 0.01 level (2-tailed).

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .636 | 2 |

VARIABEL KUALITAS PRODUK (X2)

| Correlations | | | | | | | | | |
|---------------------|---------------------|--------|--------|--------|--------|--------|--------|--------|-----------------|
| | X2.1 | X2.2 | X2.3 | X2.4 | X2.5 | X2.6 | X2.7 | X2.8 | Kualitas_produk |
| X2.1 | Pearson Correlation | 1 | .452** | .460** | .415** | .431** | .490** | .558** | .633** |
| | Sig. (2-tailed) | | <.001 | <.001 | <.001 | <.001 | <.001 | <.001 | <.001 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X2.2 | Pearson Correlation | .452** | 1 | .522** | .570** | .587** | .572** | .523** | .676** |
| | Sig. (2-tailed) | <.001 | | <.001 | <.001 | <.001 | <.001 | <.001 | <.001 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X2.3 | Pearson Correlation | .460** | .522** | 1 | .475** | .458** | .531** | .467** | .609** |
| | Sig. (2-tailed) | <.001 | <.001 | | <.001 | <.001 | <.001 | <.001 | <.001 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X2.4 | Pearson Correlation | .415** | .570** | .475** | 1 | .427** | .642** | .277** | .604** |
| | Sig. (2-tailed) | <.001 | <.001 | <.001 | | <.001 | <.001 | <.001 | <.001 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X2.5 | Pearson Correlation | .431** | .587** | .458** | .427** | 1 | .621** | .481** | .558** |
| | Sig. (2-tailed) | <.001 | <.001 | <.001 | <.001 | | <.001 | <.001 | <.001 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X2.6 | Pearson Correlation | .490** | .572** | .531** | .642** | .621** | 1 | .383** | .645** |
| | Sig. (2-tailed) | <.001 | <.001 | <.001 | <.001 | <.001 | | <.001 | <.001 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X2.7 | Pearson Correlation | .558** | .523** | .467** | .277** | .481** | .383** | 1 | .553** |
| | Sig. (2-tailed) | <.001 | <.001 | <.001 | .005 | <.001 | <.001 | | <.001 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X2.8 | Pearson Correlation | .633** | .676** | .609** | .604** | .558** | .645** | .553** | 1 |
| | Sig. (2-tailed) | <.001 | <.001 | <.001 | <.001 | <.001 | <.001 | <.001 | <.001 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| X2.9 | Pearson Correlation | .559** | .644** | .687** | .502** | .654** | .647** | .486** | .741** |
| | Sig. (2-tailed) | <.001 | <.001 | <.001 | <.001 | <.001 | <.001 | <.001 | <.001 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Kualitas_produk | Pearson Correlation | .740** | .790** | .749** | .691** | .752** | .791** | .701** | .864** |
| | Sig. (2-tailed) | <.001 | <.001 | <.001 | <.001 | <.001 | <.001 | <.001 | <.001 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |

**. Correlation is significant at the 0.01 level (2-tailed).

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .910 | 9 |

VARIABEL IKLAN TIKTOK (X3)

Correlations

| | | X3.1 | X3.2 | X3.3 | X3.4 | Iklan_TikTok |
|--------------|---------------------|--------|--------|--------|--------|--------------|
| X3.1 | Pearson Correlation | 1 | .281** | .473** | .468** | .663** |
| | Sig. (2-tailed) | | .005 | .000 | .000 | .000 |
| | N | 100 | 100 | 100 | 100 | 100 |
| X3.2 | Pearson Correlation | .281** | 1 | .647** | .701** | .827** |
| | Sig. (2-tailed) | .005 | | .000 | .000 | .000 |
| | N | 100 | 100 | 100 | 100 | 100 |
| X3.3 | Pearson Correlation | .473** | .647** | 1 | .664** | .864** |
| | Sig. (2-tailed) | .000 | .000 | | .000 | .000 |
| | N | 100 | 100 | 100 | 100 | 100 |
| X3.4 | Pearson Correlation | .468** | .701** | .664** | 1 | .880** |
| | Sig. (2-tailed) | .000 | .000 | .000 | | .000 |
| | N | 100 | 100 | 100 | 100 | 100 |
| Iklan_TikTok | Pearson Correlation | .663** | .827** | .864** | .880** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | |
| | N | 100 | 100 | 100 | 100 | 100 |

**. Correlation is significant at the 0.01 level (2-tailed).

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .827 | 4 |

KEPUASAN KONSUMEN (Y)

| | | Correlations | | | | Kepuasan _konsume n |
|----------------------|---------------------|---------------------|--------|--------|--------|---------------------------|
| | | Y1.1 | Y1.2 | Y1.3 | Y1.4 | |
| Y1.1 | Pearson Correlation | 1 | .759** | .641** | .739** | .914** |
| | Sig. (2-tailed) | | .000 | .000 | .000 | .000 |
| | N | 100 | 100 | 100 | 100 | 100 |
| Y1.2 | Pearson Correlation | .759** | 1 | .512** | .775** | .885** |
| | Sig. (2-tailed) | .000 | | .000 | .000 | .000 |
| | N | 100 | 100 | 100 | 100 | 100 |
| Y1.3 | Pearson Correlation | .641** | .512** | 1 | .496** | .760** |
| | Sig. (2-tailed) | .000 | .000 | | .000 | .000 |
| | N | 100 | 100 | 100 | 100 | 100 |
| Y1.4 | Pearson Correlation | .739** | .775** | .496** | 1 | .882** |
| | Sig. (2-tailed) | .000 | .000 | .000 | | .000 |
| | N | 100 | 100 | 100 | 100 | 100 |
| Kepuasan _konsume | Pearson Correlation | .914** | .885** | .760** | .882** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | |
| n | N | 100 | 100 | 100 | 100 | 100 |

**. Correlation is significant at the 0.01 level (2-tailed).

Reliability Statistics

| Cronbach's Alpha | N of Items |
|---------------------|------------|
| .884 | 4 |

UJI ASUMSI KLASIK

UJI NORMALITAS

a. Normalitas Kolmogorov-Smirnov

One-Sample Kolmogorov-Smirnov Test

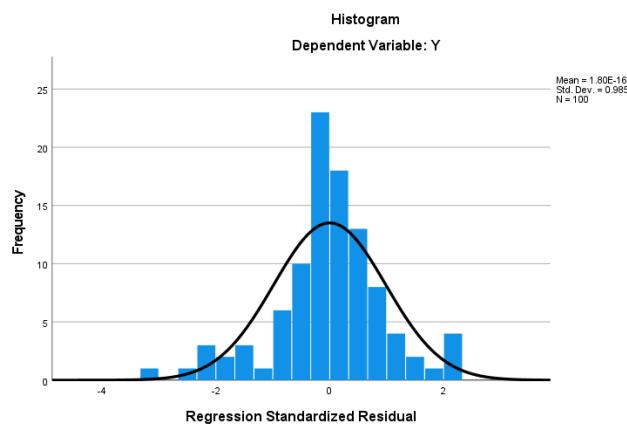
Unstandardized
Residual

| | |
|----------------------------------|-------|
| N | 100 |
| Normal Parameters ^{a,b} | |
| Mean | 0 |
| Std. Deviation | 1 |
| Most Extreme Differences | |
| Absolute | .116 |
| Positive | .084 |
| Negative | -.116 |
| Kolmogorov-Smirnov Z | 1.155 |
| Asymp. Sig. (2-tailed) | .139 |
| Exact Sig. (2-tailed) | .128 |
| Point Probability | .000 |

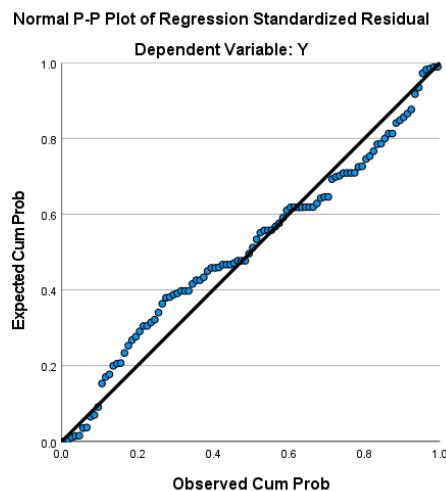
a. Test distribution is Normal.

b. User-Specified

b. Uji Normalitas Grafik Histogram



c. Uji Grafik Probability Plot

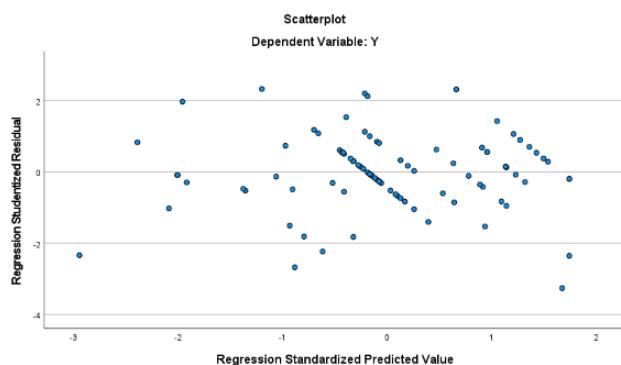


UJI MULTIKOLINERITAS

| Model | | Coefficients ^a | | | | | Collinearity Statistics | |
|-------|------------|-----------------------------|------|---------------------------|-------|-------|-------------------------|-------|
| | | Unstandardized Coefficients | | Standardized Coefficients | t | Sig. | Tolerance | VIF |
| 1 | (Constant) | -.438 | .775 | | -.565 | .574 | | |
| | X1 | .147 | .084 | .103 | 1.757 | .082 | .475 | 2.107 |
| | X2 | .192 | .031 | .430 | 6.202 | <.001 | .340 | 2.939 |
| | X3 | .488 | .076 | .457 | 6.394 | <.001 | .321 | 3.118 |

a. Dependent Variable: Y

UJI HETEROKEDASTISITAS



HASIL UJI ANALISIS REGERESI LINIER BERGANDA & UJI PARSIAL

(UJI T)

Coefficients^a

| Model | Unstandardized Coefficients | | Standardized Coefficients Beta | t | Sig. | Collinearity Statistics | |
|-------|-----------------------------|------------|--------------------------------------|-------|-------|-------------------------|------|
| | B | Std. Error | | | | Tolerance | VIF |
| 1 | (Constant) | -.438 | .775 | -.565 | .574 | | |
| | X1 | .147 | .084 | .103 | 1.757 | .082 | .475 |
| | X2 | .192 | .031 | .430 | 6.202 | <.001 | .340 |
| | X3 | .488 | .076 | .457 | 6.394 | <.001 | .321 |

a. Dependent Variable: Y

HASIL UJI SIMULTAN (UJI F)

ANOVA^a

| Model | Sum of Squares | | df | Mean Square | F | Sig. |
|-------|-------------------|----------|----|-------------|---------|--------------------|
| | Regression | Residual | | | | |
| 1 | 462.002 | 86.188 | 3 | 154.001 | 171.533 | <.001 ^b |
| | | Total | 96 | .898 | | |
| | | | 99 | | | |

a. Dependent Variable: Y

b. Predictors: (Constant), X3, X1, X2

UJI KOEFISIEN DETERMINASI (R2)

Model Summary^b

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate | Durbin- Watson |
|-------|-------------------|----------|----------------------|-------------------------------|-------------------|
| 1 | .918 ^a | .843 | .838 | .948 | 2.190 |

a. Predictors: (Constant), X3, X1, X2

b. Dependent Variable: Y

Lampiran 4. Surat izin penelitian

PRELOVAY.ID

JL. SEMBUNGAN KIDUL EMBONG LAWAS, DUKUN GRESIK

(085)700630543

Perihal : Surat Balasan

Kepada Yth.

Dekan Fakultas Ekonomi dan Bisnis

Universitas 17 agustus 1945 Surabaya

Di Tempat,

Dengan Hormat,

Yang bertanda tangan di bawah ini :

Nama : Qurrota Ayun
Jabatan : pemilik toko prelovay.id Gresik

Menerangkan bahwa :

Nama : Magfiro izzatun awiya'
NBI : 1212000049
Program Studi : Manajemen

Telah kami setujui untuk melaksanakan penelitian pada toko kami sebagai syarat untuk penyusunan skripsi dengan judul **PENGARUH GAYA HIDUP, KUALITAS PRODUK DAN IKLAN TIKTOK TERHADAP KEPUASAN KONSUMEN PAKAIAN THRIFT DIPRELOVAY.ID GRESIK**

Demikian surat ini kami sampaikan, atas kerjasamanya kami mengucapkan terima kasih.

Gresik, 10 november 2023

Pemilik toko prelovay.id Gresik

(Qurrota Ayun)

Lampiran 5. Kartu Bimbingan

|  <p align="center">UNIVERSITAS 17 AGUSTUS 1945 (UNTAG) SURABAYA FAKULTAS EKONOMI DAN BISNIS Kampus II, Semeruwatu 45 Surabaya 60118, Telp (031) 5931809 Pst 1466140 E-mail: fdb@untag.ac.id</p> | | | | |
|--|-----------------------|--|---|-------|
| SEMESTER Gasal / Ganjil | | KARTU BIMBINGAN SKRIPSI | | |
| 2023 / 2024 | |  | | |
| Nama Mahasiswa / NBI : | | Magfirah Izantua A. / 1741100001 | | |
| Nama Pemimpin Bimbingan : | | Drs. E.C. Mataji, MM. | | |
| Judul Skripsi : | | Kualitas Produk dan Ilmu Bistik Terhadap Keputusan Konsumen Pakuan Hidang di Provinsi Jawa Barat | | |
| Mulai Program Skripsi : Semester ... 7 Thn. Ak. 2023 Selesai Bimbingan Tanggal | | | | |
| No. | HARI / TANGGAL | KONSENTRASI | | PARAF |
| | | BAB / HAL | KETERANGAN REVISI | |
| 1. | 10-09-2023 proposal | RWRI |  | |
| 2. | 25-09-2023 proposal | RWRI |  | |
| 3. | 17-10-2023 proposal | Ace |  | |
| 4. | 24-10-2023 I, II, III | RWRI |  | |
| 5. | 11-11-2023 I, II, III | Ace |  | |
| 6. | 25-11-2023 IV | RWRI |  | |
| 7. | 18-11-2023 IV | Ace |  | |
| 8. | 30-11-2023 V | RWRI |  | |
| 9. | 07-12-2023 V | Ace |  | |
| 10. | 04-12-2023 Abstrak | RWRI |  | |
| 11. | 02-01-2024 Abstrak | Ace |  | |
| | | Surabaya, 09-01-2024 | | |
| | | Drs. E.C. Mataji, MM | | |
| Perpanjangan I | | | | |
| Semester | | | | |
| Th. Ak. | | | | |
| Paraf Kajur | | | | |

Lampiran 6. Hasil Turnitin

PENGARUH GAYA HIDUP, KUALITAS PRODUK DAN IKLAN TIKTOK TERHADAP KEPUASAN KONSUMEN PAKAIAN THRIFT DI PRELOVAY.ID GRESIK

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