

LAMPIRAN 1

KUESIONER PENELITIAN

Responden yang terhormat, perkenalkan saya Naura Salsabila Rahma, mahasiswi Universitas 17 Agustus 1945 Surabaya. Mohon untuk kesediaannya meluangkan waktu anda guna mengisi kuesioner *online* dengan menggunakan petunjuk yang sudah tertera. Kuesioner ini merupakan instrumen penelitian untuk menyusun skripsi yang berjudul “Pengaruh Motivasi, Sikap dan Pendidikan Kewirausahaan Terhadap Keberhasilan Berwirausaha Pada Mahasiswa Fakultas Ilmu Sosial dan Ilmu Politik Angkatan 2017 di Universitas 17 Agustus 1945 Surabaya”.

Dengan kriteria, antara lain :

- a. Mahasiswa Program Studi Administrasi Bisnis
- b. Mahasiswa pada Angkatan Tahun 2017
- c. Mahasiswa yang telah lulus mata kuliah Kewirausahaan.

Atas waktu dan kesediaannya, saya ucapkan terima kasih.

PETUNJUK PENGISIAN

Berilah tanda (✓) pada salah satu jawaban yang telah disediakan pada pernyataan yang terdapat pada kuesioner. Adapun 5 (lima) pilihan jawaban yang wajib diisi salah satu oleh responden, sebagai berikut :

- SS = Sangat Setuju
- S = Setuju
- R = Ragu-Ragu
- TS = Tidak Setuju
- STS = Sangat Tidak Setuju

| No | Pernyataan | SS | S | R | TS | STS |
|--|---|----|---|---|----|-----|
| Motivasi | | | | | | |
| Disiplin Diri | | | | | | |
| 1. | Dengan disiplin yang tinggi maka akan mendukung kegiatan berwirausaha. | | | | | |
| Bangga Memperjuangkan Sesuatu Sampai Berhasil | | | | | | |
| 2. | Dengan melakukan perjuangan yang semaksimal mungkin akan mendukung kegiatan berwirausaha. | | | | | |
| Ulet Dalam Berusaha | | | | | | |
| 3. | Dengan bekerja ulet dan tahan banting akan mendukung kegiatan berwirausaha. | | | | | |
| Inovatif | | | | | | |
| 4. | Dengan adanya ide-ide baru yang inovatif akan mendukung kegiatan berwirausaha. | | | | | |
| Bertanggung Jawab | | | | | | |
| 5. | Dengan tanggung jawab yang tinggi maka akan mendukung kegiatan berwirausaha. | | | | | |
| Sikap | | | | | | |
| Memperbaiki Kepribadian | | | | | | |
| 6. | Dengan memperbaiki kepribadian yang lebih baik | | | | | |

| | | | | | | |
|--|--|--|--|--|--|--|
| | maka akan mendukung kegiatan berwirausaha | | | | | |
| Pengambilan Inisiatif | | | | | | |
| 7. | Dengan kemampuan untuk mengambil inisiatif maka akan mendukung kemampuan berwirausaha | | | | | |
| Kepuasan Kerja | | | | | | |
| 8. | Dengan memiliki rasa tidak mudah puas akan mendukung kegiatan berwirausaha | | | | | |
| Mandiri Dalam Mengerjakan Tugas | | | | | | |
| 9. | Dengan mandiri dalam mengerjakan tugas akan mendukung kegiatan berwirausaha | | | | | |
| Mengatasi Rintangan Lingkungan. | | | | | | |
| 10. | Mampu mengatasi rintangan lingkungan akan mendukung kegiatan berwirausaha | | | | | |
| Pendidikan Kewirausahaan | | | | | | |
| Keinginan Berwirausaha | | | | | | |
| 11. | Dengan adanya pendidikan kewirausahaan diharapkan bisa menumbuhkan niat saya untuk melakukan kegiatan berwirausaha | | | | | |
| Wawasan | | | | | | |
| 12. | Dari wawasan dalam pendidikan kewirausahaan diharapkan bisa menjadi | | | | | |

| | | | | | | |
|---------------------------------------|--|--|--|--|--|--|
| | bekal dalam menjalankan kegiatan berwirausaha kedepannya | | | | | |
| Menumbuhkan Kesadaran | | | | | | |
| 13. | Seorang wirausaha yang baik harus memiliki kesadaran yang besar terhadap peluang yang ada untuk usahanya | | | | | |
| | | | | | | |
| Keberhasilan Berwirausaha | | | | | | |
| Kreativitas dan Keberanian | | | | | | |
| 14. | Saya berhasil berwirausaha karena berpikir kreatif serta keberanian mengambil keputusan | | | | | |
| Semangat dan Kemauan | | | | | | |
| 15. | Saya berhasil berwirausaha karena memiliki semangat dan kemauan yang tinggi | | | | | |
| Berani Dalam Menghadapi Resiko | | | | | | |
| 16. | Saya berhasil berwirausaha karena berani dalam mengambil resiko | | | | | |
| Berjiwa Kepemimpinan | | | | | | |
| 17. | Saya berhasil berwirausaha karena mempunyai jiwa kepemimpinan yang tinggi | | | | | |
| Mempunyai Pemikiran Kedepan | | | | | | |
| 18. | Saya berhasil berwirausaha karena selalu memiliki pemikiran yang kedepan | | | | | |

LAMPIRAN 2

Hasil Tabulasi Karakteristik Responden

| No. Responden | Usia | Jenis Kelamin |
|----------------------|-------------|----------------------|
| 1 | 21 tahun | Laki - Laki |
| 2 | 20 tahun | Laki - Laki |
| 3 | 22 tahun | Perempuan |
| 4 | 20 tahun | Laki - Laki |
| 5 | 23 tahun | Perempuan |
| 6 | 22 tahun | Perempuan |
| 7 | 23 tahun | Laki - Laki |
| 8 | 22 tahun | Perempuan |
| 9 | 23 tahun | Perempuan |
| 10 | 25 tahun | Laki - Laki |
| 11 | 22 tahun | Perempuan |
| 12 | 21 tahun | Perempuan |
| 13 | 18 tahun | Perempuan |
| 14 | 18 tahun | Laki - Laki |
| 15 | 22 tahun | Perempuan |
| 16 | 24 tahun | Laki - Laki |
| 17 | 21 tahun | Perempuan |
| 18 | 22 tahun | Perempuan |
| 19 | 22 tahun | Perempuan |
| 20 | 21 tahun | Laki - Laki |
| 21 | 22 tahun | Perempuan |
| 22 | 21 tahun | Perempuan |
| 23 | 22 tahun | Laki - Laki |
| 24 | 21 tahun | Laki - Laki |
| 25 | 23 tahun | Perempuan |
| 26 | 24 tahun | Perempuan |
| 27 | 23 tahun | Perempuan |
| 28 | 22 tahun | Perempuan |
| 29 | 22 tahun | Perempuan |
| 30 | 22 tahun | Perempuan |
| 31 | 23 tahun | Perempuan |

| | | |
|----|----------|-------------|
| 32 | 22 tahun | Laki - Laki |
| 33 | 28 tahun | Laki - Laki |
| 34 | 22 tahun | Perempuan |
| 35 | 23 tahun | Perempuan |
| 36 | 24 tahun | Perempuan |
| 37 | 19 tahun | Perempuan |
| 38 | 22 tahun | Laki - Laki |
| 39 | 23 tahun | Laki - Laki |
| 40 | 21 tahun | Laki - Laki |
| 41 | 24 tahun | Perempuan |
| 42 | 21 tahun | Perempuan |
| 43 | 24 tahun | Perempuan |
| 44 | 22 tahun | Perempuan |
| 45 | 24 tahun | Laki - Laki |
| 46 | 22 tahun | Perempuan |
| 47 | 21 tahun | Perempuan |
| 48 | 22 tahun | Perempuan |
| 49 | 23 tahun | Perempuan |
| 50 | 21 tahun | Perempuan |
| 51 | 17 tahun | Laki - Laki |
| 52 | 21 tahun | Perempuan |
| 53 | 22 tahun | Perempuan |
| 54 | 22 tahun | Perempuan |
| 55 | 21 tahun | Perempuan |
| 56 | 22 tahun | Perempuan |
| 57 | 21 tahun | Perempuan |
| 58 | 23 tahun | Laki - Laki |
| 59 | 23 tahun | Perempuan |
| 60 | 22 tahun | Perempuan |
| 61 | 21 tahun | Perempuan |
| 62 | 18 tahun | Laki - Laki |
| 63 | 22 tahun | Perempuan |

| | | |
|----|----------|-------------|
| 64 | 22 tahun | Laki - Laki |
| 65 | 24 tahun | Perempuan |
| 66 | 22 tahun | Perempuan |
| 67 | 21 tahun | Perempuan |
| 68 | 22 tahun | Perempuan |
| 69 | 22 tahun | Perempuan |
| 70 | 25 tahun | Laki - Laki |
| 71 | 22 tahun | Perempuan |
| 72 | 25 tahun | Perempuan |
| 73 | 21 tahun | Laki - Laki |
| 74 | 23 tahun | Laki - Laki |
| 75 | 24 tahun | Laki - Laki |
| 76 | 21 tahun | Laki - Laki |
| 77 | 22 tahun | Laki - Laki |
| 78 | 20 tahun | Perempuan |
| 79 | 22 tahun | Perempuan |
| 80 | 22 tahun | Perempuan |
| 81 | 22 tahun | Perempuan |
| 82 | 22 tahun | Perempuan |
| 83 | 21 tahun | Laki - Laki |
| 84 | 19 tahun | Laki - Laki |
| 85 | 22 tahun | Laki - Laki |
| 86 | 22 tahun | Perempuan |
| 87 | 22 tahun | Laki - Laki |
| 88 | 27 tahun | Laki - Laki |
| 89 | 22 tahun | Perempuan |
| 90 | 23 tahun | Laki - Laki |
| 91 | 23 tahun | Laki - Laki |
| 92 | 24 tahun | Perempuan |
| 93 | 27 tahun | Laki - Laki |
| 94 | 26 tahun | Perempuan |
| 95 | 22 tahun | Laki - Laki |

| | | |
|-----|----------|-------------|
| 96 | 18 tahun | Perempuan |
| 97 | 22 tahun | Perempuan |
| 98 | 22 tahun | Perempuan |
| 99 | 21 tahun | Laki - Laki |
| 100 | 21 tahun | Laki - Laki |

Tabulasi Data Responden

Variabel Motivasi (X1)

| No. | MOTIVASI (X1) | | | | | | Total Score | Mean |
|-----|---------------|----|----|----|----|----|-------------|------|
| | X1 | X2 | X3 | X4 | X5 | | | |
| 1 | 4 | 5 | 5 | 5 | 4 | 23 | 4.6 | |
| 2 | 4 | 4 | 4 | 5 | 4 | 21 | 4.2 | |
| 3 | 5 | 5 | 5 | 4 | 5 | 24 | 4.8 | |
| 4 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | |
| 5 | 5 | 4 | 5 | 5 | 5 | 24 | 4.8 | |
| 6 | 4 | 4 | 4 | 4 | 4 | 20 | 4 | |
| 7 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | |
| 8 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | |
| 9 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | |
| 10 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | |
| 11 | 5 | 5 | 5 | 5 | 5 | 25 | 5 | |

| | | | | | | | |
|----|---|---|---|---|---|----|-----|
| 12 | 4 | 4 | 5 | 5 | 5 | 23 | 4.6 |
| 13 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 14 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 15 | 5 | 5 | 4 | 5 | 5 | 24 | 4.8 |
| 16 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 17 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 18 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 19 | 4 | 4 | 5 | 5 | 5 | 23 | 4.6 |
| 20 | 4 | 4 | 4 | 4 | 5 | 21 | 4.2 |
| 21 | 4 | 5 | 5 | 5 | 5 | 24 | 4.8 |
| 22 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 23 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 24 | 3 | 4 | 5 | 5 | 5 | 22 | 4.4 |
| 25 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 26 | 4 | 5 | 5 | 5 | 4 | 23 | 4.6 |
| 27 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 28 | 5 | 5 | 5 | 5 | 4 | 24 | 4.8 |
| 29 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 30 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 31 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |

| | | | | | | | |
|----|---|---|---|---|---|----|-----|
| 32 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 33 | 4 | 4 | 4 | 5 | 4 | 21 | 4.2 |
| 34 | 4 | 4 | 5 | 5 | 5 | 23 | 4.6 |
| 35 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 36 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 37 | 5 | 4 | 5 | 5 | 4 | 23 | 4.6 |
| 38 | 4 | 5 | 4 | 5 | 4 | 22 | 4.4 |
| 39 | 4 | 4 | 4 | 5 | 4 | 21 | 4.2 |
| 40 | 1 | 1 | 1 | 1 | 1 | 5 | 1 |
| 41 | 4 | 5 | 5 | 5 | 5 | 24 | 4.8 |
| 42 | 4 | 4 | 5 | 4 | 4 | 21 | 4.2 |
| 43 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 44 | 4 | 4 | 4 | 5 | 5 | 22 | 4.4 |
| 45 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 46 | 4 | 4 | 5 | 5 | 4 | 22 | 4.4 |
| 47 | 4 | 4 | 5 | 5 | 5 | 23 | 4.6 |
| 48 | 4 | 5 | 5 | 4 | 4 | 22 | 4.4 |
| 49 | 2 | 3 | 2 | 5 | 3 | 15 | 3 |
| 50 | 2 | 4 | 4 | 4 | 4 | 18 | 3.6 |
| 51 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |

| | | | | | | | |
|----|---|---|---|---|---|----|-----|
| 52 | 4 | 5 | 5 | 5 | 4 | 23 | 4.6 |
| 53 | 4 | 4 | 4 | 5 | 5 | 22 | 4.4 |
| 54 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 55 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 56 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 57 | 4 | 5 | 4 | 5 | 4 | 22 | 4.4 |
| 58 | 4 | 4 | 4 | 5 | 5 | 22 | 4.4 |
| 59 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 60 | 4 | 4 | 5 | 4 | 4 | 21 | 4.2 |
| 61 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 62 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 63 | 4 | 5 | 5 | 5 | 5 | 24 | 4.8 |
| 64 | 5 | 5 | 4 | 5 | 5 | 24 | 4.8 |
| 65 | 4 | 5 | 5 | 4 | 5 | 23 | 4.6 |
| 66 | 5 | 5 | 5 | 4 | 4 | 23 | 4.6 |
| 67 | 3 | 3 | 3 | 3 | 3 | 15 | 3 |
| 68 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 69 | 5 | 3 | 4 | 5 | 4 | 21 | 4.2 |
| 70 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 71 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |

| | | | | | | | |
|----|---|---|---|---|---|----|-----|
| 72 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 73 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 74 | 4 | 3 | 4 | 3 | 4 | 18 | 3.6 |
| 75 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 76 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 77 | 4 | 4 | 5 | 4 | 4 | 21 | 4.2 |
| 78 | 5 | 5 | 5 | 4 | 5 | 24 | 4.8 |
| 79 | 4 | 4 | 4 | 3 | 4 | 19 | 3.8 |
| 80 | 4 | 4 | 4 | 5 | 5 | 22 | 4.4 |
| 81 | 4 | 4 | 5 | 4 | 5 | 22 | 4.4 |
| 82 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 83 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 84 | 4 | 5 | 4 | 5 | 5 | 23 | 4.6 |
| 85 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 86 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 87 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 88 | 5 | 5 | 5 | 4 | 5 | 24 | 4.8 |
| 89 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 90 | 4 | 5 | 5 | 5 | 4 | 23 | 4.6 |
| 91 | 4 | 4 | 5 | 5 | 5 | 23 | 4.6 |

| | | | | | | | |
|-----------------|------|------|------|------|------|-------|------|
| 92 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 93 | 5 | 5 | 5 | 4 | 4 | 23 | 4.6 |
| 94 | 4 | 4 | 5 | 5 | 5 | 23 | 4.6 |
| 95 | 4 | 4 | 4 | 5 | 5 | 22 | 4.4 |
| 96 | 4 | 4 | 5 | 5 | 5 | 23 | 4.6 |
| 97 | 4 | 5 | 5 | 4 | 5 | 23 | 4.6 |
| 98 | 4 | 5 | 5 | 5 | 5 | 24 | 4.8 |
| 99 | 5 | 5 | 4 | 4 | 5 | 23 | 4.6 |
| 100 | 5 | 5 | 4 | 4 | 4 | 22 | 4.4 |
| Total | 439 | 452 | 461 | 464 | 459 | 2275 | 455 |
| Rata-Rata Score | 4.39 | 4.52 | 4.61 | 4.64 | 4.59 | 22.75 | 4.55 |

Sikap (X2)

| No. | Sikap (X2) | | | | | total score | Rata-rata Score |
|-----|------------|----|----|----|----|-------------|-----------------|
| | X1 | X2 | X3 | X4 | X5 | | |
| 1 | 4 | 5 | 4 | 5 | 5 | 23 | 4.6 |
| 2 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 3 | 4 | 4 | 3 | 3 | 3 | 17 | 3.4 |
| 4 | 5 | 4 | 5 | 5 | 4 | 23 | 4.6 |

| | | | | | | | |
|----|---|---|---|---|---|----|-----|
| 5 | 5 | 4 | 4 | 5 | 5 | 23 | 4.6 |
| 6 | 4 | 4 | 3 | 4 | 4 | 19 | 3.8 |
| 7 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 8 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 9 | 4 | 4 | 3 | 4 | 3 | 18 | 3.6 |
| 10 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 11 | 4 | 5 | 4 | 4 | 5 | 22 | 4.4 |
| 12 | 5 | 4 | 4 | 4 | 4 | 21 | 4.2 |
| 13 | 5 | 5 | 4 | 5 | 5 | 24 | 4.8 |
| 14 | 4 | 4 | 5 | 4 | 5 | 22 | 4.4 |
| 15 | 4 | 4 | 4 | 4 | 5 | 21 | 4.2 |
| 16 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 17 | 4 | 4 | 3 | 4 | 4 | 19 | 3.8 |
| 18 | 5 | 5 | 5 | 4 | 4 | 23 | 4.6 |
| 19 | 4 | 4 | 5 | 3 | 4 | 20 | 4 |
| 20 | 4 | 4 | 4 | 3 | 3 | 18 | 3.6 |
| 21 | 4 | 4 | 4 | 2 | 5 | 19 | 3.8 |
| 22 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 23 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 24 | 4 | 5 | 4 | 4 | 4 | 21 | 4.2 |

| | | | | | | | |
|----|---|---|---|---|---|----|-----|
| 25 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 26 | 4 | 4 | 3 | 4 | 4 | 19 | 3.8 |
| 27 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 28 | 4 | 5 | 5 | 5 | 5 | 24 | 4.8 |
| 29 | 5 | 5 | 1 | 5 | 5 | 21 | 4.2 |
| 30 | 4 | 4 | 3 | 4 | 4 | 19 | 3.8 |
| 31 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 32 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 33 | 4 | 5 | 5 | 4 | 4 | 22 | 4.4 |
| 34 | 4 | 4 | 4 | 4 | 5 | 21 | 4.2 |
| 35 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 36 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 37 | 5 | 5 | 5 | 4 | 5 | 24 | 4.8 |
| 38 | 4 | 4 | 4 | 5 | 5 | 22 | 4.4 |
| 39 | 4 | 4 | 3 | 3 | 4 | 18 | 3.6 |
| 40 | 3 | 1 | 1 | 1 | 1 | 7 | 1.4 |
| 41 | 4 | 5 | 5 | 4 | 4 | 22 | 4.4 |
| 42 | 5 | 4 | 3 | 4 | 4 | 20 | 4 |
| 43 | 4 | 5 | 4 | 4 | 4 | 21 | 4.2 |
| 44 | 4 | 4 | 4 | 5 | 5 | 22 | 4.4 |

| | | | | | | | |
|----|---|---|---|---|---|----|-----|
| 45 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 46 | 4 | 5 | 4 | 4 | 4 | 21 | 4.2 |
| 47 | 5 | 4 | 4 | 4 | 4 | 21 | 4.2 |
| 48 | 5 | 5 | 4 | 4 | 4 | 22 | 4.4 |
| 49 | 3 | 3 | 2 | 4 | 3 | 15 | 3 |
| 50 | 4 | 4 | 1 | 4 | 2 | 15 | 3 |
| 51 | 4 | 4 | 2 | 4 | 4 | 18 | 3.6 |
| 52 | 4 | 4 | 4 | 3 | 4 | 19 | 3.8 |
| 53 | 4 | 4 | 3 | 3 | 3 | 17 | 3.4 |
| 54 | 5 | 5 | 5 | 4 | 5 | 24 | 4.8 |
| 55 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 56 | 5 | 5 | 4 | 5 | 5 | 24 | 4.8 |
| 57 | 4 | 5 | 4 | 4 | 4 | 21 | 4.2 |
| 58 | 4 | 5 | 4 | 4 | 4 | 21 | 4.2 |
| 59 | 4 | 4 | 4 | 5 | 4 | 21 | 4.2 |
| 60 | 4 | 4 | 3 | 4 | 4 | 19 | 3.8 |
| 61 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 62 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 63 | 5 | 5 | 4 | 3 | 4 | 21 | 4.2 |
| 64 | 5 | 4 | 4 | 4 | 5 | 22 | 4.4 |

| | | | | | | | |
|----|---|---|---|---|---|----|-----|
| 65 | 3 | 4 | 5 | 4 | 5 | 21 | 4.2 |
| 66 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 67 | 3 | 3 | 3 | 3 | 3 | 15 | 3 |
| 68 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 69 | 4 | 4 | 5 | 4 | 4 | 21 | 4.2 |
| 70 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 71 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 72 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 73 | 5 | 5 | 2 | 5 | 5 | 22 | 4.4 |
| 74 | 4 | 4 | 3 | 5 | 5 | 21 | 4.2 |
| 75 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 76 | 5 | 4 | 5 | 4 | 4 | 22 | 4.4 |
| 77 | 3 | 4 | 4 | 3 | 4 | 18 | 3.6 |
| 78 | 5 | 4 | 4 | 4 | 4 | 21 | 4.2 |
| 79 | 4 | 4 | 5 | 4 | 4 | 21 | 4.2 |
| 80 | 5 | 4 | 4 | 5 | 4 | 22 | 4.4 |
| 81 | 4 | 5 | 4 | 5 | 4 | 22 | 4.4 |
| 82 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 83 | 4 | 4 | 4 | 3 | 5 | 20 | 4 |
| 84 | 4 | 5 | 4 | 4 | 4 | 21 | 4.2 |

| | | | | | | | |
|-----------------|------|-----|------|------|------|-------|-------|
| 85 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 86 | 4 | 4 | 1 | 4 | 4 | 17 | 3.4 |
| 87 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 88 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 89 | 5 | 5 | 5 | 5 | 4 | 24 | 4.8 |
| 90 | 4 | 4 | 5 | 5 | 4 | 22 | 4.4 |
| 91 | 5 | 4 | 5 | 4 | 5 | 23 | 4.6 |
| 92 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 93 | 4 | 4 | 3 | 5 | 5 | 21 | 4.2 |
| 94 | 4 | 4 | 4 | 4 | 5 | 21 | 4.2 |
| 95 | 5 | 4 | 4 | 5 | 5 | 23 | 4.6 |
| 96 | 4 | 4 | 3 | 4 | 4 | 19 | 3.8 |
| 97 | 4 | 4 | 4 | 3 | 5 | 20 | 4 |
| 98 | 4 | 4 | 5 | 5 | 5 | 23 | 4.6 |
| 99 | 4 | 4 | 5 | 5 | 5 | 23 | 4.6 |
| 100 | 5 | 5 | 4 | 5 | 4 | 23 | 4.6 |
| Total | 439 | 440 | 408 | 427 | 438 | 2152 | 430.4 |
| Rata-Rata Score | 4.39 | 4.4 | 4.08 | 4.27 | 4.38 | 21.52 | 4.304 |

Pendidikan Kewirausahaan (X3)

| No. | Pendidikan Kewirausahaan (X3) | | | total score | Rata-rata Score |
|-----|-------------------------------|----|----|-------------|-----------------|
| | X1 | X2 | X3 | | |
| 1 | 3 | 5 | 4 | 12 | 4 |
| 2 | 4 | 4 | 4 | 12 | 4 |
| 3 | 4 | 4 | 4 | 12 | 4 |
| 4 | 5 | 5 | 5 | 15 | 5 |
| 5 | 4 | 4 | 5 | 13 | 4.33 |
| 6 | 4 | 4 | 4 | 12 | 4 |
| 7 | 5 | 5 | 5 | 15 | 5 |
| 8 | 5 | 5 | 5 | 15 | 5 |
| 9 | 4 | 4 | 5 | 13 | 4.33 |
| 10 | 5 | 5 | 5 | 15 | 5 |
| 11 | 4 | 5 | 5 | 14 | 4.67 |
| 12 | 4 | 4 | 4 | 12 | 4 |
| 13 | 4 | 5 | 5 | 14 | 4.67 |
| 14 | 5 | 5 | 5 | 15 | 5 |
| 15 | 4 | 4 | 5 | 13 | 4.33 |
| 16 | 4 | 4 | 4 | 12 | 4 |

| | | | | | |
|----|---|---|---|----|------|
| 17 | 3 | 3 | 5 | 11 | 3.67 |
| 18 | 5 | 5 | 5 | 15 | 5 |
| 19 | 4 | 4 | 3 | 11 | 3.67 |
| 20 | 4 | 4 | 5 | 13 | 4.33 |
| 21 | 4 | 4 | 4 | 12 | 4 |
| 22 | 4 | 4 | 4 | 12 | 4 |
| 23 | 5 | 5 | 5 | 15 | 5 |
| 24 | 4 | 4 | 4 | 12 | 4 |
| 25 | 5 | 5 | 5 | 15 | 5 |
| 26 | 4 | 4 | 4 | 12 | 4 |
| 27 | 4 | 4 | 4 | 12 | 4 |
| 28 | 4 | 5 | 5 | 14 | 4.67 |
| 29 | 5 | 5 | 5 | 15 | 5 |
| 30 | 4 | 4 | 4 | 12 | 4 |
| 31 | 4 | 4 | 4 | 12 | 4 |
| 32 | 5 | 5 | 5 | 15 | 5 |
| 33 | 5 | 5 | 5 | 15 | 5 |
| 34 | 4 | 4 | 4 | 12 | 4 |
| 35 | 5 | 5 | 5 | 15 | 5 |
| 36 | 5 | 5 | 5 | 15 | 5 |

| | | | | | |
|----|---|---|---|----|------|
| 37 | 5 | 4 | 5 | 14 | 4.67 |
| 38 | 4 | 4 | 4 | 12 | 4 |
| 39 | 4 | 4 | 5 | 13 | 4.33 |
| 40 | 3 | 3 | 1 | 7 | 2.33 |
| 41 | 4 | 4 | 5 | 13 | 4.33 |
| 42 | 3 | 4 | 4 | 11 | 3.67 |
| 43 | 4 | 4 | 5 | 13 | 4.33 |
| 44 | 4 | 5 | 5 | 14 | 4.67 |
| 45 | 5 | 5 | 5 | 15 | 5 |
| 46 | 4 | 4 | 4 | 12 | 4 |
| 47 | 4 | 4 | 4 | 12 | 4 |
| 48 | 4 | 4 | 5 | 13 | 4.33 |
| 49 | 4 | 3 | 4 | 11 | 3.67 |
| 50 | 3 | 4 | 4 | 11 | 3.67 |
| 51 | 4 | 4 | 4 | 12 | 4 |
| 52 | 3 | 4 | 5 | 12 | 4 |
| 53 | 4 | 4 | 4 | 12 | 4 |
| 54 | 5 | 5 | 5 | 15 | 5 |
| 55 | 5 | 5 | 5 | 15 | 5 |
| 56 | 4 | 4 | 4 | 12 | 4 |

| | | | | | |
|----|---|---|---|----|------|
| 57 | 5 | 4 | 4 | 13 | 4.33 |
| 58 | 4 | 5 | 4 | 13 | 4.33 |
| 59 | 5 | 5 | 4 | 14 | 4.67 |
| 60 | 4 | 4 | 4 | 12 | 4 |
| 61 | 5 | 5 | 5 | 15 | 5 |
| 62 | 5 | 5 | 5 | 15 | 5 |
| 63 | 5 | 5 | 5 | 15 | 5 |
| 64 | 5 | 5 | 5 | 15 | 5 |
| 65 | 5 | 4 | 5 | 14 | 4.67 |
| 66 | 5 | 5 | 5 | 15 | 5 |
| 67 | 3 | 3 | 3 | 9 | 3 |
| 68 | 4 | 5 | 5 | 14 | 4.67 |
| 69 | 5 | 4 | 4 | 13 | 4.33 |
| 70 | 5 | 5 | 5 | 15 | 5 |
| 71 | 5 | 5 | 5 | 15 | 5 |
| 72 | 5 | 5 | 5 | 15 | 5 |
| 73 | 5 | 5 | 5 | 15 | 5 |
| 74 | 5 | 3 | 4 | 12 | 4 |
| 75 | 5 | 5 | 5 | 15 | 5 |
| 76 | 4 | 4 | 4 | 12 | 4 |

| | | | | | |
|----|---|---|---|----|------|
| 77 | 5 | 4 | 5 | 14 | 4.67 |
| 78 | 3 | 4 | 4 | 11 | 3.67 |
| 79 | 4 | 3 | 5 | 12 | 4 |
| 80 | 4 | 4 | 5 | 13 | 4.33 |
| 81 | 5 | 4 | 5 | 14 | 4.67 |
| 82 | 4 | 4 | 5 | 13 | 4.33 |
| 83 | 4 | 4 | 4 | 12 | 4 |
| 84 | 5 | 4 | 4 | 13 | 4.33 |
| 85 | 5 | 5 | 5 | 15 | 5 |
| 86 | 4 | 5 | 5 | 14 | 4.67 |
| 87 | 5 | 5 | 5 | 15 | 5 |
| 88 | 4 | 4 | 5 | 13 | 4.33 |
| 89 | 4 | 4 | 5 | 13 | 4.33 |
| 90 | 5 | 5 | 4 | 14 | 4.67 |
| 91 | 4 | 4 | 5 | 13 | 4.33 |
| 92 | 5 | 5 | 5 | 15 | 5 |
| 93 | 4 | 4 | 4 | 12 | 4 |
| 94 | 5 | 5 | 5 | 15 | 5 |
| 95 | 5 | 5 | 5 | 15 | 5 |
| 96 | 4 | 4 | 5 | 13 | 4.33 |

| | | | | | |
|-----------------|------|------|------|-------|--------|
| 97 | 5 | 5 | 5 | 15 | 5 |
| 98 | 4 | 4 | 5 | 13 | 4.33 |
| 99 | 4 | 4 | 4 | 12 | 4 |
| 100 | 5 | 4 | 4 | 13 | 4.33 |
| Total | 435 | 436 | 455 | 1326 | 441.99 |
| Rata-Rata Score | 4.35 | 4.36 | 4.55 | 13.26 | 4.42 |

Keberhasilan Berwirausaha (Y)

| No. | Keberhasilan Berwirausaha (Y) | | | | | total score | Rata-rata Score |
|-----|-------------------------------|----|----|----|----|-------------|-----------------|
| | Y1 | Y2 | Y3 | Y4 | Y5 | | |
| 1 | 4 | 5 | 5 | 5 | 4 | 23 | 4.6 |
| 2 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 3 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 4 | 4 | 5 | 5 | 5 | 5 | 24 | 4.8 |
| 5 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 6 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 7 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 8 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 9 | 4 | 4 | 4 | 3 | 4 | 19 | 3.8 |

| | | | | | | | |
|----|---|---|---|---|---|----|-----|
| 10 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 11 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 12 | 4 | 5 | 5 | 4 | 4 | 22 | 4.4 |
| 13 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 14 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 15 | 5 | 5 | 5 | 4 | 4 | 23 | 4.6 |
| 16 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 17 | 4 | 5 | 5 | 5 | 5 | 24 | 4.8 |
| 18 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 19 | 5 | 4 | 5 | 3 | 5 | 22 | 4.4 |
| 20 | 4 | 4 | 5 | 4 | 5 | 22 | 4.4 |
| 21 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 22 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 23 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 24 | 4 | 4 | 5 | 5 | 5 | 23 | 4.6 |
| 25 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 26 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 27 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 28 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 29 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |

| | | | | | | | |
|----|---|---|---|---|---|----|-----|
| 30 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 31 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 32 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 33 | 5 | 4 | 5 | 5 | 5 | 24 | 4.8 |
| 34 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 35 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 36 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 37 | 4 | 5 | 5 | 4 | 5 | 23 | 4.6 |
| 38 | 4 | 5 | 5 | 3 | 4 | 21 | 4.2 |
| 39 | 5 | 5 | 5 | 4 | 4 | 23 | 4.6 |
| 40 | 1 | 5 | 1 | 3 | 3 | 13 | 2.6 |
| 41 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 42 | 4 | 4 | 5 | 3 | 4 | 20 | 4 |
| 43 | 5 | 5 | 5 | 2 | 5 | 22 | 4.4 |
| 44 | 4 | 5 | 5 | 4 | 5 | 23 | 4.6 |
| 45 | 4 | 5 | 4 | 4 | 5 | 22 | 4.4 |
| 46 | 5 | 4 | 4 | 4 | 4 | 21 | 4.2 |
| 47 | 4 | 5 | 5 | 4 | 4 | 22 | 4.4 |
| 48 | 4 | 5 | 5 | 5 | 4 | 23 | 4.6 |
| 49 | 4 | 4 | 4 | 3 | 4 | 19 | 3.8 |

| | | | | | | | |
|----|---|---|---|---|---|----|-----|
| 50 | 4 | 4 | 4 | 2 | 4 | 18 | 3.6 |
| 51 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 52 | 5 | 5 | 5 | 4 | 5 | 24 | 4.8 |
| 53 | 5 | 4 | 3 | 4 | 4 | 20 | 4 |
| 54 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 55 | 5 | 5 | 4 | 5 | 5 | 24 | 4.8 |
| 56 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 57 | 5 | 4 | 4 | 5 | 4 | 22 | 4.4 |
| 58 | 5 | 4 | 4 | 4 | 5 | 22 | 4.4 |
| 59 | 4 | 4 | 4 | 4 | 5 | 21 | 4.2 |
| 60 | 3 | 5 | 5 | 4 | 4 | 21 | 4.2 |
| 61 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 62 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 63 | 5 | 5 | 4 | 4 | 5 | 23 | 4.6 |
| 64 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 65 | 5 | 4 | 3 | 4 | 5 | 21 | 4.2 |
| 66 | 5 | 4 | 5 | 5 | 5 | 24 | 4.8 |
| 67 | 3 | 3 | 3 | 3 | 3 | 15 | 3 |
| 68 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 69 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |

| | | | | | | | |
|----|---|---|---|---|---|----|-----|
| 70 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 71 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 72 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 73 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 74 | 4 | 4 | 5 | 3 | 5 | 21 | 4.2 |
| 75 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 76 | 3 | 5 | 5 | 3 | 5 | 21 | 4.2 |
| 77 | 4 | 5 | 4 | 3 | 3 | 19 | 3.8 |
| 78 | 4 | 5 | 5 | 4 | 4 | 22 | 4.4 |
| 79 | 5 | 5 | 5 | 3 | 5 | 23 | 4.6 |
| 80 | 4 | 4 | 4 | 3 | 4 | 19 | 3.8 |
| 81 | 4 | 5 | 4 | 5 | 4 | 22 | 4.4 |
| 82 | 4 | 4 | 4 | 4 | 4 | 20 | 4 |
| 83 | 4 | 4 | 4 | 5 | 4 | 21 | 4.2 |
| 84 | 3 | 5 | 4 | 5 | 5 | 22 | 4.4 |
| 85 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 86 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 87 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 88 | 4 | 4 | 3 | 4 | 5 | 20 | 4 |
| 89 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |

| | | | | | | | |
|-------------------------|------|------|------|------|------|-------|-------|
| 90 | 4 | 4 | 5 | 5 | 5 | 23 | 4.6 |
| 91 | 5 | 5 | 4 | 4 | 5 | 23 | 4.6 |
| 92 | 5 | 5 | 5 | 5 | 5 | 25 | 5 |
| 93 | 4 | 5 | 5 | 4 | 4 | 22 | 4.4 |
| 94 | 4 | 4 | 4 | 4 | 5 | 21 | 4.2 |
| 95 | 5 | 4 | 4 | 4 | 5 | 22 | 4.4 |
| 96 | 5 | 4 | 4 | 4 | 5 | 22 | 5 |
| 97 | 5 | 5 | 5 | 4 | 5 | 24 | 3.8 |
| 98 | 4 | 4 | 4 | 5 | 4 | 21 | 5 |
| 99 | 5 | 5 | 5 | 5 | 5 | 25 | 4 |
| 100 | 4 | 4 | 4 | 4 | 5 | 21 | 4.2 |
| Total | 443 | 457 | 451 | 429 | 457 | 2237 | 446.8 |
| Rata - Rata Score | 4.43 | 4.57 | 4.51 | 4.29 | 4.57 | 22.37 | 4.468 |

LAMPIRAN 3

Hasil Uji Validitas Dan Reliabilitas

Uji Validitas Variabel Motivasi (X1)

Correlations

| | | X1.1 | X1.2 | X1.3 | X1.4 | X1.5 | TOTAL |
|------|---------------------|-------|-------|-------|-------|-------|--------|
| X1.1 | Pearson Correlation | 1 | .740* | .676* | .500* | .657* | .850** |
| | Sig. (2-tailed) | | .000 | .000 | .000 | .000 | .000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| X2.2 | Pearson Correlation | .740* | 1 | .727* | .575* | .666* | .877** |
| | Sig. (2-tailed) | .000 | | .000 | .000 | .000 | .000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| X3.3 | Pearson Correlation | .676* | .727* | 1 | .565* | .715* | .869** |
| | Sig. (2-tailed) | .000 | .000 | | .000 | .000 | .000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| X4.4 | Pearson Correlation | .500* | .575* | .565* | 1 | .671* | .774** |
| | Sig. (2-tailed) | .000 | .000 | .000 | | .000 | .000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |

| | | | | | | | |
|----------|---------------------|-------|-------|-------|-------|-------|--------|
| X5.5 | Pearson Correlation | .657* | .666* | .715* | .671* | 1 | .870** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | | .000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| Motivasi | Pearson Correlation | .850* | .877* | .869* | .774* | .870* | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |

** . Correlation is significant at the 0.01 level (2-tailed).

Uji Reliabilitas Motivasi (X1)

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .902 | 5 |

Uji Validitas Variabel Sikap (X2)

Correlations

| | X2.1 | X2.2 | X2.3 | X2.4 | X2.5 | TOTAL |
|-----------------------------|-------|-------|-------|-------|-------|--------|
| Pearson X2.1 Correlation | 1 | .609* | .425* | .567* | .498* | .746** |
| Sig. (2-tailed) | | .000 | .000 | .000 | .000 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 |
| Pearson X2.2 Correlation | .609* | 1 | .515* | .597* | .579* | .812** |
| Sig. (2-tailed) | .000 | | .000 | .000 | .000 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 |
| Pearson X2.3 Correlation | .425* | .515* | 1 | .396* | .556* | .779** |
| Sig. (2-tailed) | .000 | .000 | | .000 | .000 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 |
| Pearson X2.4 Correlation | .567* | .597* | .396* | 1 | .614* | .791** |
| Sig. (2-tailed) | .000 | .000 | .000 | | .000 | .000 |
| N | 100 | 100 | 100 | 100 | 100 | 100 |
| Pearson X2.5 Correlation | .498* | .579* | .556* | .614* | 1 | .823** |

| | | | | | | | |
|-------|---------------------|-------|-------|-------|-------|-------|------|
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | | .000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| Sikap | Pearson Correlation | .746* | .812* | .779* | .791* | .823* | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |

** . Correlation is significant at the 0.01 level (2-tailed).

Uji Reliabilitas Sikap (X2)

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .834 | 5 |

Uji Validitas Variabel Pendidikan Kewirausahaan (X3)

Correlations

| | | X3.1 | X3.2 | X3.3 | TOTAL |
|--------------------------|---------------------|--------|--------|--------|--------|
| X3.1 | Pearson Correlation | 1 | .608** | .472** | .833** |
| | Sig. (2-tailed) | | .000 | .000 | .000 |
| | N | 100 | 100 | 100 | 100 |
| X3.2 | Pearson Correlation | .608** | 1 | .535** | .852** |
| | Sig. (2-tailed) | .000 | | .000 | .000 |
| | N | 100 | 100 | 100 | 100 |
| X3.3 | Pearson Correlation | .472** | .535** | 1 | .811** |
| | Sig. (2-tailed) | .000 | .000 | | .000 |
| | N | 100 | 100 | 100 | 100 |
| Pendidikan_Kewirausahaan | Pearson Correlation | .833** | .852** | .811** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | |
| | N | 100 | 100 | 100 | 100 |

** . Correlation is significant at the 0.01 level (2-tailed).

**Uji Reliabilitas Pendidikan
Kewirausahaan (X3)
Reliability Statistics**

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .776 | 3 |

Uji Validitas Variabel Keberhasilan Berwirausaha (Y)

Correlations

| | | Y.1 | Y.2 | Y.3 | Y.4 | Y.5 | TOTAL |
|-----|---------------------|------------|------------|------------|------------|------------|------------|
| Y.1 | Pearson Correlation | 1 | .33 2** | .56 9** | .47 2** | .57 6** | .786* * |
| | Sig. (2-tailed) | | .00 1 | .00 0 | .00 0 | .00 0 | .000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| | | | | | | | |
| Y.2 | Pearson Correlation | .33 2** | 1 | .55 2** | .42 5** | .40 5** | .683* * |
| | Sig. (2-tailed) | .00 1 | | .00 0 | .00 0 | .00 0 | .000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| | | | | | | | |
| Y.3 | Pearson Correlation | .56 9** | .55 2** | 1 | .41 7** | .51 5** | .803* * |
| | Sig. (2-tailed) | .00 0 | .00 0 | | .00 0 | .00 0 | .000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| | | | | | | | |
| Y.4 | Pearson Correlation | .47 2** | .42 5** | .41 7** | 1 | .49 3** | .760* * |
| | Sig. (2-tailed) | .00 0 | .00 0 | .00 0 | | .00 0 | .000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| | | | | | | | |

| | | | | | | | |
|---------------------------|---------------------|--------|--------|--------|--------|--------|--------|
| Y.5 | Pearson Correlation | .576** | .405** | .515** | .493** | 1 | .771** |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | | .000 |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| | | | | | | | |
| Keberhasilan_Berwirausaha | Pearson Correlation | .786** | .683** | .803** | .760** | .771** | 1 |
| | Sig. (2-tailed) | .000 | .000 | .000 | .000 | .000 | |
| | N | 100 | 100 | 100 | 100 | 100 | 100 |
| | | | | | | | |

** . Correlation is significant at the 0.01 level (2-tailed).

Uji Reliabilitas Keberhasilan Berwirausaha (Y)

Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .814 | 5 |

LAMPIRAN 4

Hasil Analisis Regresi Spss

Model Summary^b

| Model | R | R Square | Adjusted R Square | Std. Error of the Estimate |
|-------|-------------------|----------|-------------------|----------------------------|
| 1 | .756 ^a | .572 | .559 | 1.473 |

- a. Predictors: (Constant), PENDIDIKAN KEWIRAUSAHAAN, MOTIVASI, SIKAP
- b. Dependent Variable: KEBERHASILAN BERWIRAUSAHA

ANOVA

| Model | Sum of Squares | df | Mean Square | F | Sig. |
|--------------|----------------|----|-------------|--------|-------------------|
| 1 Regression | 278.492 | 3 | 92.831 | 42.759 | .000 ^b |
| Residual | 208.418 | 96 | 2.171 | | |
| Total | 486.910 | 99 | | | |

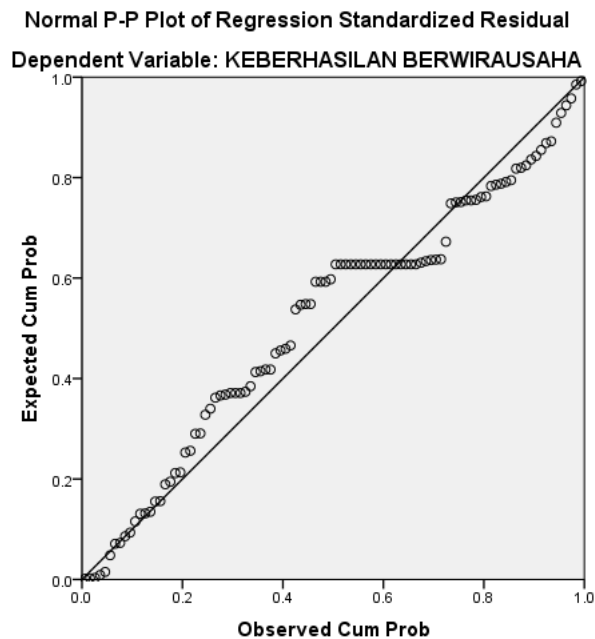
- a. Dependent Variable: KEBERHASILAN BERWIRAUSAHA
- b. Predictors: (Constant), PENDIDIKAN KEWIRAUSAHAAN, MOTIVASI, SIKAP

Coefficients^a

| Model | Unstandardized Coefficients | Standardized Coefficients | t | Sig. | Correlations | Collinearity Statistics |
|-------|-----------------------------|---------------------------|---|------|--------------|-------------------------|
|-------|-----------------------------|---------------------------|---|------|--------------|-------------------------|

| | B | St d. Er ror | Beta | | | Ze ro - or de r | Par tial | P ar t | Tole ranc e | VI F |
|---------------------------------|-------|-----------------------|------|-------|------|--------------------------------|-------------|--------------|-------------------|---------|
| 1 (Constant) | 4.338 | 1.648 | | 2.633 | .010 | | | | | |
| MOTIVASI | .330 | .097 | .339 | 3.212 | .011 | .672 | .327 | .226 | .446 | 2.243 |
| SIKAP | .179 | .081 | .220 | 2.200 | .030 | .640 | .219 | .147 | .445 | 2.246 |
| PENDIDIKAN KEWIRAU SAHAAN | .497 | .125 | .325 | 3.983 | .000 | .624 | .377 | .266 | .669 | 1.496 |

a. Dependent Variable: KEBERHASILAN BERWIRAUSAHA

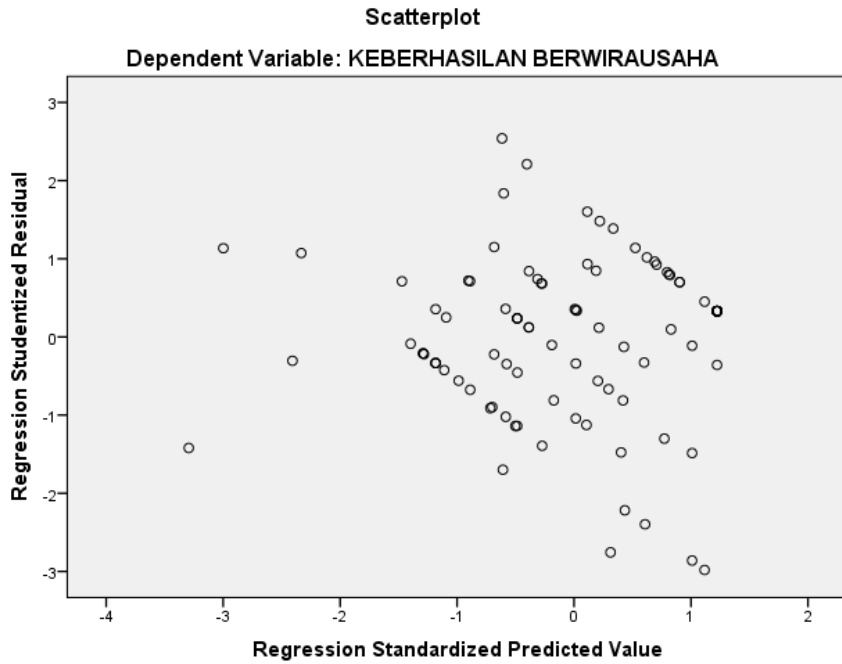


One-Sample Kolmogorov-Smirnov Test

| | | Unstandardized Residual |
|----------------------------------|----------------|-------------------------|
| N | | 100 |
| Normal Parameters ^{a,b} | Mean | .0000000 |
| | Std. Deviation | 1.45094090 |
| Most Extreme Differences | Absolute | .134 |
| | Positive | .080 |
| | Negative | -.134 |
| Kolmogorov-Smirnov Z | | 2.292 |
| Asymp. Sig. (2-tailed) | | .134 |

a. Test distribution is Normal.

b. Calculated from data.



Frequency Motivasi

Dengan disiplin yang tinggi maka akan mendukung kegiatan berwirausaha

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------------------------|-----------|---------|---------------|--------------------|
| Valid Sangat Tidak Setuju | 1 | 1.0 | 1.0 | 1.0 |
| Tidak Setuju | 2 | 2.0 | 2.0 | 3.0 |
| Ragu-ragu | 2 | 2.0 | 2.0 | 5.0 |
| Setuju | 47 | 47.0 | 47.0 | 52.0 |

| | | | | |
|---------------|-----|-------|-------|-------|
| Sangat Setuju | 48 | 48.0 | 48.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

Dengan melakukan perjuangan yang semaksimal mungkin akan mendukung kegiatan berwirausaha

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------------------------|-----------|---------|---------------|--------------------|
| Valid Sangat Tidak Setuju | 1 | 1.0 | 1.0 | 1.0 |
| Ragu-ragu | 4 | 4.0 | 4.0 | 5.0 |
| Setuju | 36 | 36.0 | 36.0 | 41.0 |
| Sangat Setuju | 59 | 59.0 | 59.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

Dengan bekerja ulet dan tahan banting akan mendukung kegiatan berwirausaha

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------------------------|-----------|---------|---------------|--------------------|
| Valid Sangat Tidak Setuju | 1 | 1.0 | 1.0 | 1.0 |
| Tidak Setuju | 1 | 1.0 | 1.0 | 2.0 |
| Ragu-ragu | 1 | 1.0 | 1.0 | 3.0 |
| Setuju | 30 | 30.0 | 30.0 | 33.0 |

| | | | | |
|---------------|-----|-------|-------|-------|
| Sangat Setuju | 67 | 67.0 | 67.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

Dengan adanya ide-ide baru yang inovatif akan mendukung kegiatan berwirausaha

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------------------------|-----------|---------|---------------|--------------------|
| Valid Sangat Tidak Setuju | 1 | 1.0 | 1.0 | 1.0 |
| Ragu-ragu | 3 | 3.0 | 3.0 | 4.0 |
| Setuju | 26 | 26.0 | 26.0 | 30.0 |
| Sangat Setuju | 70 | 70.0 | 70.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

Dengan tanggung jawab yang tinggi maka akan mendukung kegiatan berwirausaha.

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------------------------|-----------|---------|---------------|--------------------|
| Valid Sangat Tidak Setuju | 1 | 1.0 | 1.0 | 1.0 |
| Ragu-ragu | 2 | 2.0 | 2.0 | 3.0 |
| Setuju | 33 | 33.0 | 33.0 | 36.0 |
| Sangat Setuju | 64 | 64.0 | 64.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

Frequency Sikap

Dengan memperbaiki kepribadian yang lebih baik maka akan mendukung kegiatan berwirausaha

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|-----------------|-----------|---------|---------------|--------------------|
| Valid Ragu-ragu | 5 | 5.0 | 5.0 | 5.0 |
| Setuju | 51 | 51.0 | 51.0 | 56.0 |
| Sangat Setuju | 44 | 44.0 | 44.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

Dengan kemampuan untuk mengambil inisiatif maka akan mendukung kemampuan berwirausaha

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------------------------|-----------|---------|---------------|--------------------|
| Valid Sangat Tidak Setuju | 1 | 1.0 | 1.0 | 1.0 |
| Ragu-ragu | 2 | 2.0 | 2.0 | 3.0 |
| Setuju | 52 | 52.0 | 52.0 | 55.0 |
| Sangat Setuju | 45 | 45.0 | 45.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

Dengan memiliki rasa tidak mudah puas akan mendukung kegiatan berwirausaha

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|--|-----------|---------|---------------|--------------------|
|--|-----------|---------|---------------|--------------------|

| | | | | |
|---------------------------------|-----|-------|-------|-------|
| Valid Sangat Tidak Setuju | 4 | 4.0 | 4.0 | 4.0 |
| Tidak Setuju | 3 | 3.0 | 3.0 | 7.0 |
| Ragu- ragu | 14 | 14.0 | 14.0 | 21.0 |
| Setuju | 39 | 39.0 | 39.0 | 60.0 |
| Sangat Setuju | 40 | 40.0 | 40.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

Dengan mandiri dalam mengerjakan tugas akan mendukung kegiatan berwirausaha

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------------------------------|-----------|---------|------------------|-----------------------|
| Valid Sangat Tidak Setuju | 1 | 1.0 | 1.0 | 1.0 |
| Tidak Setuju | 1 | 1.0 | 1.0 | 2.0 |
| Ragu- ragu | 11 | 11.0 | 11.0 | 13.0 |
| Setuju | 44 | 44.0 | 44.0 | 57.0 |
| Sangat Setuju | 43 | 43.0 | 43.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

Mampu mengatasi rintangan lingkungan akan mendukung kegiatan berwirausaha

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------------------------|-----------|---------|---------------|--------------------|
| Valid Sangat Tidak Setuju | 1 | 1.0 | 1.0 | 1.0 |
| Tidak Setuju | 1 | 1.0 | 1.0 | 2.0 |
| Ragu-ragu | 6 | 6.0 | 6.0 | 8.0 |
| Setuju | 43 | 43.0 | 43.0 | 51.0 |
| Sangat Setuju | 49 | 49.0 | 49.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

Frequency Pendidikan Kewirausahaan

Dengan adanya pendidikan kewirausahaan diharapkan bisa menumbuhkan niat saya untuk melakukan kegiatan berwirausaha

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|-----------------|-----------|---------|---------------|--------------------|
| Valid Ragu-ragu | 8 | 8.0 | 8.0 | 8.0 |
| Setuju | 49 | 49.0 | 49.0 | 57.0 |
| Sangat Setuju | 43 | 43.0 | 43.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

**Dari wawasan dalam pendidikan kewirausahaan
diharapkan bisa menjadi bekal dalam menjalankan
kegiatan berwirausaha kedepannya**

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------------------|-----------|---------|------------------|-----------------------|
| Valid Ragu- ragu | 6 | 6.0 | 6.0 | 6.0 |
| Setuju | 52 | 52.0 | 52.0 | 58.0 |
| Sangat Setuju | 42 | 42.0 | 42.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

**Seorang wirausaha yang baik harus memiliki kesadaran
yang besar terhadap peluang yang ada untuk usahanya**

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------------------------------|-----------|---------|------------------|-----------------------|
| Valid Sangat Tidak Setuju | 1 | 1.0 | 1.0 | 1.0 |
| Ragu- ragu | 2 | 2.0 | 2.0 | 3.0 |
| Setuju | 37 | 37.0 | 37.0 | 40.0 |
| Sangat Setuju | 60 | 60.0 | 60.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

Frequency Keberhasilan Berwirausaha

**Saya berhasil berwirausaha karena berpikir kreatif serta
keberanian mengambil keputusan**

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|--|-----------|---------|------------------|-----------------------|
|--|-----------|---------|------------------|-----------------------|

| | | | | | |
|-------|---------------------|-----|-------|-------|-------|
| Valid | Sangat Tidak Setuju | 1 | 1.0 | 1.0 | 1.0 |
| | Ragu-ragu | 5 | 5.0 | 5.0 | 6.0 |
| | Setuju | 45 | 45.0 | 45.0 | 51.0 |
| | Sangat Setuju | 49 | 49.0 | 49.0 | 100.0 |
| | Total | 100 | 100.0 | 100.0 | |

Saya berhasil berwirausaha karena memiliki semangat dan kemauan yang tinggi

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|-----------------|-----------|---------|---------------|--------------------|
| Valid Ragu-ragu | 1 | 1.0 | 1.0 | 1.0 |
| Setuju | 41 | 41.0 | 41.0 | 42.0 |
| Sangat Setuju | 58 | 58.0 | 58.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

Saya berhasil berwirausaha karena berani dalam mengambil resiko

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|---------------------------|-----------|---------|---------------|--------------------|
| Valid Sangat Tidak Setuju | 1 | 1.0 | 1.0 | 1.0 |
| Ragu-ragu | 5 | 5.0 | 5.0 | 6.0 |
| Setuju | 36 | 36.0 | 36.0 | 42.0 |

| | | | | |
|---------------|-----|-------|-------|-------|
| Sangat Setuju | 58 | 58.0 | 58.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

Saya berhasil berwirausaha karena mempunyai jiwa kepemimpinan yang tinggi

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|--------------------|-----------|---------|---------------|--------------------|
| Valid Tidak Setuju | 2 | 2.0 | 2.0 | 2.0 |
| Ragu-ragu | 12 | 12.0 | 12.0 | 14.0 |
| Setuju | 41 | 41.0 | 41.0 | 55.0 |
| Sangat Setuju | 45 | 45.0 | 45.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

Saya berhasil berwirausaha karena selalu memiliki pemikiran yang kedepan

| | Frequency | Percent | Valid Percent | Cumulative Percent |
|-----------------|-----------|---------|---------------|--------------------|
| Valid Ragu-ragu | 3 | 3.0 | 3.0 | 3.0 |
| Setuju | 37 | 37.0 | 37.0 | 40.0 |
| Sangat Setuju | 60 | 60.0 | 60.0 | 100.0 |
| Total | 100 | 100.0 | 100.0 | |

LAMPIRAN 5

Kartu Bimbingan



Data Skripsi Mahasiswa

| | |
|----------------|---|
| N I M | 1121700097 - Naura Salsabila Rahma |
| Nama Mahasiswa | Naura Salsabila Rahma |
| Info Akademik | Fakultas : Fakultas Ilmu Sosial dan Ilmu Politik - Jurusan Administrasi Niaga Semester : 8 |

Skripsi Bimbingan Jurnal Ilmiah Seminar Proposal Syarat Sidang

Bimbingan

| No | Dosen | Topik | Tanggal Bimbingan |
|----|--|-------------------------|-------------------|
| 1 | 0728046901 - Dra. Awin Mulyati, M.M. | revisi bab 1,2,3 | 20 Apr 2021 |
| 2 | 0728046901 - Dra. Awin Mulyati, M.M. | revisi bab 1 2 | 28 Apr 2021 |
| 3 | 0728046901 - Dra. Awin Mulyati, M.M. | revisi bab 1,2,3 | 6 Mei 2021 |
| 4 | 0728046901 - Dra. Awin Mulyati, M.M. | revisi bab 2,3 | 24 Mei 2021 |
| 5 | 0728046901 - Dra. Awin Mulyati, M.M. | ACC bab 1,2,3 | 26 Jun 2021 |
| 6 | 0727116701 - Dr. Dra. Rachmawati Novaria, M.M. | revisi bab 1,2 | 4 Jun 2021 |
| 7 | 0727116701 - Dr. Dra. Rachmawati Novaria, M.M. | ACC bab 1,2,3 Kuesioner | 18 Jun 2021 |
| 8 | 0728046901 - Dra. Awin Mulyati, M.M. | kuesioner | 18 Jun 2021 |
| 9 | 0728046901 - Dra. Awin Mulyati, M.M. | revisi bab 4 dan 5 | 28 Jun 2021 |
| 10 | 0728046901 - Dra. Awin Mulyati, M.M. | ACC 4 dan 5 | 29 Jun 2021 |
| 11 | 0727116701 - Dr. Dra. Rachmawati Novaria, M.M. | ACC 4 dan 5 | 2 Jul 2021 |

LAMPIRAN 6

Perintah Revisi



UNIVERSITAS 17 AGUSTUS 1945 (UNTAG) SURABAYA
FAKULTAS ILMU SOSIAL DAN ILMU POLITIK

Program Studi : Adm. Publik, Adm. Bisnis, Ilmu Komunikasi, Magister Adm. Publik, Doktor Ilmu Adm.
 Gedung: F 101. Jl. Semolowaru 45 Surabaya (60118)
 Telp. 031 5925982, 5931800 psw. 159 e-mail : fisip@untag-sby.ac.id

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Nama dan NBI : NAURA SALSABILA

Program Studi : Administrasi Niaga

Memerintahkan Untuk Mengadakan Revisi Skripsi Sbb :

| NO | MATERI | BAB | HAL |
|----|--|-----|-----|
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Setuju telah direvisi,
Dosen Penguji,


DR. RACHMAWATI NOVARIA, MM

Surabaya, 9 Juli 2021
Dosen Penguji,


DR. RACHMAWATI NOVARIA, MM



UNIVERSITAS 17 AGUSTUS 1945 (UNTAG) SURABAYA
 FAKULTAS ILMU SOSIAL DAN ILMU POLITIK

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Nama dan NBI NAURA SALSABILA

Program Studi Administrasi Niaga

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|----|--|-----|-----|
| | Revisi rumusan masalah, tujuan, kesimpulan dan saran | | |

Setuju telah direvisi,

Surabaya, 10 Juli 2021

Dosen Penguji,

Dosen Penguji,

DRA.NI MADE IDA PRATIWI, MM

DRA.NI MADE IDA PRATIWI, MM



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Nama dan NBI : NAURA SALSABILA

Program Studi : Administrasi Niaga

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|----|--------|-----|-----|
| 0 | | | |

Setuju telah direvisi,
Dosen Penguji,

DRS. UTE CHAIRUZ M. NASUTION, MS

Surabaya, 14 Juli 2021
Dosen Penguji,

DRS. UTE CHAIRUZ M. NASUTION, MS

LAMPIRAN 7

PENGARUH MOTIVASI, SIKAP, PENDIDIKAN KEWIRAUSAHAAN
TERHADAP KEBERHASILAN BERWIRAUSAHA PADA
MAHASISWA FAKULTAS ILMU SOSIAL DAN POLITIK
UNIVERSITAS 17 AGUSTUS SURABAYA

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