

LAMPIRAN

Tabel 1. BLUE PRINT Perilaku Konsumtif

| No | Indicator | Definisi | Item | |
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| | | | Favorable | Unfavorable |
| 1 | Pembelian secara <i>impulsive</i> | Pembelian suatu barang atau produk yang hanya berdasarkan hasrat yang muncul atau keinginan yang harus dipenuhi tanpa ada pertimbangan keputusan dan tidak mengetahui apa manfaat barang tersebut. | <ol style="list-style-type: none"> 1. Tanpa berpikir panjang Saya akan langsung membeli produk atau barang online yang saya suka. 2. Saya membeli barang atau produk online hanya karena keinginan sesaat 3. Setiap ada produk atau barang yang baru di langganan online shop | <ol style="list-style-type: none"> 1. Saya akan membayar SPP terlebih dahulu meski saat itu ada product online yang sangat saya sukai 2. Meskipun tertarik saya berpikir dulu untuk membeli barang atau produk online 3. Saya membeli produk atau barang yang saya butuhkan 4. Saya tidak menyesal menunda pembelian suatu produk atau barang |

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| | | | <p>saya pasti membeli</p> <p>4. Saya melakukan pembelian suatu barang atau produk tanpa ada perencanaan.</p> | <p>yang menarik menurut saya.</p> |
| 2 | Pembelian tidak rasional | <p>Pembelian suatu barang atau produk secara berlebihan yang didasari oleh sifat emosional serta adanya dorongan untuk terus menerus memuaskan diri dengan mengikuti orang lain ataupun berbeda dari orang lain dengan adanya perasaan bangga</p> | <p>1. Jika saya menyukai suatu produk atau barang di online shop yang saya kunjungi, saya akan membeli produk banyak-banyak.</p> <p>2. Ketika saya melihat produk fashion dengan</p> | <p>1. Saya tidak tertarik melakukan pembelian suatu produk atau barang online hanya untuk menjaga penampilan saya</p> <p>2. Saya tidak akan melakukan pembelian jika sudah memiliki produk atau</p> |

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| | | | <p>model terbaru, saya segera membelinya walaupun saya sudah memiliki banyak produk fashion</p> <p>3. Saya sering membeli produk atau barang online hanya karena rasa ingin tahu</p> <p>4. Saya senang membeli produk atau barang yang bermerk agar terlihat keren.</p> | <p>barang yang sama</p> <p>3. Saya tidak malu jika baju yang saya pakai dianggap pasaran.</p> <p>4. Saya akan memikirkan dengan matang jika ingin melakukan pembelian suatu produk online.</p> |
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| 3 | Pemborosan | <p>Pembelian suatu barang atau produk yang lebih mengutamakan keinginan daripada kebutuhan sehingga seseorang terus menerus mengeluarkan uang yang tidak sesuai dengan kebutuhan</p> | <ol style="list-style-type: none"> 1. Saya sering kehabisan uang bulanan sebelum waktunya karena uangnya dipakai untuk belanja online. 2. Saya merasa sering meghabiskan uang untuk membeli produk atau barang online yang saya inginkan. 3. Barang atau produk yang saya beli | <ol style="list-style-type: none"> 1. Saya tidak suka mengeluarkan uang untuk membeli barang online secara berlebih-lebihan karena saya merasa masih banyak keperluan lain. 2. Saya akan mempertimbangkan harga terlebih dahulu sebelum memutuskan untuk membeli barang atau produk online. 3. Saya akan mengeluarkan uang untuk |
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| | | | <p>terkadang tidak terpakai.</p> <p>4. Uang saku saya terkadang terkuras untuk membeli produk atau barang online yang menurut saya menarik</p> | <p>produk online yang berkualitas daripada saya mengeluarkan uang unntuk produk online yang tidak berkualitas</p> <p>4. Lebih baik saya menabung daripada menggunakan uang untuk memenuhi keinginan saya yang bermacam-macam.</p> |
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Tabel 2. BLUE PRINT KONFORMITAS

| No | Indicator | Definisi | Item | |
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| | | | F | UF |
| 1 | Aspek sosial normative | Aspek normatif individu dalam kelompok adalah mencari dukungan, dan menghindari penolakan dengan mengikuti ide/peraturan dari dalam konformitas agar mendapatkan penerimaan | <ol style="list-style-type: none"> 1. Saya akan sependapat dengan mengambil keputusan pembelian jika teman kelompok mayoritas setuju untuk membeli produk atau barang online tersebut 2. Saya memiliki selera yang sama dengan teman saya jika membeli produk atau barang online. 3. Saya akan membeli produk atau barang yang sama agar diterima oleh kelompok 4. Saya membeli produk online dengan mengikuti gaya penampilan teman saya agar tidak jauh | <ol style="list-style-type: none"> 1. Saya akan berterus terang untuk menolak ajakan teman saya untuk membeli produk online jika saya tidak menginginkan produk tersebut 2. Saya akan mencari teman yang baru jika teman saya terus menerus menyuruh saya untuk membeli produk online yang sedang <i>trend</i> 3. Saya memiliki selera yang beda dengan teman saya dalam memilih suatu produk atau barang online 4. Saya merasa nyaman jika |

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| | | | <p>berbeda dengan mereka</p> <p>5. Saya takut dijauhi temen jika membeli produk atau barang yang berbeda</p> | <p>membeli produk atau barang yang berbeda dari keinginan teman-teman</p> <p>5. Saya lebih suka membeli produk atau barang online dengan pilihan saya sendiri tanpa saran dari teman</p> |
| 2 | Aspek informasi | <p>Aspek informasional individu dalam kelompok adalah menerima pengaruh orang lain dengan memperoleh persamaan perilaku dan mendengarkan informasi dari kelompok</p> | <p>1. Saya tampil percaya diri dengan menggunakan produk atau barang online yang direkomendasikan oleh teman saya</p> <p>2. Saya menyetujui saran dari temen yang lebih mengetahui dan kaya informasi tentang suatu</p> | <p>1. Saya tidak mudah terpengaruh oleh teman yang sering meracuni saya suatu produk online</p> <p>2. Saya tidak terganggu jika teman saya banyak berkomentar tentang penampilan saya yang berbeda dari mereka, karena saya nyaman</p> |

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| | | | <p>produk atau barang online tersebut</p> <ol style="list-style-type: none"> 3. Saya akan membeli produk atau barang online hasil rekomendasi teman jika menurut saya menarik 4. Saya ikut membeli produk atau <i>brand</i> barang ternama jika teman saya membelinya. 5. Saya terkadang memperhatikan apa yang digunakan oleh teman saya | <p>dengan penampilan saya sendiri.</p> <ol style="list-style-type: none"> 3. Saya risih jika ada teman yang merekomendasikan produk online yang tidak berkualitas di group Whaatsaap 4. Saya tidak senang jika ada teman yang menggunakan produk atau barang yang sama 5. Saya tidak akan memutuskan untuk membeli produk fashion di online shop jika saya tidak suka, walaupun menurut teman saya produk tersebut cocok untuk saya |
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Tabel 3. Tabulasi Data Variabel Y dan X

| Y 1 | Y 2 | Y 3 | Y 4 | Y 5 | Y 6 | Y 7 | Y 8 | Y 9 | Y 10 | Y 11 | Y 12 | Y 13 | Y 14 | Y 15 | Y 16 | Y 17 | Y 18 | Y 19 | Y 20 | Y 21 | Y 22 | Y 23 | Y 24 |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 4 | 4 | 1 | 1 | 1 | 4 | 1 | 1 | 1 | 4 | 1 | 2 | 4 | 3 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 4 | 3 | 1 | 3 | 3 | 3 | 2 | 3 | 2 | 4 | 3 | 2 | 3 | 4 | 2 | 3 | 3 | 1 | 4 | 3 | 3 | 3 | 3 | 3 |
| 4 | 3 | 2 | 2 | 2 | 2 | 4 | 2 | 2 | 3 | 3 | 1 | 3 | 3 | 1 | 3 | 2 | 1 | 3 | 2 | 2 | 4 | 2 | 2 |
| 3 | 3 | 2 | 3 | 2 | 3 | 2 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 2 | 4 | 2 | 2 | 2 | 2 |
| 4 | 4 | 3 | 4 | 4 | 1 | 4 | 1 | 1 | 4 | 1 | 1 | 1 | 4 | 1 | 4 | 4 | 1 | 3 | 2 | 1 | 3 | 2 | 1 |
| 3 | 3 | 2 | 2 | 2 | 2 | 4 | 2 | 1 | 2 | 2 | 2 | 3 | 3 | 2 | 3 | 1 | 1 | 2 | 3 | 1 | 2 | 3 | 1 |
| 3 | 3 | 2 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 3 | 3 | 1 | 3 | 3 | 1 | 3 | 2 | 1 | 3 | 2 | 1 |
| 4 | 3 | 1 | 2 | 1 | 2 | 2 | 4 | 1 | 2 | 1 | 2 | 2 | 3 | 1 | 1 | 3 | 1 | 3 | 1 | 2 | 1 | 2 | 2 |
| 2 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 3 | 2 | 3 | 1 | 2 | 2 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 1 | 1 |
| 3 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 3 | 2 | 1 | 2 | 3 | 3 | 2 | 4 | 1 | 1 | 2 | 1 | 2 | 1 | 1 |
| 3 | 2 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 4 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 1 | 2 | 4 | 2 | 3 | 1 | 2 | 2 | 3 | 1 | 3 | 1 | 4 | 4 | 4 | 2 | 2 | 1 | 4 | 2 | 1 | 4 | 2 | 1 |
| 3 | 3 | 2 | 3 | 2 | 4 | 3 | 3 | 2 | 3 | 2 | 2 | 3 | 3 | 2 | 3 | 2 | 1 | 3 | 1 | 3 | 1 | 3 | 3 |
| 3 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 |
| 2 | 2 | 2 | 3 | 2 | 2 | 4 | 2 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 1 |
| 4 | 1 | 1 | 4 | 1 | 1 | 1 | 4 | 1 | 1 | 1 | 1 | 4 | 4 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 3 | 2 | 1 | 2 | 1 | 2 | 3 | 3 | 2 | 2 | 2 | 1 | 2 | 2 | 3 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 4 | 2 | 2 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 2 | 1 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 3 | 1 | 1 | 2 | 1 | 2 | 1 | 2 | 1 | 2 | 2 | 1 | 1 | 3 | 1 | 2 | 3 | 1 | 3 | 2 | 1 | 3 | 2 | 1 |
| 4 | 3 | 1 | 4 | 1 | 1 | 1 | 4 | 1 | 4 | 3 | 1 | 4 | 4 | 1 | 2 | 3 | 1 | 2 | 2 | 1 | 2 | 2 | 1 |
| 3 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 3 | 3 | 3 | 3 | 2 | 3 | 4 | 3 | 2 | 3 | 4 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 3 |
| 3 | 3 | 2 | 3 | 2 | 3 | 1 | 3 | 2 | 3 | 3 | 2 | 2 | 3 | 2 | 3 | 3 | 2 | 2 | 2 | 3 | 2 | 2 | 2 |
| 2 | 1 | 1 | 2 | 1 | 1 | 3 | 2 | 1 | 3 | 2 | 1 | 2 | 1 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 1 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 4 | 1 | 1 | 1 | 1 | 4 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 2 | 2 | 1 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 1 | 2 | 2 | 1 | 2 | 2 | 1 | 2 | 1 | 2 | 1 | 1 | 1 |
| 3 | 2 | 2 | 2 | 2 | 3 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 2 | 3 | 1 | 1 | 3 | 1 | 2 | 1 | 4 | 3 | 4 | 1 | 1 | 3 | 2 | 2 | 2 | 4 | 3 | 3 | 3 | 3 | 4 | 4 |
| 4 | 4 | 1 | 2 | 1 | 1 | 1 | 3 | 1 | 2 | 3 | 1 | 1 | 3 | 1 | 2 | 2 | 1 | 1 | 2 | 1 | 2 | 1 | 1 |
| 3 | 2 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 3 | 2 | 1 | 3 | 3 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |

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| 3 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 3 | 1 | 1 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 |
| 2 | 4 | 4 | 3 | 4 | 1 | 1 | 1 | 2 | 2 | 3 | 4 | 1 | 1 | 4 | 1 | 2 | 4 | 4 | 4 | 4 |
| 3 | 4 | 2 | 2 | 1 | 2 | 3 | 2 | 1 | 3 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 2 | 2 |
| 4 | 2 | 1 | 3 | 1 | 3 | 3 | 3 | 2 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 3 | 2 | 3 | |
| 3 | 3 | 2 | 2 | 1 | 2 | 3 | 2 | 1 | 1 | 2 | 1 | 2 | 3 | 1 | 1 | 3 | 3 | 3 | 2 | 2 |
| 3 | 2 | 1 | 2 | 1 | 1 | 3 | 2 | 1 | 1 | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 1 | 1 | 2 | 2 |
| 3 | 2 | 1 | 2 | 1 | 3 | 2 | 2 | 1 | 3 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 1 | 2 | 2 | 2 |
| 3 | 3 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 3 | 2 | 1 | 3 | 3 | 2 | 2 | 2 | 2 | 1 | 2 | |
| 2 | 2 | 2 | 4 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 2 | 3 | 2 | 4 | 2 | 1 | 2 | 1 | 3 |
| 2 | 1 | 2 | 2 | 2 | 1 | 4 | 2 | 1 | 2 | 3 | 1 | 2 | 2 | 2 | 3 | 2 | 1 | 2 | 2 | 1 |
| 3 | 3 | 1 | 3 | 2 | 3 | 1 | 3 | 2 | 4 | 3 | 1 | 3 | 3 | 1 | 4 | 4 | 1 | 1 | 4 | 1 |
| 3 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 2 | 2 | 1 | 2 | 3 | 1 | 1 | 1 | 1 |
| 2 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | 1 | 3 | 2 | 1 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 |
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| 4 | 1 | 1 | 1 | 1 | 1 | 4 | 1 | 1 | 1 | 1 | 1 | 1 | 4 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
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| 4 | 3 | 2 | 2 | 1 | 1 | 4 | 1 | 2 | 3 | 2 | 2 | 2 | 2 | 3 | 3 | 2 | 3 | 4 | 1 | 2 |
| 3 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 3 | 2 | 2 | 2 | 2 | 2 |
| 3 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 2 | 1 | 2 | 3 | 2 | 2 | 3 | 1 | 3 | 2 | 2 |
| 3 | 3 | 2 | 3 | 2 | 2 | 2 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 2 | 3 | 2 |
| 4 | 4 | 1 | 4 | 1 | 3 | 1 | 4 | 2 | 2 | 3 | 2 | 2 | 3 | 2 | 3 | 4 | 1 | 2 | 2 | 1 |
| 4 | 3 | 2 | 3 | 2 | 4 | 2 | 3 | 2 | 4 | 4 | 2 | 3 | 4 | 2 | 3 | 4 | 2 | 3 | 2 | 2 |
| 3 | 3 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 1 | 3 | 2 | 2 |
| 4 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 4 | 3 | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 2 | 2 | 2 |
| 2 | 3 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 1 | 3 | 3 | 1 | 1 | 1 | 2 | 1 | 1 |
| 3 | 1 | 1 | 2 | 2 | 1 | 3 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 1 |
| 3 | 2 | 1 | 3 | 1 | 2 | 2 | 3 | 1 | 2 | 2 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 2 | 2 | 2 |
| 3 | 3 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 3 | 1 | 1 | 2 | 1 |
| 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
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| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 |
| 3 | 4 | 2 | 2 | 1 | 2 | 4 | 3 | 2 | 4 | 1 | 4 | 1 | 1 | 1 | 4 | 2 | 1 | 1 | 1 | 1 |
| 3 | 3 | 2 | 3 | 2 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 2 | 3 | 2 |
| 4 | 4 | 1 | 4 | 1 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |

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| 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 1 | 2 | 2 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 1 |
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| 3 | 3 | 1 | 2 | 1 | 2 | 4 | 1 | 1 | 2 | 3 | 2 | 3 | 4 | 2 | 4 | 2 | 1 | 2 | 2 | 2 | 2 |
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| 3 | 3 | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 3 | 2 | 2 | 3 | 3 | 3 | 2 | 4 | 2 | 3 | 2 | 3 | 3 |
| 4 | 2 | 4 | 3 | 1 | 2 | 3 | 1 | 1 | 1 | 2 | 3 | 2 | 4 | 3 | 4 | 3 | 1 | 1 | 3 | 1 | 1 |
| 3 | 3 | 2 | 3 | 1 | 2 | 1 | 4 | 3 | 4 | 3 | 2 | 4 | 4 | 2 | 3 | 4 | 3 | 3 | 3 | 3 | 3 |
| 2 | 2 | 2 | 2 | 1 | 2 | 3 | 3 | 1 | 2 | 2 | 2 | 2 | 4 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
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| 1 | 2 | 4 | 3 | 3 | 1 | 3 | 2 | 3 | 3 | 2 | 3 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 3 | 2 | 2 |
| 2 | 2 | 1 | 2 | 2 | 2 | 3 | 2 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 2 | 2 |
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 |
| 2 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 2 | 4 | 2 | 2 | 2 | 2 | 2 | 2 |
| 2 | 2 | 1 | 2 | 1 | 2 | 3 | 2 | 2 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 3 | 3 | 2 | 2 | 1 | 2 | 4 | 2 | 2 | 1 | 3 | 1 | 3 | 3 | 2 | 4 | 2 | 1 | 2 | 2 | 2 | 2 |
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| 3 | 3 | 3 | 2 | 1 | 3 | 3 | 2 | 2 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 3 | 2 | 3 | 2 | 3 | 3 |
| 2 | 2 | 2 | 2 | 2 | 3 | 2 | 3 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 1 | 2 | 1 | 1 |
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| 3 | 4 | 2 | 3 | 2 | 2 | 3 | 3 | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 |
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| 3 | 2 | 2 | 3 | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 2 | 3 | 2 | 2 |
| 3 | 1 | 1 | 1 | 2 | 2 | 2 | 1 | 1 | 1 | 1 | 2 | 2 | 3 | 3 | 3 | 1 | 1 | 3 | 1 | 1 | 1 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 4 | 1 | 1 | 1 | 1 | 1 | 1 |

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| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | |
| 3 | 3 | 2 | 3 | 2 | 3 | 2 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 1 | 3 | 2 |
| 3 | 2 | 1 | 3 | 2 | 3 | 1 | 3 | 1 | 2 | 4 | 1 | 1 | 3 | 2 | 2 | 2 | 1 | 2 | 2 | 1 |
| 3 | 2 | 1 | 3 | 1 | 2 | 3 | 3 | 2 | 3 | 2 | 2 | 1 | 3 | 3 | 1 | 1 | 1 | 1 | 2 | 2 |
| 4 | 3 | 1 | 4 | 2 | 3 | 2 | 4 | 1 | 4 | 4 | 1 | 3 | 3 | 3 | 2 | 2 | 3 | 1 | 4 | 2 |
| 3 | 3 | 2 | 4 | 2 | 1 | 2 | 2 | 1 | 4 | 2 | 2 | 4 | 4 | 1 | 1 | 4 | 4 | 1 | 2 | 2 |
| 3 | 3 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 3 | 2 | 1 | 1 | 3 | 1 | 4 | 2 | 1 | 2 | 2 | 2 |
| 2 | 2 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 2 | 2 | 1 | 2 | 1 |
| 2 | 3 | 1 | 3 | 1 | 1 | 2 | 2 | 1 | 3 | 3 | 2 | 2 | 3 | 1 | 1 | 2 | 1 | 1 | 2 | 1 |
| 3 | 2 | 2 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 3 | 3 | 2 | 3 | 2 | 1 | 1 | 2 | 2 |
| 3 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 1 |
| 3 | 3 | 2 | 3 | 2 | 3 | 2 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 2 | 3 | 2 |
| 3 | 2 | 1 | 2 | 1 | 3 | 3 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 1 |
| 3 | 3 | 1 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 1 | 2 | 2 | 2 | 3 | 3 | 1 | 3 | 2 | 1 |
| 4 | 2 | 1 | 2 | 3 | 1 | 1 | 1 | 1 | 3 | 1 | 3 | 1 | 4 | 1 | 1 | 4 | 1 | 1 | 1 | 1 |
| 3 | 2 | 2 | 4 | 1 | 2 | 2 | 2 | 1 | 4 | 2 | 1 | 2 | 4 | 1 | 2 | 1 | 1 | 1 | 2 | 1 |
| 3 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 3 | 3 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 |
| 2 | 1 | 1 | 3 | 2 | 2 | 2 | 3 | 2 | 2 | 1 | 1 | 1 | 4 | 1 | 4 | 3 | 1 | 1 | 2 | 1 |
| 4 | 3 | 3 | 4 | 2 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 3 | 3 | 4 | 4 | 1 | 3 | 2 | 2 |
| 2 | 2 | 2 | 2 | 1 | 2 | 2 | 2 | 2 | 2 | 1 | 1 | 3 | 2 | 1 | 3 | 1 | 3 | 1 | 1 | 2 |
| 3 | 2 | 1 | 2 | 2 | 1 | 1 | 3 | 1 | 2 | 2 | 3 | 2 | 2 | 2 | 1 | 1 | 1 | 2 | 2 | 2 |
| 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 2 | 2 | 2 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 1 | 4 | 2 | 1 | 2 | 1 | 1 | 2 | 2 | 1 | 2 |
| 4 | 3 | 3 | 3 | 1 | 3 | 4 | 3 | 3 | 3 | 2 | 3 | 4 | 4 | 1 | 1 | 1 | 3 | 3 | 1 | 3 |
| 3 | 2 | 1 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 3 | 2 | 2 | 3 | 2 | 3 | 2 | 2 |
| 3 | 3 | 2 | 3 | 2 | 3 | 2 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 2 | 3 | 2 |
| 3 | 2 | 1 | 4 | 2 | 3 | 2 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 2 |
| 2 | 2 | 1 | 2 | 1 | 3 | 4 | 2 | 1 | 3 | 3 | 2 | 2 | 3 | 2 | 2 | 2 | 1 | 3 | 4 | 2 |
| 3 | 3 | 2 | 3 | 1 | 2 | 2 | 3 | 2 | 4 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 1 | 3 | 2 | 2 |
| 4 | 3 | 1 | 4 | 1 | 4 | 1 | 4 | 1 | 4 | 4 | 1 | 4 | 4 | 1 | 4 | 4 | 2 | 1 | 3 | 2 |
| 3 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 2 | 4 | 2 | 3 | 2 | 3 | 2 | 2 | 2 | 1 | 2 | 2 | 2 |
| 3 | 3 | 2 | 4 | 1 | 4 | 2 | 3 | 1 | 3 | 1 | 1 | 3 | 3 | 1 | 4 | 4 | 1 | 2 | 1 | 1 |
| 3 | 3 | 1 | 4 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 2 | 3 | 1 | 2 | 3 | 1 | 2 | 2 | 2 |
| 3 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 2 | 3 | 2 |
| 2 | 2 | 2 | 3 | 2 | 2 | 3 | 3 | 3 | 3 | 3 | 2 | 3 | 2 | 3 | 2 | 3 | 2 | 2 | 3 | 2 |
| 2 | 2 | 1 | 4 | 2 | 1 | 2 | 2 | 2 | 3 | 1 | 1 | 1 | 4 | 2 | 2 | 1 | 1 | 2 | 2 | 2 |

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| 4 | 4 | 1 | 4 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 4 | 1 | 1 | 1 | 1 | 1 | 1 | |
| 4 | 2 | 1 | 3 | 1 | 2 | 1 | 3 | 1 | 2 | 4 | 2 | 1 | 3 | 1 | 2 | 2 | 1 | 2 | 2 | 1 |
| 4 | 4 | 1 | 4 | 1 | 4 | 1 | 4 | 1 | 4 | 4 | 1 | 4 | 4 | 1 | 4 | 4 | 1 | 1 | 4 | 1 |
| 4 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 1 | 2 | 1 | 2 | 1 | 2 | 1 | 3 | 1 | 2 | 2 | 2 | 2 |
| 4 | 4 | 1 | 4 | 1 | 2 | 4 | 4 | 2 | 4 | 4 | 1 | 3 | 4 | 1 | 4 | 4 | 1 | 3 | 4 | 1 |
| 4 | 3 | 2 | 3 | 2 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 4 | 3 | 2 | 4 | 3 | 3 | 3 | 3 |
| 4 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 3 | 1 | 4 | 1 | 1 | 1 | 1 | 1 |
| 3 | 2 | 1 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 3 | 3 | 2 | 3 | 2 | 3 | 3 | 2 | 2 | 3 | 2 |
| 4 | 1 | 1 | 2 | 1 | 2 | 3 | 2 | 1 | 3 | 1 | 1 | 1 | 4 | 1 | 1 | 3 | 1 | 1 | 1 | 1 |
| 3 | 2 | 2 | 3 | 1 | 2 | 2 | 2 | 2 | 2 | 1 | 1 | 2 | 3 | 1 | 2 | 2 | 1 | 2 | 2 | 2 |
| 4 | 2 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 3 | 3 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 3 | 2 | 1 | 3 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 4 | 1 | 3 | 2 | 2 | 2 | 2 | 3 | 2 | 1 |
| 3 | 3 | 2 | 3 | 2 | 2 | 4 | 1 | 1 | 3 | 3 | 1 | 3 | 3 | 1 | 3 | 4 | 1 | 3 | 2 | 1 |
| 2 | 2 | 1 | 3 | 2 | 2 | 2 | 3 | 2 | 3 | 3 | 2 | 3 | 3 | 1 | 3 | 2 | 2 | 2 | 3 | 2 |
| 4 | 2 | 2 | 4 | 2 | 3 | 2 | 3 | 2 | 2 | 4 | 2 | 3 | 4 | 1 | 2 | 3 | 1 | 3 | 2 | 2 |
| 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 3 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 1 | 1 | 2 | 1 |
| 3 | 3 | 1 | 3 | 2 | 4 | 2 | 3 | 2 | 3 | 3 | 1 | 3 | 4 | 2 | 3 | 3 | 2 | 2 | 3 | 2 |
| 3 | 3 | 3 | 3 | 3 | 2 | 2 | 3 | 2 | 3 | 2 | 2 | 3 | 2 | 3 | 2 | 2 | 3 | 3 | 2 | 3 |

| x3 | x5 | x7 | x8 | x9 | x12 | x13 | x14 | x15 | x16 | x17 | x18 |
|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|------------|------------|------------|------------|
| 1 | 1 | 1 | 1 | 1 | 3 | 4 | 1 | 4 | 1 | 1 | 1 |
| 4 | 1 | 1 | 1 | 3 | 3 | 1 | 1 | 2 | 2 | 1 | 2 |
| 2 | 2 | 2 | 2 | 3 | 2 | 1 | 1 | 1 | 1 | 2 | 2 |
| 3 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 2 |
| 1 | 4 | 1 | 2 | 4 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 4 | 2 | 1 | 1 | 3 | 2 | 1 | 1 | 1 | 1 | 3 | 2 |
| 3 | 2 | 1 | 2 | 2 | 3 | 1 | 1 | 2 | 3 | 1 | 2 |
| 2 | 1 | 1 | 1 | 3 | 2 | 2 | 2 | 3 | 1 | 2 | 1 |
| 2 | 2 | 1 | 2 | 2 | 2 | 2 | 1 | 1 | 1 | 2 | 2 |
| 2 | 2 | 1 | 1 | 3 | 2 | 2 | 1 | 2 | 2 | 1 | 1 |
| 2 | 2 | 2 | 2 | 2 | 3 | 2 | 1 | 2 | 2 | 2 | 2 |
| 1 | 1 | 1 | 1 | 1 | 3 | 2 | 1 | 1 | 2 | 1 | 1 |
| 4 | 2 | 1 | 4 | 4 | 1 | 1 | 3 | 3 | 2 | 2 | 2 |
| 2 | 2 | 1 | 2 | 3 | 2 | 1 | 2 | 1 | 1 | 1 | 1 |
| 3 | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 1 |
| 1 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 1 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 1 |
| 3 | 2 | 2 | 1 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 1 |
| 3 | 2 | 1 | 1 | 1 | 2 | 2 | 2 | 3 | 4 | 1 | 1 |
| 2 | 4 | 1 | 1 | 3 | 3 | 1 | 1 | 1 | 1 | 1 | 1 |
| 1 | 2 | 1 | 1 | 4 | 3 | 2 | 1 | 1 | 2 | 1 | 1 |
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 3 | 3 | 3 | 3 | 3 | 3 | 2 | 3 | 2 | 3 | 3 | 3 |
| 2 | 3 | 3 | 3 | 3 | 3 | 2 | 3 | 2 | 2 | 2 | 3 |
| 2 | 2 | 1 | 1 | 3 | 2 | 1 | 1 | 1 | 1 | 1 | 2 |
| 1 | 2 | 1 | 1 | 4 | 3 | 1 | 1 | 1 | 3 | 2 | 1 |
| 2 | 2 | 1 | 2 | 3 | 3 | 2 | 1 | 2 | 2 | 2 | 2 |
| 3 | 2 | 2 | 2 | 1 | 3 | 2 | 3 | 2 | 2 | 2 | 2 |
| 2 | 2 | 1 | 1 | 2 | 2 | 1 | 1 | 3 | 4 | 3 | 4 |
| 3 | 2 | 1 | 1 | 3 | 3 | 2 | 1 | 2 | 1 | 1 | 2 |
| 3 | 3 | 2 | 2 | 3 | 3 | 2 | 3 | 3 | 2 | 2 | 3 |
| 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 3 | 2 | 1 | 4 | 1 | 4 | 1 | 4 | 1 | 4 | 1 | 1 |

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| 2 | 2 | 1 | 1 | 3 | 3 | 3 | 3 | 2 | 3 | 2 | 1 |
| 2 | 2 | 2 | 2 | 2 | 2 | 1 | 2 | 2 | 2 | 2 | 2 |
| 3 | 2 | 1 | 1 | 3 | 2 | 1 | 1 | 1 | 1 | 1 | 1 |
| 2 | 2 | 1 | 1 | 4 | 2 | 2 | 1 | 1 | 1 | 1 | 1 |
| 2 | 2 | 1 | 1 | 1 | 3 | 1 | 1 | 2 | 2 | 2 | 2 |
| 3 | 2 | 1 | 2 | 3 | 3 | 2 | 2 | 2 | 3 | 3 | 1 |
| 2 | 2 | 2 | 2 | 3 | 3 | 1 | 1 | 1 | 1 | 2 | 2 |
| 2 | 2 | 1 | 1 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 |
| 1 | 3 | 3 | 3 | 3 | 4 | 1 | 1 | 1 | 1 | 1 | 4 |
| 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 3 | 2 | 2 |
| 2 | 2 | 2 | 1 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 2 | 2 | 2 | 1 | 3 | 2 | 3 | 3 | 3 | 2 | 2 | 3 |
| 1 | 2 | 1 | 1 | 4 | 4 | 1 | 1 | 1 | 1 | 1 | 1 |
| 2 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 |
| 2 | 2 | 4 | 1 | 3 | 2 | 1 | 1 | 1 | 4 | 2 | 2 |
| 2 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 |
| 1 | 2 | 2 | 2 | 2 | 2 | 1 | 1 | 2 | 1 | 1 | 2 |
| 2 | 2 | 2 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 |
| 3 | 3 | 2 | 2 | 3 | 2 | 1 | 1 | 3 | 1 | 2 | 3 |
| 3 | 2 | 1 | 1 | 1 | 3 | 2 | 2 | 2 | 2 | 1 | 2 |
| 3 | 2 | 1 | 1 | 1 | 3 | 2 | 2 | 2 | 2 | 2 | 1 |
| 1 | 2 | 1 | 1 | 1 | 2 | 2 | 1 | 2 | 2 | 1 | 2 |
| 2 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 3 |
| 1 | 1 | 1 | 1 | 3 | 3 | 1 | 1 | 1 | 1 | 1 | 2 |
| 2 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 2 | 1 |
| 2 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 1 | 1 | 1 | 4 | 3 | 2 | 2 | 1 | 2 | 2 | 1 | 1 |
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 1 | 1 | 1 | 1 | 4 | 1 | 1 | 1 | 4 | 1 | 1 | 1 |
| 2 | 2 | 1 | 1 | 3 | 2 | 1 | 3 | 1 | 1 | 1 | 2 |
| 1 | 1 | 1 | 1 | 3 | 1 | 3 | 1 | 1 | 1 | 1 | 1 |
| 1 | 1 | 1 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 1 |
| 2 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 3 |
| 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 |
| 2 | 1 | 1 | 1 | 2 | 3 | 2 | 3 | 2 | 2 | 1 | 4 |
| 3 | 3 | 1 | 1 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 3 |

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| 2 | 3 | 1 | 1 | 4 | 3 | 2 | 2 | 2 | 2 | 2 | 3 |
| 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 2 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 3 |
| 3 | 3 | 1 | 1 | 3 | 1 | 1 | 1 | 2 | 1 | 1 | 4 |
| 3 | 3 | 2 | 3 | 4 | 3 | 3 | 2 | 1 | 3 | 1 | 3 |
| 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 2 | 2 | 2 | 2 | 2 | 3 | 2 | 1 | 1 | 2 | 2 | 2 |
| 2 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 2 |
| 2 | 3 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 |
| 2 | 2 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 3 | 2 | 2 | 1 | 3 | 3 | 2 | 2 | 2 | 3 | 2 | 2 |
| 2 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 3 | 3 | 2 | 1 |
| 2 | 2 | 1 | 1 | 3 | 3 | 2 | 2 | 2 | 1 | 2 | 2 |
| 1 | 1 | 1 | 1 | 3 | 2 | 1 | 1 | 1 | 1 | 2 | 1 |
| 2 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 2 | 3 | 4 | 4 | 4 | 4 | 3 | 2 | 1 | 1 | 1 | 3 |
| 2 | 1 | 1 | 1 | 3 | 3 | 2 | 2 | 1 | 2 | 1 | 1 |
| 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 2 | 2 | 2 | 2 | 3 | 3 | 2 | 1 | 3 | 2 | 2 | 2 |
| 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 2 | 1 | 2 | 1 |
| 2 | 2 | 1 | 1 | 3 | 3 | 1 | 1 | 2 | 2 | 2 | 2 |
| 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 3 | 2 | 2 | 2 |
| 2 | 2 | 2 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 3 | 2 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 2 |
| 3 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 3 | 2 |
| 2 | 2 | 2 | 2 | 3 | 3 | 3 | 2 | 3 | 3 | 2 | 2 |
| 3 | 2 | 3 | 3 | 3 | 2 | 2 | 3 | 3 | 2 | 2 | 3 |
| 2 | 2 | 1 | 1 | 3 | 3 | 2 | 1 | 2 | 2 | 1 | 1 |
| 2 | 2 | 3 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 3 |
| 2 | 3 | 2 | 2 | 3 | 1 | 2 | 2 | 1 | 2 | 1 | 1 |
| 2 | 1 | 1 | 1 | 4 | 3 | 3 | 2 | 1 | 2 | 1 | 1 |
| 2 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 |
| 2 | 1 | 2 | 3 | 4 | 3 | 2 | 3 | 1 | 2 | 2 | 3 |

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| 3 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 3 | 2 | 2 | 2 |
| 2 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 |
| 3 | 2 | 2 | 2 | 2 | 3 | 2 | 4 | 3 | 2 | 3 | 1 |
| 3 | 2 | 2 | 2 | 4 | 3 | 1 | 1 | 2 | 1 | 2 | 4 |
| 1 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 1 | 1 | 3 |
| 1 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 1 |
| 2 | 2 | 1 | 1 | 4 | 4 | 1 | 1 | 2 | 3 | 1 | 1 |
| 2 | 2 | 1 | 2 | 2 | 3 | 1 | 1 | 1 | 1 | 2 | 2 |
| 2 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 3 | 2 | 2 |
| 1 | 4 | 4 | 4 | 4 | 4 | 1 | 1 | 1 | 1 | 1 | 4 |
| 2 | 2 | 1 | 1 | 2 | 3 | 2 | 2 | 1 | 2 | 2 | 2 |
| 2 | 2 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 1 | 2 |
| 1 | 1 | 1 | 1 | 1 | 3 | 2 | 1 | 2 | 2 | 1 | 1 |
| 3 | 1 | 1 | 1 | 1 | 3 | 2 | 1 | 3 | 2 | 1 | 1 |
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 2 | 2 | 1 | 2 | 3 | 3 | 1 | 1 | 2 | 2 | 1 | 2 |
| 3 | 2 | 1 | 1 | 3 | 3 | 3 | 1 | 2 | 3 | 2 | 3 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 4 | 4 | 1 | 2 | 1 |
| 1 | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 2 | 1 | 2 | 1 |
| 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 2 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 1 | 1 | 1 | 2 |
| 3 | 1 | 1 | 2 | 2 | 2 | 1 | 3 | 1 | 1 | 1 | 2 |
| 2 | 2 | 2 | 2 | 2 | 2 | 1 | 2 | 2 | 2 | 2 | 2 |
| 2 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 3 |
| 3 | 1 | 1 | 1 | 3 | 2 | 2 | 3 | 2 | 3 | 3 | 3 |
| 2 | 2 | 2 | 2 | 3 | 2 | 1 | 2 | 1 | 1 | 1 | 2 |
| 2 | 2 | 1 | 1 | 2 | 3 | 3 | 2 | 2 | 2 | 1 | 2 |
| 1 | 2 | 3 | 4 | 4 | 4 | 1 | 1 | 2 | 1 | 1 | 4 |
| 2 | 2 | 1 | 1 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 |
| 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 1 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 3 | 2 | 3 | 1 |
| 2 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 3 |
| 2 | 2 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 1 | 3 |
| 1 | 3 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 4 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 3 | 1 | 1 | 1 | 3 | 3 | 2 | 1 | 1 | 2 | 1 | 1 |

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|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | 4 | 4 | 4 | 4 | 4 | 1 | 1 | 1 | 1 | 1 | 4 |
| 2 | 2 | 1 | 1 | 2 | 2 | 2 | 1 | 2 | 3 | 3 | 1 |
| 4 | 1 | 1 | 1 | 3 | 3 | 1 | 1 | 1 | 1 | 1 | 1 |
| 3 | 2 | 1 | 2 | 3 | 3 | 1 | 2 | 1 | 2 | 2 | 2 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 2 | 2 | 2 | 2 | 3 | 3 | 2 | 2 | 2 | 2 | 3 | 3 |
| 1 | 1 | 1 | 1 | 1 | 3 | 1 | 1 | 4 | 1 | 1 | 1 |
| 2 | 2 | 2 | 2 | 3 | 3 | 3 | 2 | 2 | 3 | 2 | 2 |
| 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| 2 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 2 | 2 | 2 | 2 |
| 1 | 2 | 1 | 1 | 2 | 2 | 1 | 1 | 1 | 1 | 2 | 1 |
| 2 | 1 | 1 | 1 | 2 | 3 | 3 | 2 | 3 | 3 | 1 | 2 |
| 2 | 2 | 2 | 2 | 2 | 2 | 1 | 1 | 3 | 2 | 2 | 3 |
| 2 | 2 | 1 | 1 | 1 | 3 | 1 | 1 | 2 | 2 | 1 | 2 |
| 3 | 2 | 1 | 1 | 2 | 3 | 3 | 2 | 2 | 3 | 2 | 2 |
| 2 | 3 | 2 | 2 | 3 | 3 | 2 | 1 | 2 | 2 | 2 | 3 |
| 3 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 2 |

Tabel 4. Hasil Uji Validitas dan Reliabilitas Perilaku Konsumtif

Putaran I

Case Processing Summary

| | | N | % |
|-------|-----------------------|-----|-------|
| Cases | Valid | 158 | 100.0 |
| | Excluded ^a | 0 | .0 |
| | Total | 158 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

| Cronbach's Alpha | Cronbach's Alpha Based on Standardized Items | N of Items |
|------------------|--|------------|
| .834 | .836 | 24 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Squared Multiple Correlation | Cronbach's Alpha if Item Deleted |
|----------|----------------------------|--------------------------------|----------------------------------|------------------------------|----------------------------------|
| VAR00001 | 49.2342 | 70.945 | .322 | .447 | .831 |
| VAR00002 | 49.7848 | 68.144 | .553 | .415 | .821 |
| VAR00003 | 50.5253 | 71.563 | .355 | .474 | .829 |
| VAR00004 | 49.6646 | 67.791 | .540 | .538 | .821 |
| VAR00005 | 50.5316 | 71.970 | .355 | .419 | .829 |
| VAR00006 | 50.0253 | 68.573 | .533 | .434 | .822 |

| | | | | | |
|----------|---------|--------|-------|------|------|
| VAR00007 | 49.8418 | 71.000 | .290 | .299 | .832 |
| VAR00008 | 49.8101 | 69.454 | .448 | .570 | .826 |
| VAR00009 | 50.4051 | 70.637 | .478 | .497 | .826 |
| VAR00010 | 49.6203 | 67.562 | .540 | .423 | .821 |
| VAR00011 | 49.6203 | 73.549 | .146 | .308 | .837 |
| VAR00012 | 49.9873 | 66.751 | .605 | .614 | .818 |
| VAR00013 | 50.0823 | 73.719 | .151 | .298 | .837 |
| VAR00014 | 50.3734 | 72.286 | .265 | .305 | .833 |
| VAR00015 | 49.9241 | 67.638 | .538 | .515 | .821 |
| VAR00016 | 49.0570 | 85.315 | -.641 | .662 | .867 |
| VAR00017 | 49.3671 | 70.183 | .374 | .418 | .829 |
| VAR00018 | 50.3038 | 71.487 | .327 | .424 | .830 |
| VAR00019 | 49.8544 | 69.603 | .377 | .315 | .829 |
| VAR00020 | 49.8165 | 66.253 | .590 | .500 | .819 |
| VAR00021 | 50.5570 | 70.376 | .437 | .549 | .826 |
| VAR00022 | 50.1329 | 68.740 | .511 | .569 | .823 |
| VAR00023 | 50.1392 | 67.713 | .619 | .649 | .819 |
| VAR00024 | 50.3987 | 69.120 | .579 | .628 | .822 |

Putaran II

Case Processing Summary

| | | N | % |
|-------|-----------------------|-----|-------|
| Cases | Valid | 158 | 100.0 |
| | Excluded ^a | 0 | .0 |
| | Total | 158 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

| Cronbach's Alpha | Cronbach's Alpha Based on Standardized Items | N of Items |
|------------------|--|------------|
| .873 | .874 | 21 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Squared Multiple Correlation | Cronbach's Alpha if Item Deleted |
|----------|----------------------------|--------------------------------|----------------------------------|------------------------------|----------------------------------|
| VAR00001 | 41.5949 | 74.204 | .341 | .421 | .872 |
| VAR00002 | 42.1456 | 71.501 | .560 | .409 | .865 |
| VAR00003 | 42.8861 | 75.057 | .358 | .443 | .871 |
| VAR00004 | 42.0253 | 71.120 | .548 | .532 | .865 |
| VAR00005 | 42.8924 | 75.689 | .338 | .369 | .872 |
| VAR00006 | 42.3861 | 71.971 | .539 | .432 | .866 |
| VAR00007 | 42.2025 | 74.698 | .279 | .241 | .875 |
| VAR00008 | 42.1709 | 72.588 | .475 | .541 | .868 |
| VAR00009 | 42.7658 | 74.130 | .480 | .452 | .868 |
| VAR00010 | 41.9810 | 70.860 | .550 | .415 | .865 |
| VAR00012 | 42.3481 | 70.228 | .601 | .580 | .863 |
| VAR00014 | 42.7342 | 75.916 | .259 | .275 | .874 |
| VAR00015 | 42.2848 | 70.778 | .560 | .486 | .865 |
| VAR00017 | 41.7278 | 73.435 | .393 | .401 | .870 |
| VAR00018 | 42.6646 | 74.938 | .334 | .372 | .872 |
| VAR00019 | 42.2152 | 72.896 | .390 | .305 | .871 |
| VAR00020 | 42.1772 | 69.484 | .602 | .495 | .863 |

| | | | | | |
|----------|---------|--------|------|------|------|
| VAR00021 | 42.9177 | 73.949 | .432 | .547 | .869 |
| VAR00022 | 42.4937 | 72.073 | .522 | .480 | .866 |
| VAR00023 | 42.5000 | 71.003 | .631 | .631 | .863 |
| VAR00024 | 42.7595 | 72.719 | .568 | .613 | .865 |

Tabel 5. Hasil Uji Validitas dan Reliabilitas Konformitas

Putaran I

Case Processing Summary

| | | N | % |
|-------|-----------------------|-----|-------|
| Cases | Valid | 158 | 100.0 |
| | Excluded ^a | 0 | .0 |
| | Total | 158 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

| Cronbach's Alpha | Cronbach's Alpha Based on Standardized Items | N of Items |
|------------------|--|------------|
| .670 | .700 | 20 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Squared Multiple Correlation | Cronbach's Alpha if Item Deleted |
|----------|----------------------------|--------------------------------|----------------------------------|------------------------------|----------------------------------|
| VAR00001 | 40.77 | 32.636 | .183 | .474 | .664 |

| | | | | | |
|----------|-------|--------|-------|------|------|
| VAR00002 | 41.04 | 32.342 | .200 | .449 | .663 |
| VAR00003 | 41.56 | 30.821 | .391 | .403 | .643 |
| VAR00004 | 41.01 | 35.630 | -.170 | .249 | .701 |
| VAR00005 | 41.68 | 30.511 | .462 | .511 | .637 |
| VAR00006 | 40.79 | 32.778 | .162 | .349 | .666 |
| VAR00007 | 42.04 | 29.660 | .525 | .680 | .628 |
| VAR00008 | 41.94 | 29.634 | .466 | .636 | .632 |
| VAR00009 | 41.11 | 31.141 | .271 | .405 | .655 |
| VAR00010 | 40.89 | 34.402 | -.070 | .231 | .703 |
| VAR00011 | 41.10 | 34.168 | -.033 | .298 | .692 |
| VAR00012 | 41.14 | 30.694 | .393 | .439 | .642 |
| VAR00013 | 41.88 | 30.629 | .457 | .454 | .638 |
| VAR00014 | 41.94 | 30.908 | .386 | .478 | .644 |
| VAR00015 | 41.78 | 31.460 | .310 | .334 | .652 |
| VAR00016 | 41.77 | 30.177 | .460 | .449 | .635 |
| VAR00017 | 41.95 | 30.774 | .494 | .452 | .637 |
| VAR00018 | 41.68 | 29.825 | .433 | .438 | .636 |
| VAR00019 | 41.58 | 32.768 | .181 | .341 | .664 |
| VAR00020 | 41.12 | 35.253 | -.133 | .373 | .704 |

Putaran II

Case Processing Summary

| | | N | % |
|-------|-----------------------|-----|-------|
| Cases | Valid | 158 | 100.0 |
| | Excluded ^a | 0 | .0 |
| | Total | 158 | 100.0 |

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

| Cronbach's Alpha | Cronbach's Alpha Based on Standardized Items | N of Items |
|------------------|--|------------|
| .808 | .811 | 12 |

Item-Total Statistics

| | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Squared Multiple Correlation | Cronbach's Alpha if Item Deleted |
|----------|----------------------------|--------------------------------|----------------------------------|------------------------------|----------------------------------|
| VAR00003 | 20.91 | 23.997 | .384 | .296 | .800 |
| VAR00005 | 21.03 | 23.171 | .542 | .459 | .787 |
| VAR00007 | 21.39 | 22.277 | .624 | .657 | .778 |
| VAR00008 | 21.28 | 22.052 | .581 | .603 | .781 |
| VAR00009 | 20.45 | 24.020 | .293 | .229 | .811 |
| VAR00012 | 20.48 | 23.703 | .411 | .244 | .798 |
| VAR00013 | 21.22 | 23.957 | .431 | .358 | .796 |
| VAR00014 | 21.28 | 23.326 | .489 | .411 | .791 |
| VAR00015 | 21.12 | 24.514 | .309 | .284 | .807 |
| VAR00016 | 21.11 | 23.477 | .447 | .397 | .795 |
| VAR00017 | 21.29 | 23.915 | .496 | .380 | .792 |
| VAR00018 | 21.02 | 22.567 | .498 | .416 | .790 |

Tabel 6. Uji Normalitas

Tests of Normality

| | Kolmogorov-Smirnov ^a | | | Shapiro-Wilk | | |
|-------------|---------------------------------|-----|-------------------|--------------|-----|------|
| | Statistic | Df | Sig. | Statistic | df | Sig. |
| P_konsumtif | .047 | 158 | .200 [*] | .986 | 158 | .120 |
| Konformitas | .068 | 158 | .069 | .963 | 158 | .000 |

*. This is a lower bound of the true significance.

a. Lilliefors Significance Correction

Tabel 7. Uji Linieritas

ANOVA Table

| | | | Sum of Squares | df | Mean Square | F | Sig. |
|----------------------------------|----------------|--------------------------|----------------|----|-------------|---------|------|
| perilaku konsumtif * konformitas | Between Groups | (Combined) | 6464.689 | 22 | 293.849 | 6.545 | .000 |
| | | Linearity | 5240.661 | 1 | 5240.661 | 116.732 | .000 |
| | | Deviation from Linearity | 1224.028 | 21 | 58.287 | 1.298 | .187 |

| | | | | | | |
|--|---------------|----------|-----|--------|--|--|
| | Within Groups | 6060.805 | 135 | 44.895 | | |
| | Total | 12525.49 | 157 | | | |
| | | 4 | | | | |

Tabel 8. Hasil Teknik Analisis Data Pearson Product Moment

Correlations

| | | P_konsumtif | Konformitas |
|-------------|---------------------|-------------|-------------|
| P_konsumtif | Pearson Correlation | 1 | .647** |
| | Sig. (1-tailed) | | .000 |
| | N | 158 | 158 |
| Konformitas | Pearson Correlation | .647** | 1 |
| | Sig. (1-tailed) | .000 | |
| | N | 158 | 158 |

** . Correlation is significant at the 0.01 level (1-tailed).

Tabel 9. Hasil Mean Empirik

| Descriptive Statistics | | | | | |
|-------------------------------|-----|---------|---------|-------|----------------|
| | N | Minimum | Maximum | Mean | Std. Deviation |
| P_konsumtif | 158 | 21 | 78 | 44.49 | 8.932 |
| Konformitas | 158 | 12 | 48 | 22.96 | 5.233 |
| Valid N (listwise) | 158 | | | | |

Tabel 10. Hasil Kategorisasi Perilaku Konsumtif

| Kategori_Konsumtif | | | | | |
|---------------------------|---------------|-----------|---------|---------------|--------------------|
| | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | sangat rendah | 10 | 6.3 | 6.3 | 6.3 |
| | rendah | 39 | 24.7 | 24.7 | 31.0 |
| | sedang | 53 | 33.5 | 33.5 | 64.6 |
| | tinggi | 48 | 30.4 | 30.4 | 94.9 |
| | sangat tinggi | 8 | 5.1 | 5.1 | 100.0 |
| | Total | 158 | 100.0 | 100.0 | |

Tabel 11. Hasil Kategori Konformitas

| Kategori_konformitas | | | | | |
|-----------------------------|---------------|-----------|---------|---------------|--------------------|
| | | Frequency | Percent | Valid Percent | Cumulative Percent |
| Valid | sangat rendah | 13 | 8.2 | 8.2 | 8.2 |
| | rendah | 37 | 23.4 | 23.4 | 31.6 |
| | sedang | 56 | 35.4 | 35.4 | 67.1 |
| | tinggi | 44 | 27.8 | 27.8 | 94.9 |
| | sangat tinggi | 8 | 5.1 | 5.1 | 100.0 |
| | Total | 158 | 100.0 | 100.0 | |

